Pathfinder Church

Board of Directors

Monthly Meeting

July 20, 2020

Pathfinder Church

Board of Directors Meeting
July 20, 2020

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Closed Business……Appendix A

Board of Directors Meeting
July 20, 2020

The meeting will be at 7:00 p.m. in the Ministry Center Imagineering Room following the recommended social distancing and PPE guidelines.

Agenda

- 7:00 p.m. – 7:30 p.m.
  - Opening Devotion – Matt Finke
  - Welcome of New Member – Scott Morris
  - Approval of May BOD and Congregational Meeting Minutes – Scott Morris
  - Leadership Affirmation Forms – Tracy Dunn
  - Finance Committee Appointments – Tracy Dunn
  - Fiscal Year-End Brief Overview (no report) – Tracy Dunn & Jenny Albritton

- 7:30 p.m. – 7:45 p.m.
  - Board of Elders Appointment – Bob Ingle – guest

- 7:45 p.m. – 8:45 p.m.
  - Strategic Planning – Driving Questions Exercise – Dion Garrett

- 8:45 p.m. – 9:00 p.m.
  - Board Report Discussion – Scott Morris

- 9:00 p.m.
  - Closing Prayer – Scott Morris

Pathfinder Board of Directors Meeting
Video Conference Call
May 20, 2020
7:00 PM

*Due to the COVID-19 Coronavirus the Board of Directors met via video conference call to comply with CDC guidelines.

Attendees: Pastor Dion Garrett, Tracy Dunn, Scott Morris, Jennifer Albritton, Chris Arft, Adam Bichsel, Annmarie Wallis, Rick Fessler, Matthew Finke, and Marla Maloney

Excused: Ebenezer Satyaraj

Scott Morris opened the meeting at 7:00 PM and Marla Maloney opened in devotion. After a short discussion, a motion to accept the April 20th, 2020 meeting minutes was made by Pastor Dion Garrett with a second by Adam Bichsel. A voice vote was held on the motion, all members present voted affirmative.

Marla Maloney provided an update to the Board of Directors nomination committee process. Marla submitted a slate of candidates to be presented to the congregation consisting of Adam Bichsel – Vice President, Jennifer Albritton – Treasurer, Matt Finke – Member at Large, Damola Oshin – Member at Large, and Annmarie Wallis – Member at Large. After a discussion by the Board of Directors a motion to accept the slate of candidates to be presented at the next congregational meeting on Sunday, May 31, 2020 was made by Tracy Dunn with a second by Chris Arft. A voice vote was held on the motion, all members present voted affirmative.

Pastor Dion discussed plans to reopen the church for worship services beginning the last weekend in May 2020. Pathfinder has been working with and following guidance at the state and local county level, along with LCMS, while finding a balance that works for our church community.

Tracy Dunn provided financial updates for the Ministry and School fund. The Ministry Fund ended with a $57K deficit balance, which was $17K unfavorable for the month. The FYTD deficit of $341K was $18K favorable to the budgeted deficit prior to the impact of delayed spending.

- Giving in the current month was $318K and unfavorable to budget by $7K. FYTD giving of $3,565K was $200K unfavorable to budget.
- Monthly expenses of $376K were favorable to budget by $7K. FYTD expenses of $4,231K are $166K favorable to budgeted expenses. However, a total of $56K expenses will occur later in the fiscal year with NEXT Phase 3 of $36K being the primary portion.

FYTD net results are $38K unfavorable to the budgeted deficit after factoring the delayed spending.

The School Fund ended the month with a deficit balance of $25K, which was unfavorable by $2K to the budgeted deficit. FYTD resulted in a $50K deficit which was $63K favorable to budgeted deficit.

- Monthly income of $121K was unfavorable to budgeted income by $36K. FYTD income of $1,702K is favorable to budgeted FYTD income by $35K.
- Monthly expenses of $146K were favorable to budget by $34K. FYTD expenses of $1,752K are unfavorable to budgeted FYTD expenses by $29K.

Tracy Dunn reviewed several key areas making for a unique budgeting process for FY20/21. Giving, Paycheck Protection Program (PPP), staffing and benefits contributed to the overall budget as presented to the Board. After a discussion of financials and budget presentation for FY20/21, Jennifer Albritton made a motion to approve the budget for presentation to the congregation with a second by Matthew Finke.

Scott Morris led board report discussion followed by a closing prayer by Matthew Finke. Scott Morris brought the meeting to a close at 8:50 PM.

Respectfully submitted,
Chris Arft, Secretary

Pathfinder Church May 2020 Congregational Meeting
2nd Floor Cornerstone Building
May 31, 2020
12:15PM

Welcome – President Scott Morris welcomed the congregation at 12:20PM to the May 2020 Congregational Meeting.

Board of Directors Introductions – President Scott Morris introduced the Board of Directors: Ebenezer Satyaraj as Vice President, Jennifer Albritton as Treasurer, Adam Bichsel, Marla Maloney, Rick Fessler, Matt Finke, Annmarie Wallis, Chris Arft as Secretary, along with church staff Tracy Dunn and Senior Pastor Dion Garrett.

Board of Director Nomination – Scott Morris followed by describing the Board nomination process to fill several roles due to an expiring term limit of Ebenezer Satyaraj as Vice President.

- The process began in February 2020 when the Board met to discuss key qualities for roles within the Board followed by skills and experience determined in the March BOD meeting.
- Between March 28 – May April 6, the self-nomination process was officially open.
- Between April and May the Nomination committee conducted interviews and finalized a list of recommend candidates to the Board.

The slate of nominees approved by the Board to be presented to the congregation were as follows:

- Adam Bichsel – Vice President (replacing Ebenezer Satyaraj)
- Jennifer Albritton – Treasurer (re-nomination)
- Matt Finke – Member at Large (re-nomination)
- Damola Oshin – Member at Large (new Member at Large, replacing Adam Bischel)
- Annmarie Wallis – Member at Large(re-nomination)

Scott Morris opened the floor for questions with no questions asked. Scott asked for a motion to approve the slate of Board candidates presented to congregation. Don Kruse made the motion followed by a second from Bob Ingle. A voice vote was held on the motion, all members present voted affirmative, no opposed. Motion carried.

Financial Update – Pastor Dion Garrett and Tracy Dunn presented.

Pastor Dion updated the congregation on the Next initiative and overview of Capital Expenditures to date. Pastor Dion Garrett summarized the NEXT capital expenditures.

- Phase 3 - $617K total budgeted towards exterior improvements (~$40K required by the city)
- Phase 2 - $1.1M of capital spend on Children's Ministry and the Commons
- Phase 1 - $489K provided capital improvements to the Sanctuary
- A total of $2.2 Million of capital has been invested in our campus without taking on any debt!

Tracy Dunn provided a review of the Ministry Fund for Fiscal Year 19/20, which ended with a deficit of ($421K), unfavorable to budget by ($111K). The School Fund ended with a deficit of ($50K), unfavorable to budget by ($56).

Contributing circumstances to the Ministry and School Funds included Ministry Fund deficit budget do to timing of NEXT (giving campaign and construction timing), COVID-19 Impact (closures of both church and school), and the Paycheck Protection Program Expenses (PPP) expenses.

Emphasis was placed on the extremely diligent work by Tracy and staff preparing and gaining approval of the Payroll Protection Program (PPP). The application was submitted on April 13th quickly approved for $805K with an internal estimate forgiveness of $535K-$731K. The PPP allowed Pathfinder to bring back staff during the COVID-19 epidemic.

- Noted, the PPP covers 8-weeks and spans two fiscal years.
- Expense for PPP were incurred in FY19/20
- Income of $697K will be reported in FY20/21
- With the PPP, Pathfinder will not take on additional debt and will repay any variance.

FY20/21 will encounter several unusual circumstances including unknown economic conditions due to COVID-19 and social events and recognizing PPP Forgiveness income (while expenses were in FY19/20).

Tracy reviewed the Ministry Fund FY20/21 Budget and called out several variances to the upcoming fiscal year.

Expense changes over forecast:

- ($57K) Roof/HVAC/Property Management
- ($41K) Staffing Changes
- $40K Benefit Increases
- $33K Bond Payment Scheduled Increase
- $23K Missions (Net Income/Expenses)
- $14K Advertising

Ministry Fund income changes over forecast:

- $597K PPP Income
- (35K) Giving

School Fund Budget for FY20/21 forecast to be $194K favorable compared to FY19/20:

- Total Income $94K favorable to FY19/20
  - Tuition $70K favorable
  - PPP Income $101K
  - Other Income $4K
  - Third source funding ($99K)
- Total Expenses $101 favorable to FY19/20
  - EC-8th Grade Expenses $43K
  - Administrative Expenses $74K
  - Other Expenses ($16)
- School Fund is forecasting $194K favorable budget compared to FY19/20

Upcoming FY2021 School Fund Variances:

- No new grant income
- Full Year of tuition in EC and Centered Care
- Included PPP income
- Salaries, benefits, taxes, and outstanding labor reduced

Scott Morris opened the floor for questions related to the Ministry and School Budget for FY20/21, no questions asked. Scott asked for a motion to approve budget as approved and presented by the Board to the congregation. Joe Luberda made the motion followed by a second from Ron Schulz. A voice vote was held on the motion, all members present voted affirmative, no opposed. Motion carried.

Other Business – President Scott Morris opened the floor for questions on other business. Pastor Dion Garrett fielded and answered the questions from the congregation.

Scott Morris asked for Other Business questions, no questions asked.

Closing – Pastor Dion closed the Congregational meeting in prayer. The meeting adjourned at 1:03PM.

Respectfully submitted,
Chris Arft, Secretary

Senior Pastor Board Report
Dion Garrett
July 2020

Strategic Planning
We're moving toward completing our first step in our strategic planning process: identifying which questions will drive our planning through the rest of the process (See Closed Business: Driving Questions Summary which includes an assignment to be completed in advance of our July meeting). At this critical moment of change in our culture, it's imperative that we thoughtfully construct a plan that will take us through the next few years. I'm grateful for God's timing in everything and for allowing us to complete our previous ministry plan before this all hit.

This is a time to be prayerful. God sees what we can't and will guide our path forward if we invite him to!

COVID-19 Response
I feel good about how we've conducted our limited reopening for in-person ministry so far. Still, we know the pandemic presents us with an ever-changing situation. We intend to re-evaluate our present approach and communicate any changes to our in-person plans by mid-August, before school starts. While I hope we'll be able to gradually open for more ministry, notably, North Point Church in Atlanta (a very large church led by the renown Andy Stanley), made a decision to cancel in-person worship for the remainder of the calendar year! Stanley's reasons were (1) an inability to keep people safe and (2) the impossibility of being able to provide contact tracing for an organization their size. Stanley said they intend to put their resources into enhanced online experiences and expressed his confidence that the church would thrive through the continued shut-down.

STJ School Leadership
Our new school leadership team (Doug Mauss working along with Rachel Bausch and Scott Osbourn) is gelling nicely; they're preparing for an incredible (*unstoppable*) school year of on-campus learning. That said, change is still hard for some of our families who have had their lives disrupted by COVID-19. Our school families and leadership need your prayers.

Generosity and Fiscal Year Giving
God came through and helped us finish FY19-20 in a solid position! We'll be wisely managing resources expecting that the coming year will be volatile. Still, God has shown us again that he's with us and for us! He's smiling on our church once again to encourage us to be courageous and faithful to his mission—especially now!

Pastoral Office Team Board Report
Doug Mauss – Care, Online Campus, and School
July 2020

Life Transitions and Care

- Julie Lorenz and our elders have been vetting pastors to fill our vacant Visitation Pastor position. In the meantime, the needs/demands for this position have been affected by Covid-19. There are no in-person visits allowed at hospitals. Assisted Living facilities are no longer allowing outside people to lead chapels. Janice has currently assigned our LaVisTe volunteers to make regular phone calls to our shut-ins. I'm monitoring our care hotline, which is virtually unused. In these socially-distanced times, the main benefit of this position is to have a third pastor who can help with funerals. We're narrowing down our candidates, and hope to have a replacement soon. But the nature and need of this position might need to start shifting.
- Pending a broader county re-opening (which seems unlikely to happen at this point), we are planning to resume our Care groups in the Fall via online methods.

Online Church

- Even as in-person church has reopened, we are continuing to maintain online content: Midweek Worship, Pathfinder Unscripted, and Dion's Hope Updates.
    - Pathfinder Unscripted videos have dwindled to between 150-200 views each.
    - Hope Updates are down to between 200-350 views each.
    - Midweek Worship videos were between 150-250 views.
- Julie and I led a virtual Getting Started in June, with eight people (four couples) in attendance. It was great to see how one couple found us because of forced "distance-worshiping," and they're so excited to start physically attending our church soon!

School

- This is a difficult but exciting summer of transition for our school. In June,
    - We hired Alyssa Mueller to replace Heather Liebnau. She is familiar with our school and with personalized learning, and it's great to have her return and carry on the torch for our new studio program.
    - We also solidified our new studio model, and repositioned our teachers to maximize learning partnerships and teaching strengths.
        - Jen Holshauser is bringing her two years of Personalized Learning Experience to join Dave Lochmann in the Middle School. The two of them will work together to make our MS a best-in-class environment for both academic and social-emotional learning.
        - Rob Jacklin and Heath Luehmann are joining Stephanie Bowman and Alyssa Mueller in the 3rd-5th studios. Again, we are excited to merge Heath and Rob's years of wisdom and experience with Stephanie and Alyssa's familiarity with our new Personalized Learning model.
    - Our Middle School teachers have spent an extra paid week this summer being trained in our new MS curriculum, called Summit. They are both very excited about the robust way this curriculum and software equips teachers to coach students in all facets of life, not just academically.
    - Our Upper Elementary teachers are also scheduled to spend an extra paid week developing the third year of our 3rd-5th grade learning cycle.
- We, like all schools, are working hard to provide clarity and confidence to our students and parents in the uncertainty of Covid-19. Scott and Rachel have been conferring with all their counterparts at other schools, both public and private, and have put a ton of effort into a

reopening plan, which will be released in July. They're collaborating with many people within the organization to make sure we've thought of everything we can, and make every effort to keep our families as safe as possible.

Metrics attached

Pastoral Metrics
June 2020

	Mar 2020	Apr 2020	May 2020	June 2020	19/20 FYTD	18/19 FYTD	FYTD TREND
LIFE TRANSITIONS							
DivorceCare (February - May & October - January)	0	0	0	0	9	12	(3)
GriefShare (February - May & September - December)	10	0	0	0	37	43	(6)
Cancer Companions	16	16	16	6	18	14	4
Employment Workshop	7	0	0	0	7	21	(14)
Pre-Marital	0	0	2	0	20	18	2
Financial Peace University	9	4	0	0			
Daniel Plan	0	0	0	0			
***Marriage Journey	36	0	0	0			
ONLINE CAMPUS							
**Online Getting Started	0	0	0	0			
**Online New Members	0	0	0	0			
* Journey Partner Participants	32	32	32	32			
***Pathfinder Unscripted (max views this month)	218	460	403	200			
CARE							
Personal Visits	16	0	0	0	305	551	(246)
Phone Contacts	n/a	34	12	25	284	461	(177)
Other (Chapel, Bible Study)	0	0	0	0	148	212	(64)
Care Matters added to Database	10	15	25	19	317	264	53
Trailblazers	26	0	0	0			
GROWING DEEPER							
Average Daily emails sent	2256	2226	2116	2201			
Average Daily emails opened	491	399	354	332			
Printed Copies	0	0	0	0			

* September 2019 - Began tracking Spiritual Growth Participants and Journey Partners instead of House Church due to change in focus.

**The First Online Getting Started was held on January 12, 2020.

***Marriage Journey and Pathfinder Unscripted are both beginning Feb. 2020.

Pathfinder Church

Board of Directors Meeting
July 2020

Membership Changes – June 2020

New Members:
Information:
Mr. Dennis & Mrs. Geri Jaeger
Mr. Damola & Mrs. Kaylin Oshin
Mr. Kyle & Mrs. Amanda Toti © Aubrey

Transfer:
None

Released Members:
Transferred Out:

Released by Request:
Mr. John & Mrs. Dorothy Ahlborn
Mr. Tom Ahlborn
Ms. Jessica Ahlborn
Mr. Buell & Mrs. Nancy Cook
Mr. Keith & Mrs. Michelle Lage © Adeline & Alivia
Mr. Mark & Mrs. Denise Kirkpatrick
Mr. Jeremy & Mrs. Mary Ann Vlasich © Emma, Quinn, Sophia & Stella
Ms. Madison Womack

Lack of Information:
Mr. Lial & Mrs. Jessica Field © Lial

Official Acts:
Baptisms:
Devin Durda (06-14-2020)
Jonah Perino (06-5-2020)

Weddings:
None

Funerals:
None

School Ministry Board Report
Scott Osbourn
July 2020

- **Enrollment Metrics (as of July 13)**
  - K-8
    - 126 Total Commitments
  - EC
    - 149 Students
- **Marketing & Communication**
  - Our marketing team released an information piece to market the school, which was given to our parent ambassador network.
  - STJ School has had a presence at various community events such as Ballwin Days and Chalk Fest. We are also housing a star for a community Star Search.
- **Personalized Learning Development**
  - Teachers in Grades 3-5 will work as a team to build curriculum the final week of July.
  - Teachers in Middle School attended a 4-day training the week of July 10 to implement Personalized Curriculum successfully in the fall.
- **Staffing**
  - Studio Teacher
    - We have hired Alyssa Mueller to serve in one of our Grades 3-5 Studios. Alyssa taught 4th grade 2 years ago and remains an outstanding candidate. We interviewed 3 individuals for the position.
  - Learning Specialist
    - We have hired Jen Pickens as our new part-time Learning Specialist. Jen is a member of Pathfinder Church and a high-qualified Special Education teacher. We are excited to welcome her to the staff in the fall. We consulted LASE as well as considered other candidates for the position.
  - Before/ After Care Director
    - We are currently interviewing candidates for this position. A few candidates have yet to walk through the process. A decision on this position should be available shortly.
- **Staff / Tools & Development**
  - Leadership will prepare to meet with each teacher individually in August to set goals and build momentum for the school year.
- **STJ School Development**
  - New summer mailing materials have been created for the opening of school in the fall. The materials will be presented into a booklet. PTL materials will take on a similar format.
  - Leadership has designed a re-opening strategy to be formatted by communications and released to parents around July 15.
  - We continue to update handbooks and appropriate plans regarding health and safety to ensure we are ready to open in the fall.
  - We are building two new studios on the second level of NGC to help complete our transition to personalized learning next year.
  - Four EC classrooms have moved from the south wing to the NGC. This will bring EC into our school and provide a high quality classroom for those students.
  - We are installing cabinets into grades K-2 classrooms / studios.

Metrics attached

School Ministry
June 2020

SCHOOL MINISTRY	Mar 2020	Apr 2020	May 2020	June 2020		June 2019	TREND
Early Childhood Enrollment	150	150	167	150		159	(9)
Kindergarten - 8th Grade Enrollment	130	130	113	130		153	(23)
Total Enrollment	280	280	280	280		312	(32)

LIFEjourney Board Report
Chris Toomey
July 2020

Pathfinder Kids:
Online VBS – Roar Again!

- Due to the stay at home order and social distancing guidelines, we were not able to hold an in person VBS this year.
- The Let Love Roar music we produced last year in house was released on our web site and CD's were made available.
- We have recorded the large group experience for VBS each year for the past couple of years so luckily we had that footage to be able to play this year!
- We premiered it each day at the top of the hour from 9am to 8pm so kids had many chances to watch throughout the day.
- Families loved watching all day over and over and parents loved the fact that this is the first time they have gotten to see the whole program and not just a glimpse on Thursday evening.
- There were family challenges that went along with the lesson each day and families were encouraged to tag Pathfinder Church to win a prize.
    - Parents did not engage in this part of our online VBS like we thought they would. Feedback we have received indicates parents are exhausted from interacting with their kids at home.

Physical Improvements:

- Physical improvements continue to move forward so that kids have colorful new environment additions to wow them!
- Our platforms are complete with carpeting donated from Brian Olivio from Ambassador Flooring.
- Stay tuned for more improvements next month!

Pathfinder Students:

SUMMER SESSIONS

- We had our first student gathering since March, and it was awesome!
- 65 middle and high school students gathered on the soccer field for hanging out, worship, and a message.
- It was obvious students were eager to be with their peers.
- Mental Health for students is in decline due to COVID, so we were so excited to provide a safe and spiritually encouraging environment for students to see friends and feel a piece of normalcy.

Community Engagement:
Community Outreach/Needs

- The Summer Serve Days have caused great overlap with community engagement!
    - The Cities of Chesterfield and Ellisville are working closely with us for two of our serve days, and they are so grateful that we are willing to help right now!

National / International Missions

- The entire mission season was officially canceled in June.
- The first serve day of the summer was in June. We had two different teams and locations in an effort to spread out across our city.
    - We went to University City to stripe the parking lot of All Nations Church; David took a crew of 10 and they were able to work side by side with one of the members of All Nations who had taken ownership of the project. The church is in a strip mall and David reported back that they were able to have some great conversations with different store front owners.
    - The group that went to Chesterfield to help chop down honeysuckle didn't have an opportunity to interact with the community, they simply did the work with servant hearts and accomplished a great deal in order to help with the issues of conservation that honeysuckle causes as an invasive species.
        - This particular group of people had never worked together before and in fact had not been on a short term mission trip previously, so it was wonderful to see them connect and learn how to work together and enjoy the process.

Local Missions

- St John School had funds from their chapel offering that needed to be distributed by the end of the fiscal year so Scott Osbourn asked for Missions help in identifying and working through the process of finding ways to bless their chapel partners.
    - Both local partners River Roads Lutheran School and Bryan Hill Elementary were given the majority of the funds;
        - River Roads used the funds as a matching fundraiser and doubled the money so they could work on some much needed campus improvements for safety and they will update some curriculum as well.
        - Some goals of Pathfinder's this year were to support the staff and help to create ways for Dr Briscoe to care for the staff on a deeper level. She identified physical and mental health as two places she wanted to invest and part of the funds went towards a workout room for teachers and parents. The other part went to end of year teacher appreciation and curriculum.
    - The final funds were split between the two international partners the school supports Stronghold Cambodia and Pastor Rudy (a missionary in Africa).

Stronghold Cambodia Land Purchase Update

- During the month of June Stronghold held a matching funds campaign with the hook of International Children's Day. They were raising the final half of the funds needed to purchase the land that Pathfinder put the down payment on.
    - We asked Jesse to raise these funds on his own so that he would begin to gain the experience he will need as he continues to direct Stronghold forward. He was very concerned about asking for money as culturally that is not done.
        - He especially was worried that in light of COVID people would not want to give money to a project in Cambodia. The advisors at MCN and Tara encouraged him that this is a time that people are constantly on social media and that they are looking for inspiring stories and organizations.
    - There were 8 matching pledges for June totaling $32,500; the final amount that was raised to match that was $50,645. Praise God for His handiwork! Those two numbers combined with the money that was raised for the property before June puts Jesse's total amount fundraised since January around $120,000. The extra amount will be the start to the building funds that will be needed for the next phase.

- There were 113 donors that gave during the month of June. 10% were new donors that had not been previously connected to Stronghold. Half of that 10% were from a church in Nashville, TN where Stronghold is working on a new church partnership.
    - Jesse is personally reaching out to those new donors in thanks and appreciation.

Adult Ministry

- Women's Ministry is working through the different options for what the fall may look like with social events and bible study, as well as the annual Advent by Candlelight.
    - There is a pop up craft night planned for July as the first painting evening was successful and the ladies enjoyed the connection and space to be creative!
- Men's Ministry Upcoming Events – Sharpen the Saw (August), Oktoberfest

Groups and Studies

- Brand new initiative...Prosper the City!
    - The purpose of Prosper the City is to have groups work through a study that culminates in each group doing their own service project. Each group determines how they can best prosper their city!
    - The dates for Prosper the City are September 26-27 through October 24-25.
    - We are actively recruiting Prosper the City Group Leaders, as we need roughly 25 of them. Training for these leaders will be in September.
    - We will begin the marketing component of PTC in August as the Faith Matters article drops, and then there will be a big push in September encouraging people to text in order to be entered into a group.
    - There will be in-person groups and virtual groups.

Worship:

- A worship volunteer wrote this about serving on the worship team: "Thank you for putting me on the schedule this past weekend. Sunday was inspiring and fun. I've been a bit lazy/casual/distant about my faith discipline lately and it's our music team that has been grounding and nourishing me!"
- Social distancing has affected how we schedule people on the weekend and limited how many people we have on the platform. Several worship volunteers have since expressed how they miss serving as often as they would like, speaking to the culture and community that exists on the worship team.
- Several people posted on Facebook throughout the course of Making Rainbows about the timeliness of that series and how hopeful it was. Focusing on God's promises and seeing the kids in the message video every week were specifically called out.
- We welcomed people back with LIVE in-person worship. Our ministry team went to great lengths to ensure all county/CDC guidelines are followed (arrival, seating, masks, sanitizing/cleaning, social distancing, etc.). We have had numerous people comment each week, thanking us for making the environment safe and comfortable.

Metrics Attached

LIFEjourney Metrics
June 2020

All YTDs for fiscal year July 1- June 30

* Average weekly attendance	Mar 2020	Apr 2020	May 2020	June 2020	June 2019	19/20 FYTD	18/19 FYTD	FYTD TREND
CHILDREN'S MINISTRY								
Nursery*	28	0	0	0	18	33	27	6
Preschool*	41	0	0	0	41	40	37	3
K - 4*	98	0	0	0	76	122	92	30
5th Element*	17	0	0	0	6	21	18	3
New Children's Min Registrations	10	0	0	0	9	198	139	59
Nursery Unique Participants	58	0	0	0	34	97	82	15
Preschool Unique Participants	58	0	0	0	58	111	105	6
K-4 Unique Participants	123	0	0	0	123	291	308	(17)
5th Element Unique Participants	21	0	0	0	15	53	79	(26)
MIDDLE SCHOOL MINISTRY								
6th grade CORE*	14	0	0			26	22	4
7th grade CORE*	8	0	0			18	21	(3)
8th grade CORE*	10	0	0			23	22	1
New CORE Registrations	0	0	0			159	118	41
HIGH SCHOOL MINISTRY								
9th Summit*	6	0	0			10	17	(7)
10th Summit*	7	0	0			9	10	(1)
11th Summit*	8	0	0			9	6	3
12th Summit*	4	0	0			4	5	(1)
BAPTISMS								
Infants/Children	1	0	0	2	2	27	37	(10)
Students (6th-12th grade)	0	0	0	0	0	5	6	(1)
Adults	1	0	0	0	0	5	4	1
Baptism Class*	2	0	0	0	0	29	36	(7)
MEMBERSHIP								
Getting Started*	6	0	0	8	8	86	135	(49)
New Members	4	0	0	6↓	8	71	113	(42)
Guest Registrations	4	0	0	1↓	9	71	75	(4)

Notes:

1.. Baptism Class and Getting Started are not held in July or December; there was also no Baptism Class in June.
2. April, May, and June 2020 metrics reflect church-wide ministry closures due to Covid-19.
3. Kids and Student ministries YTD metric through March 8th only due to Covid-19 closures.

Lifejourney/Community Engagement Metrics
June 2020

	Mar 2020	April 2020	May 2020	June 2020	19/20 FYTD	18/19 FYTD	FYTD TREND
NEEDS							
*New Cases	0	0	0	0	3	12	(9)
Continuing Cases	1	2	1	1			
Returning Cases	0	0	0	0	1	1	0
Resolved Cases	0	0	0	0	3	15	(12)
Total FYTD Cases							
CIA Alert Team Members	245	244	244	237	246	257	(11)
MISSIONS							
Cambodia Mission Trip	0	0	0	0	6	4	2
Belize Trip	0	0	0	0	26	26	0
Wyoming Trip	0	0	0	0	16	15	1
Disaster Relief Trip	0	0	0	0	0	9	(9)
HS Mission Trip	0	0	0	0	25	21	4
**Nicaragua Trip.	0	0	0	0	5	4	5
***Local Projects (# Volunteers)	0	0	0	18	189	280	(91)
ADULT GROUPS & STUDIES							
Small Group Participants	310	310	211	211			
# Small Groups	34	34	22	22			
Iron Men Participants	115	115	121	121			
# Iron Men Groups	17	17	17	17			
Bible Study Participants	107	107	60	15			
# Bible Study Groups	5	5	3	1			
New Connections	8	0	0	0	31	67	(36)

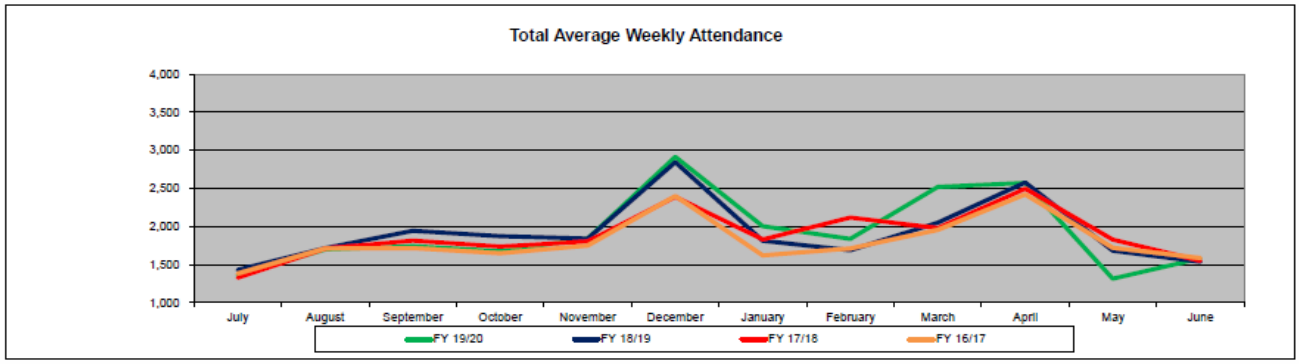
* Cases will be consistently less than previous FYTD because CIA has changed it's structure.

**Starting to take two trips a year.

***This line reports volunteers involved in local projects such as the Thanksgiving Banquet at Bryan Hill Elementary, the Christmas Store at Bryan Hill, 4th of July, etc.

LIFEjourney/Worship Metrics
June 2020

	Mar 2020	Apr 2020	May 2020	Jun 2020	May 2019	MONTHLY TREND	19/20 FYTD	18/19 FYTD	FYTD TREND
MISC. WORSHIP (Monthly #s & FYTD Cumulative)									
Audio Message Downloads	591	362	389	356	62	294	3,947	896	3,051
ATTENDANCE (Monthly & FYTD Averages)									
Live Stream Hits (avg/weekend)	1612	1918	1266	1306	430	876	826	459	366
5:00 pm Saturday	174	0	65	79	174	(95)	147	214	(67)
9:00 am Sunday	264	0	77	101	394	(293)	306	400	(94)
10:45 am Sunday	356	0	95	95	449	(354)	350	480	(129)
9:00 am Children's	87	0	0	0	54	(54)	71	80	(9)
10:45 am Children's	92	0	0	0	34	(34)	66	83	(17)



	July	August	September	October	November	December	January	February	March	April	May	June
FY 19/20	1,357	1,698	**1,740**	1,674	1,839	**2,913**	2,002	1,836	**2,519**	2,571	**1,313**	1,580
FY 18/19	**1,429**	1,715	1,942	1,872	1,839	**2,843**	1,812	1,686	**2,049**	2,576	1,681	1,535
FY 17/18	**1,325**	1,709	1,814	**1,734**	1,802	**2,387**	1,629	2,116	1,977	**2,495**	1,827	1,550
FY 16/17	**1,381**	1,711	1,714	**1,646**	1,747	2,399	**1,618**	1,711	1,954	**2,420**	1,720	1,585
CY vs. PY	(72)	(17)	(202)	(198)	-	70	190	150	470	(5)	(368)	45
CY vs. PY	-5.04%	-0.99%	-10.40%	-10.58%	0.00%	2.46%	10.49%	8.90%	22.94%	-0.19%	-21.89%	2.93%

**April 2020 Covid-19 Pandemic*

** May 31 2020 Services Started back after Covid-19 Pandemic

Operations & Finance Board Report
Tracy Dunn
July 2020

NEXT Phase 3:

- I am celebrating the final pieces of our exterior improvements being completed this month. The parking lot was sealed and stripped and looks amazing! We had some of the plants replaced under warranty that did not come back this spring. Additionally, we have developed a cost effecting signage strategy for providing the necessary directional signage for the west-side of our campus. All of the signs and some of the Cornerstone Plaza improvements will not be installed by June 30th, so we expect to have about $8k expense carry over into the FY20/21. We are submitting to Ellisville to close out the permit and are waiting for the final inspections.

Accounting:

- The accounting team is working hard to complete the tasks for the end of the 19/20 by the end of July. Preliminary fiscal year results have total Ministry Fund contributions of $4,325,068. This under our budget of $4,414,168 by $89,100 and exceeded the forecasted giving of $4,309,794 by $15,274.
- We received $805k in Paycheck Protection Program (PPP) funding on April 20, 2020 and our initial eight-week covered period ran through June 13, 2020. The most recent legislation of PPP Flexibility Act extends the timeframe from 8 week to 24 weeks for utilizing the funds and allows for applying for forgiveness when the funds are exhausted. Our PPP funds were fully exhausted as of June 30, 2020, however Fifth Third Bank systems are not yet in place to accept the forgiveness application. We will make application as soon as they open. Deferment of payments of loan principle, interest and fees is extended to when the SBA pays the forgiveness amount to your lender or 10 months after the last day of the covered period.
- We are completely working in the new ShelbyNEXT for our June financials and to close the fiscal year.

School of the Arts:

- Summer session began virtually on June 1st with 57 students enrolled.
- The Musical theater camp scheduled for July was cancelled due to the Covid-19 restrictions.
- Laura Cook put in her resignation for the School of the Arts Director position. Her last day is July 31st. Laura gave strong leadership and we saw SOTA flourish and expand during her tenure. We will miss her and wish her the best as she starts a new chapter of her life after obtaining her master degree in counseling.

Facilities:

- Our new backpack electrostatic disinfection sprayer has arrived. The Facilities team is using this for our additional sanitization of the Sanctuary after services. Additionally, this will be used in the school as it reopens and throughout our campus for high touch surfaces. This product is being used by major airline corporations like Delta, United and American and major school districts throughout the country. We were lucky to place our order in March and receive it now as the demand has increase significantly! Here is the web-site with all of the news stories around this product - https://victorycomplete.com/in-the-news/.
- Oversaw the installation of nine new heat exchangers on the three roof top units of the MC. This was an unbudgeted repair costing $38k, but a full replacement of the units would be more than $165k. These units have the most usage on our campus and we have been advised to plan for full replacement in the next couple of years. We are beginning to identify the aging

parts of the infrastructure of the campus, which are in need of updates. Ministry will be affected if we don't make this a priority as we plan strategically for the future.

- Working with the school team to move teachers to new classrooms and buildout more personalized learning studio rooms for the upcoming school year.
- Installed new HVAC filters in all units across campus and did multiple repairs saving an estimated $3k-$4k.
- Installed the new air curtain in the Commons saving an estimated $2.5k, providing more comfort in that area, and not losing tempered air in the extreme seasons of summer and winter.

Metrics attached

Operations/Finance Metrics
June 2020

	Mar 2020	Apr 2020	May 2020	Jun 2020	19/20 FYTD	18/19 FYTD	FYTD TREND
GENERAL FUND DONOR SUPPORT							
Total Unique Giving Units	721	661	735	656	8,577	9,229	(652)
Donors $500 to $1,000	142	135	166	146	1,616	1,755	(139)
Donors $1,000 plus	62	55	87	65	775	790	(15)
New Donors	13	6	9	7	121	144	(23)
Unique online givers	519	533	560	496	5,405	5,057	348
HUMAN RESOURCES							
Full-time school	18	18	18	16	17	20	(2)
Part-time school	61	59	57	56	57	54	3
Full-time church	26	26	26	26	24	26	(2)
Part-time church	17	16	14	13	19	22	(1)
Total employees	122	119	115	111	121	122	(2)
TECHNOLOGY							
Workstations in service	96	92	91	91	94	114	(21)
Helpdesk tickets	29	36	30	35	1,103	1,311	(208)
FOOD SERVICE							
Café number of tickets	308	98	106	129	4,654	5,778	(1,124)
SOTA							
Instructors this session	10	10	10	10	10	12	(2)
Disciplines (Instruments) this session	6	6	6	6	6	6	0
Students this session	113	113	113	113	109	112	(3)
FACILITIES							
Number of work orders received	30	32	48	71	760	979	(219)
Number of work orders completed	28	34	43	71	763	975	(212)
Number of work orders outstanding	7	5	10	10			

Branding, Marketing & Creative
Seth Hinz, Director
July 2020

Branding, Marketing & Creative

- Virtual VBS – the video and design team delivered this year's VBS streaming experience.
- Contracted with Vie Media (Chesterfield) for a Digital Foundations project which audits and optimizes our social media, digital directories (50+ directories such as Google My Business, Bing Places, Yelp, etc), and conversion tracking to ensure consistency for both the church and the school. This project will solidify our offsite digital footprint and strengthen our local SEO.
- Ramping up presence at community events for the school. In early June, we participated in Ballwin Drive Through Parade with STJS. 250 cars filled with families in our target market saw our presence and were handed a brochure (the slow-moving parade encouraged engagement). A text-to-win toy giveaway was created by the creative team to garner leads for the school. 41 cars texted the number. 22 families entered the contest. The school team was able to have follow-up conversations with a majority of them. Many had not been familiar with our school prior to the event. Increased awareness is always a win. One family is already planning to tour for the 2021-22 school year (potential kindergartener). We'll be investing more staffing time into community events moving forward.
- Documenting new worship experience living in the COVID-19 era with photographs showing our seating arrangements, guests, and cleaning/sanitizing the sanctuary. We hope that as more people see and understand the safety measures in place, they'll begin to return to in-person worship.
- Building entrances marked with clean, visible letter (building names) creating high visibility and clear points of reference for visitors. It helps staff when directing people to certain entrances.
- Search Engine Optimization updated with Landslide Creative.
    - Total Positions Gained/Lost: +1203
    - Listings in first position: 86 (+24)
    - Listings in Top 5 positions: 220 159 (+61)
    - Listings on first page: 266 (+43)

Worship

- The Tech Production Team worked with the VBS team to create a unique opportunity, since we are unable to have VBS like normal this year. Our team produced video version of last year's VBS Large Group Experiences, and we aired them on our YouTube channel every day for this year's special VBS experience.
- We are continuing to run in-person worship again and stream our services online.
- For the Making Rainbows series our Video Team created special fun message intro videos of kids answering a few questions related to the topic each week.
- Our video team produced a video to inform our community that our 4th of July event will be canceled this year, since Blue Bird Park has canceled their event. We are encouraging people to celebrate with their families instead.
- We are planning our annual Neighborhood Walk Weekend for the weekend of July 4th, so our teams met and began planning that special event.

Metrics attached

Marketing/Creative Metrics
June 2020

	Mar 2020	Apr 2020	May 2020	June 2020	19/20 FYTD	18/19 FYTD	FYTD TREND
Website - Pathfinder							
Total Visits (Sessions)	9,918	9,086	7,089	5,998	90,960		
% Unique Visits (New Visitors)	72%	68%	72%	72%	73%		
Referral Traffic	3%	2%	3%	2%	4%		
Direct Traffic	32%	35%	43%	43%	36%		
Search Traffic	38%	41%	36%	40%	40%		
Website - School							
Total Visits (Sessions)	2,150	1,541	237	1,189	19,366		
% Unique Visits (New Visitors)	88%	91%	86%	89%	81%		
Referral Traffic	2%	3%	6%	7%	12%		
Direct Traffic	67%	68%	49%	59%	44%		
Search Traffic	16%	8%	21%	23%	31%		
Social Media - Pathfinder							
Facebook Total Followers	1864	1913	1927	1930	21,502	17,540	3,962
Instagram Followers	824	852	868	883	10,179		
Twitter - Followers	467	468	470	470	5,545	5,450	95
YouTube Subscribers	1912	2093	2175	2205	19,176		
YouTube Views	21,072	24,019	17,700	12,700	114,963		
Social Media - School							
Facebook Total Followers	616	636	644	647	6,673	5,715	958
Instagram Followers	242	252	252	252	2,693		
Twitter - Followers	149	151	150	151	1,813		

Pathfinder Church
Financial Analysis Notes
Period Ending May 31, 2020

Consolidated Balance Sheet

- Cash and Investments increased by $53K.
- Accounts Receivable decreased $10K due to
  - $4K collection of school matching funds receivable
  - $4K reduction in the school FACTS suspense account
- Other Assets decreased by $7K due to normal bond expense amortization.
- Accounts Payable increased by $13K.
- Deferred Revenue decreased by $71K due to
  - $5K decrease due to Mission Trip deferred revenue refunded or accepted as donations with trip cancellations.
  - $55K decrease in School Deferred Tuition accounts due to monthly revenue recognition.
  - $5K decrease in SOTA Deferred Revenue for current month revenue recognition.
  - $4K decrease in school trip deferred revenue from PTL funds.

Ministry Fund

Overview

The Ministry Fund ended with a $102K surplus balance, which was $65K favorable for the month. The FYTD deficit of $239K was $83K favorable to the budgeted deficit prior to the impact of delayed spending.

- Giving in the current month was $450K and favorable to budget by $76K and $155k favorable to forecast. FYTD giving of $4,015K was $124K unfavorable to budget.
- Monthly expenses of $353K were favorable to budget by $6K and $4k favorable to forecast. FYTD expenses of $4,584K are $172K favorable to budgeted expenses. However, a total of $50K expenses will occur later in the fiscal year with NEXT Phase 3 of $41K being the primary portion.

FYTD net results are $33K unfavorable to the budgeted deficit after factoring the delayed spending.

Fiscal Year-end Forecast

Revised forecasting for the Ministry Fund is to end the year with a deficit of $429K based on actual results through May and projected results for June, which is $8K unfavorable to budget. This is an improvement of $102k compared to the April forecast.

Pastoral Office

- Pastoral Office reported a negative variance of $4K due to salary expense.

Operations

- No significant variances reported.

Marketing and Creative

- No significant variances reported

LIFEjourney

- Missions reported a negative variance of $3K due to

- $10K negative variance for a payment to the Missouri LCMS District which was budgeted in a previous period
- $7K positive variance for Nicaragua mission trip activities that will not occur.

Next Generation

- Children's Ministry reported a negative variance of $3K due to salaries.

School Fund

Overview

The School Fund ended the month with a deficit balance of $46K, which was unfavorable by $24K to the budgeted deficit. FYTD resulted in a $96K deficit which was $135K unfavorable to budgeted surplus.

- Monthly income of $117K was unfavorable to budgeted income by $41K. FYTD income of $1,819K is unfavorable to budgeted FYTD income by $6K.
- Monthly expenses of $163K were favorable to budget by $17K. FYTD expenses of $1,914K are favorable to budgeted FYTD expenses by $45K.

Fiscal Year-end Forecast

Initial financial projections completed in September 2019 anticipated a net deficit of $17K primarily due to the Lutheran Foundation Grant and better enrollment. Current forecasting data with actuals through May 2020 indicates ending the fiscal year at a net deficit of $91K, which is unfavorable to September forecast by $74k and by $41K to original budget.

Income

- Tuition ECE was unfavorable to budget by $29K and Tuition–Centered Care was unfavorable to budget by $8K. The ECE & Centered Care tuition annualized refunds impacting this school year total $115K for the impact of the state stay-at-home order for COVID-19. The school is officially closed for the remainder of this school year.

Expenses

- Salary and Benefits were favorable to budget by $5K
- Conferences, Education and Development were favorable to budget by $6K.
- Technology Services and Hardware & Software were favorable to budget by $4K.

**Variances of $3,000 or greater for the month are noted.*

Statement of Financial Position for Period 11 - May
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2019

Account	YTD Current	YTD Prior	FYE 18-19	FYE 17-18	FYE 16-17	FYE 15-16
Assets						
Total Current Assets - Unrestricted						
Cash and Investments	$1,912,547	$1,859,750	$1,450,007	$1,746,881	$1,483,260	$1,167,561
Accounts Receivable	$25,082	$35,090	$29,288	$33,143	$48,751	$90,476
Inventory	$3,379	$3,675	$3,404	$3,351	$3,844	$4,222
Prepaid Expenses	$43,456	$43,719	$122,689	$118,210	$80,135	$126,822
Total Total Current Assets - Unrestricted	$1,984,465	$1,942,234	$1,605,388	$1,901,584	$1,615,989	$1,389,081
Current Assets - Restricted						
Bond Sinking Fund	$0	$0	$0	$8	$182,506	$170,004
Total Current Assets - Restricted	$0	$0	$0	$8	$182,506	$170,004
Total Fixed Assets						
Land	$1,775,796	$1,775,796	$1,775,796	$1,775,796	$1,775,796	$1,699,777
Buildings	$24,629,588	$24,629,588	$24,629,588	$23,676,416	$23,420,947	$23,437,616
Furniture/Fixtures/Technology	$2,226,751	$2,226,751	$2,226,751	$2,048,323	$1,821,677	$1,944,440
Capitalized Interest	$46,465	$46,465	$46,465	$46,465	$46,465	$46,465
Construction in Progress	$46,394	$46,394	$46,394	$511,867	$0	$0
Less Accumulated Depreciation	($16,681,019)	($16,681,019)	($16,681,019)	($15,913,720)	($15,195,623)	($14,646,529)
Total Total Fixed Assets	$12,043,976	$12,043,976	$12,043,976	$12,145,147	$11,869,263	$12,481,770
Total Other Assets						
Deferred Financing Costs	$61,208	$61,589	$65,399	$64,799	$77,124	$90,067
Other Assets	$201,705	$209,034	$194,449	$186,538	$171,830	$160,861
Total Total Other Assets	$262,912	$270,623	$259,848	$251,337	$248,954	$250,928
Total Assets	$14,291,354	$14,256,833	$13,909,212	$14,298,077	$13,916,712	$14,291,784
Liabilities and Net Assets						
Total Liabilities						
Total Current Liabilities						
Accounts Payable	$58,553	$45,215	$180,526	$606,879	$351,325	$331,108
Accrued Expenses	$222,525	$218,221	$205,057	$204,733	$231,953	$445,861
Deferred Tuition and Revenue	$166,148	$237,476	$181,081	$288,664	$428,625	$446,952
Current Maturities of LT Debt	$420,355	$420,000	$390,000	$390,000	$365,000	$340,000
Total Total Current Liabilities	$867,581	$920,912	$956,664	$1,490,275	$1,376,903	$1,563,921
Long-Term Liabilities						
Bonds, Less Current Maturities	$4,690,000	$4,690,000	$5,110,000	$5,500,000	$5,890,000	$6,255,000
Swap Contract Liability	$83,577	$83,577	$83,577	$4,040	$122,036	$292,270
Paycheck Protection Program	$805,400	$805,400	$0	$0	$0	$0
Total Long-Term Liabilities	$5,578,977	$5,578,977	$5,193,577	$5,504,040	$6,012,036	$6,547,270
Interfund Payables/Receivables	$0	$0	$0	$0	$0	$0
Total Total Liabilities	$6,446,558	$6,499,889	$6,150,241	$6,994,316	$7,388,938	$8,111,191
Total Net Assets						
General Fund Operating	$317,516	$317,516	($233,061)	($485,749)	($918,905)	($1,041,169)
General Fund Operating-Current Year	($238,620)	($340,741)	$550,577	$252,688	$433,157	$122,264
General Fund Operating-Current Year-Total	$78,897	($23,225)	$317,516	($233,061)	($485,749)	($918,905)
School Fund Operating	($348,460)	($348,460)	($391,042)	($458,496)	($541,443)	($526,048)
School Fund Operating-Current Year	($95,534)	($49,532)	$42,582	$67,453	$82,948	($15,395)
School Fund Operating-Current Year-Total	($443,995)	($397,992)	($348,460)	($391,042)	($458,496)	($541,443)

Statement of Financial Position for Period 11 - May
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2019

Account	YTD Current	YTD Prior	FYE 18-19	FYE 17-18	FYE 16-17	FYE 15-16
Building Fund	$7,803,818	$7,768,818	$7,534,989	$6,869,105	$7,104,110	$7,460,810
Building Fund-Current Year	$0	$0	($101,171)	$275,884	($612,508)	($709,199)
Building Fund-Current Year-Total	$7,803,818	$7,768,818	$7,433,818	$7,144,989	$6,491,603	$6,751,610
Mission 24-7	$0	$0	$296,462	$577,989	$577,989	$577,989
Mission 24-7-Current Year	$0	$0	($296,462)	($281,527)	$0	$0
Mission 24-7-Current Year-Total	$0	$0	$0	$296,462	$577,989	$577,989
Launch	$305,844	$305,844	$326,657	$385,707	$427,317	$465,885
Launch-Current Year	($89,525)	($89,525)	($20,813)	($59,050)	($41,610)	($38,568)
Launch-Current Year-Total	$216,319	$216,391	$305,844	$326,657	$385,707	$427,317
Unrealized Derivative Gain(Loss)	($83,577)	($83,577)	($4,040)	($122,036)	($292,270)	($251,871)
Unrealized Derivative Gain(Loss)-Current Year	$0	$0	($79,537)	$117,996	$170,234	($40,399)
Unrealized Derivative Gain(Loss)-Current Year-Total	($83,577)	($83,577)	($83,577)	($4,040)	($122,036)	($292,270)
All Others	$133,829	$133,829	$167,732	$138,755	$168,073	$145,774
All Others-Current Year	$139,504	$142,771	($33,903)	$25,042	($29,319)	$30,521
All Others-Current Year-Total	$273,333	$276,600	$133,829	$163,796	$138,755	$176,295
Total Total Net Assets	$7,844,796	$7,756,944	$7,758,970	$7,303,762	$6,527,773	$6,180,593
Total Liabilities and Net Assets	($14,291,354)	($14,256,833)	($13,909,212)	($14,298,077)	($13,916,712)	($14,291,784)

Budgeted Financial Statement for Period May
FINANCIAL SUMMARY 19-20
Pathfinder Church

Acct # Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
MINISTRY FUND							
General Offerings	$4,414,168	$450,160	$374,453	$75,707	$4,015,051	$4,139,178	($124,127)
MINISTRY FUND INCOME	**$4,414,168**	**$450,160**	**$374,453**	**$75,707**	**$4,015,051**	**$4,139,178**	**($124,127)**
PASTORAL OFFICE							
Pastoral Office	($469,629)	($39,370)	($35,302)	($4,068)	($423,048)	($423,687)	$639
Stewardship	($16,607)	($1,558)	($1,144)	($414)	($13,134)	($16,045)	$2,911
Care Ministries	($22,692)	($1,270)	($1,798)	$528	($18,577)	($20,664)	$2,087
Adult Ministries	($6,703)	($610)	($1,459)	$849	($1,203)	($5,788)	$4,585
Small Groups	($79,936)	($7,404)	($6,768)	($636)	($72,173)	($73,051)	$878
TOTAL PASTORAL OFFICE	**($595,567)**	**($50,212)**	**($46,471)**	**($3,741)**	**($528,135)**	**($539,235)**	**$11,100**
OPERATIONS							
Facilities	($1,348,117)	($55,886)	($57,212)	$1,326	($1,214,940)	($1,267,881)	$52,941
Finance & Administration	($479,714)	($38,790)	($39,029)	$239	($406,970)	($436,157)	$29,187
Mortgage/Debt	($612,159)	($50,384)	($51,687)	$1,303	($556,397)	($560,374)	$3,977
School Tuition Assistance	($75,000)	($6,289)	($6,250)	($39)	($69,224)	($68,750)	($474)
Technology	($78,956)	($4,481)	($4,424)	($57)	($68,937)	($74,532)	$5,595
Food Service	($26,016)	($269)	($1,927)	$1,658	($28,893)	($24,352)	($4,541)
TOTAL OPERATIONS	**($2,619,962)**	**($156,099)**	**($160,529)**	**$4,430**	**($2,345,362)**	**($2,432,046)**	**$86,684**
MARKETING & CREATIVE							
Marketing & Creative	($530,192)	($45,623)	($44,465)	($1,158)	($465,605)	($482,770)	$17,165
Technical - A/V/L	($52,376)	($2,148)	($2,064)	($84)	($49,809)	($48,783)	($1,026)
TOTAL MARKETING & CRE	**($582,568)**	**($47,771)**	**($46,529)**	**($1,242)**	**($515,414)**	**($531,553)**	**$16,139**
LIFEJOURNEY							
LIFEjourney Leadership	($177,096)	($17,156)	($14,910)	($2,246)	($162,937)	($161,153)	($1,784)
Community Engagement	($90,615)	($7,372)	($7,879)	$507	($76,731)	($83,674)	$6,943
Worship	($219,598)	($17,425)	($17,042)	($383)	($155,825)	($200,533)	$44,708
Missions	($190,748)	($19,083)	($16,336)	($2,747)	($144,785)	($177,236)	$32,451
TOTAL LIFEJOURNEY	**($678,057)**	**($61,035)**	**($56,167)**	**($4,868)**	**($540,278)**	**($622,596)**	**$82,318**
NEXT GENERATION							
Family Forward	($3,400)	$0	$0	$0	($1,982)	($3,400)	$1,418
Children's Ministry	($186,128)	($16,887)	($14,068)	($2,819)	($167,976)	($173,825)	$5,849
Youth Administration	($161,881)	($15,892)	($13,569)	($2,323)	($146,202)	($148,312)	$2,110
Student Ministry	($7,698)	($142)	($281)	$139	($8,323)	($9,931)	$1,608
TOTAL NEXT GENERATION	**($359,107)**	**($32,922)**	**($27,918)**	**($5,004)**	**($324,482)**	**($335,468)**	**$10,986**
TOTAL MINISTRY FUND	**($421,093)**	**$102,121**	**$36,839**	**$65,282**	**($238,620)**	**($321,720)**	**$83,100**
SCHOOL FUND							
Income	$2,058,433	$116,669	$157,247	($40,578)	$1,818,899	$1,824,692	($5,793)
Expenses	($2,109,120)	($162,672)	($179,557)	$16,885	($1,914,433)	($1,959,866)	$45,433
TOTAL SCHOOL FUND	**($50,687)**	**($46,003)**	**($22,310)**	**($23,693)**	**($95,534)**	**($135,174)**	**$39,640**

Budgeted Financial Statement for Period 11 - May
FINANCIAL SUMMARY 19-20 (INCOME DETAIL)
Company#: 1 Name: Pathfinder Church

Acct # Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
MINISTRY FUND INCOME							
Ministry Offerings	$4,414,168	$450,160	$374,453	$75,707	$4,015,051	$4,139,178	($124,127)
TOTAL MINISTRY GIVING INC	**$4,414,168**	**$450,160**	**$374,453**	**$75,707**	**$4,015,051**	**$4,139,178**	**($124,127)**
PASTORAL OFFICE							
Care Ministries	$9,220	$725	$50	$675	$11,222	$8,670	$2,552
Adult Ministries	$10,500	$0	$0	$0	$5,980	$8,800	($2,820)
TOTAL PASTORAL OFFICE	**$19,720**	**$725**	**$50**	**$675**	**$17,202**	**$17,470**	**($268)**
OPERATIONS							
Facilities	$14,660	$0	$200	($200)	$76,428	$14,460	$61,968
Finance & Administration	$5,326	$460	$0	$460	$5,786	$5,326	$460
Investment Income	$9,390	$566	$660	($94)	$10,485	$8,730	$1,755
Food Service	$40,536	$358	$3,841	($3,483)	$18,031	$37,307	($19,276)
TOTAL OPERATIONS	**$69,912**	**$1,383**	**$4,701**	**($3,318)**	**$110,730**	**$65,823**	**$44,907**
MARKETING & CREATIVE							
Marketing & Creative	$46,512	$1,691	$4,165	($2,474)	$36,177	$45,026	($8,849)
Technical A/V/L	$0	$0	$0	$0	$2,082	$0	$2,082
TOTAL MARKETING & CREAT	**$46,512**	**$1,691**	**$4,165**	**($2,474)**	**$38,259**	**$45,026**	**($6,767)**
LIFEJOURNEY							
LIFEjourney Leadership	$0	$0	$0	$0	$3,325	$0	$3,325
Community Engagement	$0	$0	$0	$0	$2,242	$0	$2,242
Worship	$24,000	$0	$0	$0	$33,498	$24,000	$9,498
Missions	$122,730	$1,650	$9,055	($7,405)	$98,520	$116,575	($18,055)
TOTAL LIFEJOURNEY	**$146,730**	**$1,650**	**$9,055**	**($7,405)**	**$137,585**	**$140,575**	**($2,990)**
NEXT GENERATION							
Children's Ministry	$38,050	$0	$150	($150)	$7,307	$1,050	$6,257
Student Ministry	$52,099	$0	$3,949	($3,949)	$19,248	$24,999	($5,751)
TOTAL NEXT GENERATION	**$90,149**	**$0**	**$4,099**	**($4,099)**	**$26,555**	**$26,049**	**$506**
TOTAL MINISTRY FUND INCO	**$4,787,191**	**$455,609**	**$396,523**	**$59,086**	**$4,345,381**	**$4,434,121**	**($88,740)**
SCHOOL INCOME							
Tuition K-8	$958,888	$77,101	$77,133	($32)	$880,039	$881,755	($1,716)
Tuition ECE	$750,925	$31,975	$61,316	($29,341)	$623,485	$689,609	($66,124)
Tuition - Childcare	$107,985	$1,912	$10,322	($8,410)	$87,299	$107,985	($20,686)
Annual Fund	$84,959	$5,340	$4,000	$1,340	$114,616	$81,959	$32,657
PTL Support	$85,000	$0	$0	$0	$0	$0	$0
Grant Income	$98,633	$993	$2,479	($1,486)	$81,270	$86,383	($5,113)
Athletics	$18,528	$420	$980	($560)	$11,270	$18,068	($6,798)
Learning Center Fees	$2,800	$0	$400	($400)	$0	$2,800	($2,800)
Chapel/Mission Offerings	$4,836	$4	$150	($146)	$3,880	$4,836	($956)
Field Trips	$8,090	$0	$1,000	($1,000)	$2,335	$7,090	($4,755)
Other Income	$17,828	($1,076)	$1,206	($2,282)	$14,705	$17,728	($3,023)
Budgeted Adjusted Income	($80,039)	$0	($1,739)	$1,739	$0	($73,521)	$73,521
TOTAL SCHOOL INCOME	**$2,058,433**	**$116,669**	**$157,247**	**($40,578)**	**$1,818,899**	**$1,824,692**	**($5,793)**

Budgeted Financial Statement for Period 11 - May
FINANCIAL SUMMARY 19-20 (EXPENSE DETAIL)
Company#: 1 Name: Pathfinder Church

Acct # Description	Budget Annual	Actual for Period	Budget for Period	Variance for Period	Actual YTD	Budget YTD	Var. Actual to YTD Budget Dollar
MINISTRY FUND EXPENSES							
PASTORAL OFFICE							
Pastoral Office	($469,629)	($39,370)	($35,302)	($4,068)	($423,048)	($423,687)	$639
Stewardship	($16,607)	($1,558)	($1,144)	($414)	($13,134)	($16,045)	$2,911
Care Ministries	($31,912)	($1,995)	($1,848)	($147)	($29,799)	($29,334)	($465)
Adult Ministries	($17,203)	($610)	($1,459)	$849	($7,183)	($14,588)	$7,405
Small Groups	($79,936)	($7,404)	($6,768)	($636)	($72,173)	($73,051)	$878
TOTAL PASTORAL OFFICE	**($615,287)**	**($50,937)**	**($46,521)**	**($4,416)**	**($545,336)**	**($556,705)**	**$11,369**
OPERATIONS							
Facilities	($1,362,777)	($55,886)	($57,412)	$1,526	($1,291,368)	($1,282,341)	($9,027)
Finance & Administration	($485,040)	($39,250)	($39,029)	($221)	($412,756)	($441,483)	$28,727
Mortgage/Debt	($621,549)	($50,950)	($52,347)	$1,397	($566,882)	($569,104)	$2,222
School Tuition Assistance	($75,000)	($6,289)	($6,250)	($39)	($69,224)	($68,750)	($474)
Technology	($78,956)	($4,481)	($4,424)	($57)	($68,937)	($74,532)	$5,595
Food Service	($66,552)	($627)	($5,768)	$5,141	($46,924)	($61,659)	$14,735
TOTAL OPERATIONS	**($2,689,874)**	**($157,482)**	**($165,230)**	**$7,748**	**($2,456,091)**	**($2,497,869)**	**$41,778**
MARKETING & CREATIVE							
Marketing & Creative	($576,704)	($47,314)	($48,630)	$1,316	($501,782)	($527,796)	$26,014
Technical - A/V/L	($52,376)	($2,148)	($2,064)	($84)	($51,891)	($48,783)	($3,108)
TOTAL MARKETING & CREATIVE	**($629,080)**	**($49,462)**	**($50,694)**	**$1,232**	**($553,673)**	**($576,579)**	**$22,906**
LIFEJOURNEY							
LIFEjourney Leadership	($177,096)	($17,156)	($14,910)	($2,246)	($166,262)	($161,153)	($5,109)
Community Engagement	($90,615)	($7,372)	($7,879)	$507	($78,973)	($83,674)	$4,701
Worship	($243,598)	($17,425)	($17,042)	($383)	($189,323)	($224,533)	$35,210
Missions	($313,478)	($20,733)	($25,391)	$4,658	($243,305)	($293,811)	$50,506
TOTAL LIFEJOURNEY	**($824,787)**	**($62,685)**	**($65,222)**	**$2,537**	**($677,863)**	**($763,171)**	**$85,308**
NEXT GENERATION							
Family Forward	($3,400)	$0	$0	$0	($1,982)	($3,400)	$1,418
Children's Ministry	($224,178)	($16,887)	($14,218)	($2,669)	($175,283)	($174,875)	($408)
Youth Administration	($161,881)	($15,892)	($13,569)	($2,323)	($146,202)	($148,312)	$2,110
Youth Ministry	($59,797)	($142)	($4,230)	$4,088	($27,572)	($34,930)	$7,358
TOTAL NEXT GENERATION	**($449,256)**	**($32,922)**	**($32,017)**	**($905)**	**($351,038)**	**($361,517)**	**$10,479**
TOTAL MINISTRY FUND EXPENSES	**($5,208,284)**	**($353,488)**	**($359,684)**	**$6,196**	**($4,584,001)**	**($4,755,841)**	**$171,840**
SCHOOL EXPENSES							
School Salary, Wages & Benefits	($1,778,836)	($149,045)	($153,964)	$4,919	($1,633,496)	($1,649,985)	$16,489
Classroom Supplies, Materials & Equipment	($60,048)	($37)	($550)	$513	($33,317)	($44,648)	$11,331
Conferences, Education & Development	($17,697)	($731)	($7,050)	$6,319	($8,071)	($17,697)	$9,626
Technology Services, Hardware & Software	($60,128)	($1,833)	($5,833)	$4,000	($41,210)	($50,795)	$9,585
Centered Care Expenses	($79,408)	($7,330)	($8,011)	$681	($61,654)	($78,363)	$16,709
Athletic Events	($18,192)	$0	($386)	$386	($8,770)	($17,692)	$8,922
Field Trips	($7,935)	$0	($1,000)	$1,000	($3,123)	($6,935)	$3,812
Copier Expense	($11,576)	($369)	($1,000)	$631	($7,662)	($11,476)	$3,814
Bad Debt	($4,000)	$0	$0	$0	$0	$0	$0
Missions	($2,550)	($1,307)	$0	($1,307)	($3,368)	($2,550)	($818)
Fundraising Expense	($500)	$0	$0	$0	$0	($500)	$500
Other Expenses	($115,014)	($2,019)	($3,388)	$1,369	($113,763)	($111,757)	($2,006)
Budgeted Adjustment Expenses	$46,764	$0	$1,625	($1,625)	$0	$32,532	($32,532)
TOTAL SCHOOL EXPENSES	**($2,109,120)**	**($162,672)**	**($179,557)**	**$16,885**	**($1,914,433)**	**($1,959,866)**	**$45,433**

Pathfinder Church

Cash and Liquidity Position Summary
5/31/2020

	FY 19/20 May	FY 19/20 April	FY 18/19 June	FY 17/18 June	FY 16/17 June	FY 15/16 June
Cash and Investments						
Total Cash and Investments *	$ 1,912,547	$ 1,859,750	$ 1,450,007	$ 1,746,881	$ 1,483,260	$ 1,167,561
Less: Insurance claim proceeds to be expended				(70,609)	(33,250)	(170,875)
Less: PPP Loan	(805,400)	(805,400)		x	x	x
Adjusted Cash and Investments	1,107,147	1,054,350	1,450,007	1,676,272	1,450,010	996,686
Temp. Restricted Funds (Internally Managed)						
Mission 24-7				296,462	577,989	577,989
Launch	216,319	216,319	305,844	326,657	385,707	427,317
NEXT CapX Available for Expenditure	55,467	55,467	570,160	653,945	403,757	x
Parent Teachers League	109,602	112,322	5,938	36,792	19,315	60,662
Missions Designated Gifts**	(1,261)	(1,261)	20,798	17,262	52,943	68,046
Christ In Action	45,376	45,356	18,395	12,347	10,281	16,097
Christ In Action (Social Worker Grant)			-	6,639	(1,706)	x
School of the Arts	9,113	10,013	6,295	11,109	14,828	10,478
Endowment Fund	38,509	38,509	36,523	33,682	31,360	29,998
Other	522	522	367	4,361	3,926	3,795
** in Deferred Revenue on Balance Sheet	473,647	477,247	964,320	1,399,256	1,498,400	1,194,382
Excess/(Underfunded) Balance pre Affiliate Funds	633,500	577,103	485,687	277,016	(48,390)	(197,696)
Temp. Restricted Funds (Affiliate Controlled)						
Boy Scout Troop #782	19,600	19,580	18,656	16,995	23,932	18,868
Cub Scout Pack #782	6,127	6,127	6,943	10,869	10,882	11,476
MOPS	27,935	27,912	25,953	20,023	16,063	13,641
Soccer Association	8,728	8,485	7,621	-	-	-
Illuminations - Puppet Ministry	7,206	7,156	6,528	5,471	4,519	3,362
All Other	617	617	(147)	3,857	4,239	7,919
Total Ongoing Fund Balances	70,213	69,877	65,554	57,215	59,635	55,266
Excess/(Underfunded) Core Cash Balance	$ 563,287	$ 507,226	$ 420,133	$ 219,801	$ (108,025)	$ (252,962)
Analysis of Monthly Fluctations in Core Cash Balance						
Increase / (Decrease) in Month End Core Cash	$ 56,061	$ (79,668)	$ (99,568)	$ 497,371	$ 131,346	$ 115,306
Components Driving Change in Core Cash						
Monthly Surplus / (Deficit) Ministry Fund	102,121	(56,828)	(13,724)	3,807	29,854	(56,770)
Monthly Surplus / (Deficit) School Fund	(46,003)	(24,903)	66,894	67,453	55,969	107,502
Total Surplus / (Deficit) for the Month	56,118	(81,731)	53,170	71,260	85,823	50,732
Ministry Fund: noncash expense for Debt Principal	35,000	35,000	32,500	32,500	30,417	28,333
Payment of Annual Debt Principal from Core Cash				-	-	-
LEAD School Grant Received						
LEAD School Grant: noncash revenue	(993)	(1,454)	(25,676)		-	-
Increase / (Decrease) in A/P Accrual for NEXT Capex				397,527	-	-
Increase / (Decrease) in Prepaid School Tuition	(55,595)	(43,120)	(127,365)	(103,077)	59,447	62,290
NEXT CapX: Monthly (Increase)/Decrease in Kitty	-	70,548	(100,245)	(3,807)	(29,854)	
*** Decrease / (Increase) in Other Working Capital	21,531	(58,911)	68,048	102,968	(14,487)	(26,049)
Total Incr. / (Decr.) in Month End Core Cash	56,061	(79,668)	(99,568)	497,371	131,346	115,306
*** - This amount is an aggregation of all other increases and decreases not separately identified						
in balance?--->	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE
Working Capital Change Detail						
Current Month Deferred Tuition Liability	86,116	142,561	28,392	75,285	272,429	247,596
Prior Month Deferred Tuition Liability	142,561	187,931	156,857	181,362	214,382	186,956
Source of Cash / (Use of Cash): Deferred Tuition	(56,445)	(45,370)	(128,465)	(106,077)	58,047	60,640
Current Month Deferred Registration Fees Liability	37,888	37,038	41,903	48,370	54,640	58,490
Prior Month Deferred Registration Fees Liability	37,038	34,788	40,803	45,370	53,240	56,840
Source of Cash / (Use of Cash): Deferred Tuition	850	2,250	1,100	3,000	1,400	1,650
Additional Liquidity Information						
Sources:						
Line of Credit Availability	$ 1,000,000	$ 1,000,000	$ 1,000,000	$ 1,000,000	$ 1,000,000	$ 1,000,000
Borrowings Outstanding				-	-	-
Available Liquidity	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000

* Per General Ledger

Cash Liquidity Position - Model Periods
As of May 31, 2020

	Budget/Fcst Qtr End					Actuals at		
	June-21	March-21	December-20	September-20	June-20	May-20	June-19	February-19
Cash and Investments								
Total Cash and Investments *	$ 1,159,482	$ 1,376,084	$ 1,248,928	$ 1,676,074	$ 1,615,651	$ 1,912,547	$ 1,450,007	$ 1,171,543
Less: Insurance claim proceeds to be expended	-	-	-	-	-	-	-	-
Less: PPP Loan	-	-	-	(805,400)	(805,400)	(805,400)	-	-
Bond principle pymt consistency adj.	-	-	-	-	-	-	-	-
Adjusted Cash and Investments	1,159,482	1,376,084	1,248,928	870,674	810,251	1,107,147	1,450,007	1,171,543
Days Cash on Hand - Total Cash[1]	**73.4**	**87.1**	**79.0**	**55.1**	**49.7**	**67.9**	**90.9**	**73.5**
Temp. Restricted Funds (Internally Managed)								
Launch	179,444	185,694	191,944	200,069	208,194	216,319	305,844	315,407
NEXT CapX Available for Expenditure	-	-	-	-	-	55,467	570,160	492,020
NEXT Landscape/Tree Campaign	-	-	-	-	-	-	-	-
Parent Teachers League	12,348	68,587	21,743	6,553	6,317	109,602	5,938	49,733
Missions Designated Gifts	-	-	-	-	-	(1,261)	20,798	26,662
Christ In Action	28,907	31,255	29,726	27,529	25,657	45,376	18,395	14,542
School of the Arts	6,678	8,813	8,079	7,789	7,446	9,113	6,295	12,965
Endowment Fund	40,509	40,509	40,509	40,509	38,509	38,509	36,523	36,523
Other	469	480	475	462	447	522	367	4,276
	268,355	335,338	292,476	282,911	286,571	473,647	964,320	952,128
Excess/(Underfunded) Balance pre Affiliate Funds	891,127	1,040,746	956,452	587,763	523,680	633,500	485,687	219,415
Temp. Restricted Funds (Affiliate Controlled)								
Boy Scout Troop #782	19,358	19,367	19,305	19,412	18,928	19,600	18,656	19,852
Cub Scout Pack #782	6,127	6,127	6,127	6,127	6,127	6,127	6,943	7,101
MOPS	27,903	27,962	28,107	27,844	27,505	27,935	25,953	22,616
Soccer Association	9,957	9,840	9,724	9,768	11,373	8,728	7,621	-
Illuminations - Puppet Ministry	6,966	7,006	7,007	6,944	6,867	7,206	6,528	6,228
All Other	-	-	-	-	-	617	(147)	3,665
Total Ongoing Fund Balances	70,311	70,302	70,270	70,096	70,800	70,213	65,554	59,462
Excess/(Underfunded) Core Cash Balance	$ 820,816	$ 970,444	$ 886,182	$ 517,667	$ 452,880	$ 563,287	$ 420,133	$ 159,953
Days Cash on Hand - Core Cash[1]	**52.0**	**61.4**	**56.1**	**32.8**	**27.8**	**34.6**	**26.3**	**10.0**
Analysis of Monthly Fluctations in Core Cash Balance								
Increase / (Decrease) in Month End Core Cash	$ (149,628)	$ 84,262	$ 368,515	$ 64,787	$ (134,014)	$ 56,061	$ (99,568)	$ 403,359
Components Driving Change in Core Cash								
Monthly Surplus / (Deficit) Ministry Fund	(163,100)	(53,942)	725,210	(235,078)	(145,528)	102,121	(13,724)	14,510
Monthly Surplus / (Deficit) School Fund	29,956	(34,879)	105,770	(12,501)	(66,577)	(46,003)	66,894	(15,783)
Total Surplus / (Deficit) for the Month	(133,144)	(88,821)	830,980	(247,579)	(212,105)	56,118	53,170	(1,273)
Deferred Spending - GF	-	-	-	-	-	-	-	-
Deferred Spending - School	-	-	-	-	-	-	-	-
Ministry Fund: noncash expense for Debt Principal	113,750	113,750	105,000	105,000	105,000	35,000	32,500	32,500
Payment of Annual Debt Principal from Core Cash	-	-	(420,000)	-	-	-	-	-
LEAD School Grant Received	-	-	-	-	-	-	-	-
LEAD School Grant: noncash revenue	-	-	-	(11,000)	(23,552)	(993)	(25,676)	(7,998)
Increase / (Decrease) in AP Accrual for NEXT Capex	-	-	-	-	-	-	-	-
Increase / (Decrease) in Prepaid School Tuition	(166,816)	45,726	(81,744)	202,834	(166,816)	(55,595)	(111,783)	(3,666)
NEXT CapX: Monthly (Increase)/Decrease in Kitty	-	-	-	-	126,015	-	(100,245)	375,464
** Decrease / (Increase) in Other Working Capital	36,582	13,607	(65,721)	15,532	37,444	21,531	52,465	8,332
Total Incr. / (Decr.) in Month End Core Cash	(149,628)	84,262	368,515	64,787	(134,014)	56,061	(99,568)	403,359
in balance?--->	$ 0.00	$ 0.00	$ -	$ (0.00)	$ -	$ -	$ -	$ -

** - This amount is an aggregation of all other increases and decreases not separately identified

Working Capital Change Detail								
Current Month Deferred Tuition Liability	14,000	187,931	176,993	258,737	14,000	86,116	28,392	239,556
Prior Month Deferred Tuition Liability	86,116	207,298	202,620	281,091	86,116	142,561	141,275	262,060
Source of Cash / (Use of Cash): Deferred Tuition	(72,116)	(19,367)	(25,627)	(22,354)	(72,116)	(56,445)	(112,883)	(22,504)
Current Month Deferred Registration Fees Liability	41,903	34,788	-	-	41,903	37,888	41,903	23,730
Prior Month Deferred Registration Fees Liability	37,888	31,788	-	-	37,888	37,038	40,803	4,892
Source of Cash / (Use of Cash): Deferred Tuition	4,015	3,000	-	-	4,015	850	1,101	18,838

* Per General Ledger

[1] Days Cash on Hand of $15,947 for FY19, $16,300 for FY20 and $15,800 for FY21 calculated as estimated GF net operating expense plus school operating expense less debt principal payment divided by 365 days.

Pathfinder Church

Summary of Investments & Bank Accounts
5/31/2020

Type	Institution	Length	Maturity	APY	Rate Type	Payout	Original Amount	Interest Earned To Date	Account Balance
Cash	Petty Cash	N/A		N/A	N/A	N/A	N/A	N/A	800.00
Checking	First Community CU	N/A		0.10%	Variable	Monthly	N/A	18.58	2,184.21
Savings	First Community CU	N/A		0.00%	Variable	Monthly	N/A	-	10.00
Steward Acct.	LCEF	Opened 03/02/09		1.00%	Variable	Monthly	N/A	115,739.32	714,168.73
Checking	Fifth Third Bank	Opened 05/12/08		N/A	N/A	N/A	N/A	N/A	1,160,260.35
			Total Bank Accounts				N/A	115,757.90	1,877,423.29
			Total Investments & Bank Accounts				N/A	$ 115,757.90	$ 1,877,423.29

*Note - The Fifth Third Bank Checking Account earns a .50% Interest Credit Rate to offset operating fees charged to the account.
** All balances shown are bank balances as of the date of the report. This report does not account for any deposits in transit or outstanding checks.

Pathfinder Church

Actual vs. Budget Savings
FY19/20
As of May 31, 2020

Ministry Fund

Department	Dept. #	Account	Actual	Budget	Difference	Will More Exp. Occur?	When	Certain	Possible
Worship Expenses	110	Christmas/Easter	3,981	6,000	(2,019)	No			
Facilities	120	Capital Improvements	569,971	575,000	(5,029)	Yes	June	41,800	
Facilities	120	Fire Prevention Services	3,478	5,191	(1,713)	No			
Facilities	120	Janitorial Supplies	13,493	14,895	(1,402)	No			
Facilities	120	Supplies	1,731	3,555	(1,824)	No			
Facilities	120	Vehicle Expense	487	1,797	(1,310)	Yes	May	1,500	
Technology	121	Hardware Purchases	8,693	13,000	(4,307)	Yes	June	7,150	
Technology	121	Shelby Support	3,969	7,699	(3,730)	No			
Finance & Admin	130	Shelby Training	-	2,500	(2,500)	No			
Finance & Admin	130	Bank Fees	32,290	47,578	(15,288)	No			
Finance & Admin	130	Outside Audit Fee	3,919	8,250	(4,332)	No			
Finance & Admin	130	Outsourced Accounting	14,215	17,200	(2,985)	No			
Finance & Admin	130	Parking Assistance & Traffic Control	13,500	17,700	(4,200)	No			
Pastoral Office	170	Employee Gifts	769	1,800	(1,031)	No			
Marketing & Creative	200	Conferences	4,344	5,800	(1,456)	No			
Marketing & Creative	200	Christmas/Easter Production Adv	1,166	3,000	(1,834)	No			
Marketing & Creative	200	Copier Leases	41,748	45,650	(3,902)	No			
Marketing & Creative	200	Advertising/Marketing	20,551	40,810	(20,259)	No			
Children's Ministry	260	Easter Celebration	3,749	7,600	(3,851)	No			
Community Engagement	320	Outreach Programs	1,070	3,125	(2,055)	No			
Adult Minitries	330	Women's Ministry Events	2,612	5,300	(2,688)				
Missions	380	College Hill Projects	16,856	20,050	(3,194)	No			
Missions	380	Christ in Action	24,466	25,944	(1,478)				
MS/HS Youth	430	Confirmation	30	3,900	(3,870)				
MS/HS Youth	430	Middle School Events	482	2,300	(1,818)				
			$ 181,255	$ 252,307	$ (90,368)			$ 50,450	$ -

School Fund

Department	Dept. #	Account	Actual	Budget	Difference	Will More Exp. Occur?	When	Certain	Possible
K-8 Program	110	Classroom Supplies	4,904	7,194	(2,290)	No			
K-8 Program	110	Classroom Equipment	893	2,500	(1,607)	No			
K-8 Program	110	Curriculum Materials	5,267	7,779	(2,512)				
K-8 Program	110	LEAD School Supplies/Equip	12,235	13,213	(978)				
K-8 Program	110	Standardized Testing	1,655	4,805	(3,150)	No			
K-8 Program	110	Computer Software	7,451	13,206	(5,755)	No			
K-8 Program	110	LEAD School Computer Software	13,053	17,426	(4,373)				
Personnel	150	Teacher Conferences	2,030	6,895	(4,865)				
Personnel	150	Outsourced Band	3,100	7,000	(3,900)				
School Admin	160	Copier Expense	7,662	11,476	(3,814)				
School Admin	160	Outsourced Nurse	23,566	31,629	(8,063)				
School Admin	160	Advertising	23,365	25,924	(2,559)				
School Admin	160	Branding/Market Research	33,726	37,000	(3,274)				
ECE	170	Classroom Equipment	1,714	3,136	(1,422)	No			
ECE	170	Snack	2,333	4,359	(2,026)				
Other	190	Field Trips	3,123	6,935	(3,812)				
Athletics	250	Athletic Events	8,770	17,692	(8,922)				
Athletics	250	Supplies & Equipment	1,475	3,958	(2,483)				
			$ 156,322	$ 222,127	$ (65,805)			$ -	$ -

Pathfinder Church
NEXT CapX Funds Reconciliation
05/31/20

Date	Description	Actual
01/31/19	Exterior Improvements	(7,980)
02/28/19	Commons & CM Improvement (correction)	122
03/31/19	Exterior Improvements	(3,015)
04/30/19	Exterior Improvements	(11,358)
05/31/19	Exterior Improvements	(7,733)
06/30/19	Exterior Improvements	(16,308)
06/30/19	Commons & CM Improvement (late bill)	(4,271)
	Exterior Improvements Bal @ 6/30/19	570,160
07/31/19	Exterior Improvements	(3,075)
08/31/19	Exterior Improvements	(12,056)
09/30/19	Exterior Improvements	(1,695)
10/31/19	Exterior Improvements	(267,867)
11/30/19	Exterior Improvements ++	(121,168)
12/31/19	Exterior Improvements	(1,521)
01/31/20	Exterior Improvements	(33,069)
02/29/20	Exterior Improvements	(985)
03/31/20	Exterior Improvements	(2,710)
04/30/20	Exterior Improvements	(70,548)
	Total Amount Available for Expenditure	55,467
	Tree/Landscape Sponsorship (Deferred Revenue)	
09/30/19	Restricted Donations	25
10/30/19	Restricted Donations	31,300
11/30/19	Restricted Donations	9,775
11/30/19	Tree/Landscape Improvements	(31,926)
11/30/19	Tree/Landscape Improvements ++	(9,174)
12/30/19	Restricted Donations	20,275
12/31/19	Tree/Landscape Improvements	(20,275)
	Total Amount Available for Expenditure	-

** In May 2019, the BOD recommended and the congregation approved the budget for FY19/20 to include $575,000 of expense to complete Phase 3. Bringing the total for Phase 3 to $616,553 over the two fiscal years.

* In February 2019, BOD approved a total of $500,000 for expenditure for Exterior Improvements for Phase 3 over FY18/19 & FY19/20

"++ Reclassed amount between Exterior & Tree/Landscape due to refined contractor estimate.

Total Sanctuary Improvements Cost	$ 489,312
Total Commons & CM Improvements Cost	$ 1,107,565
Exterior Improvements Cost	$ 561,086
Tree/Landscape Improvements	$ 61,375

Pathfinder Church
Launch Reconciliation
05/31/20

Total Pledges	$ 3,044,854.00
Total Participants	2,068
Total Family Units	828
Contributions	
Contributions FY10/11	$ 803,538.10
Contributions FY11/12	917,273.88
Contributions FY12/13	695,270.32
Contributions FY13/14	255,179.75
Total Contributions	$ 2,671,262.05
Expenses	
FY09/10	
Campaign Expenses	$ (24,196.88)
FY10/11	
Campaign Expenses	(101,425.38)
MF Staffing Expenses	(13,646.00)
Cambodia Expenses	(101,678.50)
FY11/12	
MF Staffing Expenses	(26,492.00)
Cambodia Expenses	(110,671.51)
Campaign Expenses	(3,948.06)
Technology Expenses	(121,069.09)
Belize Expenses	(10,000.00)
FY12/13	
Campaign Expenses	(962.42)
MF Staffing Expenses	(19,932.00)
Technology Expenses	(19,509.35)
Debt Reduction	(1,419,030.51)
Cambodia Expenses	(91,173.89)
St. John Missions	(29,700.00)
FY13/14	
Campaign Expenses	(2,524.45)
MF & SF Staffing Expenses	(79,988.04)
Technology Expenses	(61,595.34)
Debt Reduction	(165,000.00)
Cambodia Expenses	273,171.54
Angel Dormitory Expenses	(6,000.00)
St. John Missions	(27,863.00)
FY14/15	
MF Staffing Expenses	(6,338.01)
Debt Reduction	(20,000.00)
Angel Dormitory Expenses	(1,872.00)
Missions Director Staffing Expense	(13,932.00)
FY15/16	
MF Staffing Expenses	(38,568.00)
FY16/17	
MF Staffing Expenses	(15,648.00)
Stronghold Cambodia Expenses	(29,157.33)
Cambodian Legal Counsel Refund	3,195.00
FY17/18	
Stronghold Cambodia Expenses	(59,050.00)
FY18/19	
Stronghold Cambodia Expenses	(20,812.50)
FY19/20	
Stronghold Cambodia Expenses	(89,525.00)
Total Expenses	$ (2,454,942.72)
Fund Balance	$ 216,319.33
By Category:	
Staffing	$ (14.44)
Technology	$ (1,576.17)
Debt	$ (1,273.28)
Outside Missions	$ 210,540.21
St. John Missions	$ 8,642.86
Total Fund Balance	$ 216,319.18

Pathfinder Church
Launch Reconciliation
Serve Others As We Go - Outside Missions
05/31/20

Contributions		
Contributions FY10/11	$	136,601.48
Contributions FY11/12		155,936.56
Contributions FY12/13		118,195.95
Contributions FY13/14		43,380.56
Total Contributions	$	454,114.55
Expenses		
Contributions to LCMS Ablaze! For Cambodia FY10/11	$	(101,678.65)
Funding in Belize FY11/12		(10,000.00)
Contributions to LCMS Ablaze! For Cambodia FY11/12		(110,671.51)
Contributions to LCMS Ablaze! For Cambodia FY12/13		(91,173.89)
Reimbursement of funds from LCMS Ablaze! FY13/14		273,171.54
Angel Dormitory Expenses FY13/14		(6,000.00)
Angel Dormitory Expenses FY14/15		(1,872.00)
Stronghold Cambodia Expenses FY16/17		(29,157.33)
Reimbursement of unused fund from Camb. Legal Counsel		3,195.00
Stronghold Cambodia Expenses FY17/18		(59,050.00)
Stronghold Cambodia Expenses FY18/19 - Sept 2018		(11,250.00)
Stronghold Cambodia Expenses FY18/19 - June 2019		(9,562.50)
Stronghold Cambodia Expenses FY19/20 - Oct 2019		(9,500.00)
Stronghold Cambodia Expenses FY19/20 -Dec 2019		(71,900.00)
Stronghold Cambodia Expenses FY19/20 -March 2020		(8,125.00)
Total Expenses	$	(243,574.34)
Fund Balance	$	210,540.21

17% of total contributions are designated to this objective.

LCMS Ablaze! will receive quarterly payments from St. John for use in Cambodia. These payments will equal 20% of total Launch contributions during the quarter. LCMS will then refund to St. John 30% of that payment to use for missions that St. John chooses. Of the 30% refunded, half will go to this objective and half will go to the St. John Missions objective.

Original Launch Presentation

$850k to be distributed to current mission projects in the city of St. Louis and Belize and through the mission efforts of the LCMS Ablaze! Campaign. Pastor Garrett and the Strategic Leaders will work closely with LCMS national leaders to ensure that two to four mission projects are adopted that reflect the mission and values of SJ's congregation. These projects will be specific mission efforts with which we can form an ongoing association over the course of the campaign and hopefully beyond.

Additional Cambodia Funding

In the fall of 2011 an option to give directly to the efforts in Cambodia was created. The primary purpose of this option is to engage our community and other churches in our mission efforts in Cambodia. It also allows people within our ministry to give directly to Cambodia, over and above their commitment to Launch. This money will go directly to our efforts in Cambodia. UPDATE: JAN 2019 $20K donation for land purchase. Total funds in this category = $20,200.