

Pathfinder Church

Board of Directors

Monthly Meeting

January 21, 2025

Pathfinder Church
Board of Directors Meeting
January 21, 2025

Table of Contents

<u>Item</u>	<u>Page Number</u>
Agenda	3
December Board Meeting Minutes	4 – 5
OKR Board Report Narrative December 31, 2024	6 – 11
OKR Board Report Narrative January – June 2025	12 – 14
OKR Board Report Metrics	15
Membership Changes & Official Acts	16
December Financials	17– 35
Closed Business.....	Appendix A



Board of Directors
January 21, 2025

**This will be an in-person meeting at 7:00 p.m. in the Imagineering Room.
Special Guests: Board of Elders**

Opening & Agenda - 7:00 p.m. – 7:10 p.m.

- Opening Devotion – Damola Oshin

Board of Directors Business – 7:10 p.m. – 7:45 p.m.

- Approval of December BOD Meeting Minutes – Adam Bichsel
- Fifth Third Debt Renewal Discussion & Board Resolution – Matt Hewitt
- Calendar Year End Giving & Financial Update – Matt Hewitt
- Senior Pastor’s Report – Dion Garrett
- January – June OKRs – Dion Garrett & Matt Hewitt

Board of Elders Business 7:45 p.m. – 8:15 p.m.

- Elders Report – Mike Frith

Other Business 8:15 p.m. – 9:00 p.m.

- Constitution & Bylaws Discussion – Dion Garrett & Matt Hewitt
- Board of Directors Nomination Process Kickoff – Adam Bichsel

Closing Prayer & Adjourn 9:00 p.m.

- Closing Prayer – Jenny Albritton

December Pathfinder Board of Directors Meeting

December 17, 2024, 7:00 PM

Imagineering Room

Board of Directors Attendees: Adam Bichsel, Matthew Hewitt, Jennifer Albritton, Craig McArton, Matthew Finke, Eduardo Ramos, Becky Greer, Damola Oshin and Beth Rusert

Excused: Annmarie Wallis, Dion Garrett

Guests: Jessica Bergtholdt, Rachel Bausch & Jake Schuchardt

Matt Finke began the meeting at 7:01 p.m. with a devotion reflecting on Isaiah 40 and allowing God to sustain and strengthen us during especially busy seasons.

A motion was made by Damola Oshin to approve the October congregation meeting minutes. Beth Rusert seconded the motion. A voice vote was held on the motion and all members present voted affirmative. A motion was then made by Damola Oshin to approve the meeting minutes from the November Board of Directors. Adam Bichsel seconded the motion. A voice vote was held on the motion and all members present voted affirmative.

Matt Hewitt, Jessica Bergtholdt, Rachel Bausch & Jake Schuchardt led a discussion around upcoming tuition rates for the 2025-2026 school year. An extensive discussion was held around current trends in retention and recruitment, market analysis, staffing, and inflation. A motion was made to approve the tuition as presented within the Closed Business board record by Matt Finke with a second by Damola Oshin. A voice vote was held on the motion, all members present voted affirmative.

Matt Hewitt led a discussion around the November financial results. The Ministry Fund ended with a \$48K surplus balance, which was \$38K favorable to the budgeted surplus for the month. The FYTD deficit of \$335K is \$239K favorable to the FYTD budgeted deficit.

- Giving in the current month was favorable to budget by \$27K and \$153K favorable FYTD.
- Monthly expenses were favorable to budgeted expenses by \$13K. FYTD expenses are \$109K favorable to budget.

FYTD net results are projected to be (\$44K), which is 221K favorable to the budgeted deficit after factoring in \$23K of certain and discretionary delayed spending.

The School Fund ended the month with a deficit of \$21K, which was \$12K favorable to the budgeted deficit for the month and a FYTD unfavorable variance of \$6K.

- Income in November was unfavorable to budgeted income by \$16K. FYTD income is \$105K unfavorable to budgeted income.
- Expenses in October were favorable to budgeted expenses by \$28K. FYTD expenses are \$100K unfavorable to budgeted expenses.

The School Fund ended November with a net \$6K favorable variance compared to the September Forecast. FYTD net results are projected to be (\$129K), which is \$23K unfavorable to the September reforecast and is \$42K unfavorable to the original budgeted deficit.

A discussion was then had on the OKRs. Giving continues to come in above budget and Path Forward has seen over \$80,000 committed to specifically renovate the sanctuary restrooms. As normally done at year end, special giving appeals will be made as we complete the month. While we are set for volunteers for the Christmas season, new ideas are being brainstormed for how to recruit more Kids Min adult volunteers. OKRs will be reevaluated and refreshed for January for the second half of the fiscal year.

Matt Hewitt led a discussion around Pathfinder's strategic partner framework and MOUs with Stronghold Cambodia and LINC were reviewed.

A closing prayer was given by Damola Oshin. The meeting came to a close at 8:19 p.m.

Respectfully submitted,
Jenny Albritton

Pathfinder & St. John School OKRs

FY25 – H1 – Final Report

December 31, 2024

Objective #1: Expand Outreach and Engagement

KR1: Average In-Person Worship Attendance Increased 10%

- Summary
 - Jul-Dec 2024 Attendance increased by 0.4% over Jan-June of 2024; this KR was missed. However, attendance increased by 6.4% compared to the same period last year (Jul-Dec of 2023), which is encouraging and likely a more "apples to apples" metric. Our new attendance KR in January will set a goal to increase attendance by 5% compared to the same period prior year. [WKND]
- Action Highlights
 - Advent services were held one hour earlier, at 6:00pm this year, with sold promotion and service format tweaks. The attendance average was 128, a 68% increase! [WKND]
 - Carol Sing weekend was held on 12/21-22. Worship was wonderful, Kids Min held a Pajama Day, and 5th Element held a party, giving families ample reason to attend. [WKND]
 - This quality of this year's Christmas Experience was better than ever! Significant improvements were made to the Light and Joy sections, and we were flush with volunteers for once (in large part thanks to School participants). Attendance dropped by 15%, and the event's ongoing effectiveness will be evaluated, while we still celebrate the 3,804 people (and 61 dogs) that were blessed! [WKND]
 - Christmas Worship was amazing this year, with many people remarking that it was more meaningful than it's ever been. Attendance was slightly lower (mostly due to the "Eve Eve" service falling on a Monday), but overall December attendance was 6% higher. [WKND]
- Next Steps
 - Student-Led worship weekend will highlight our school ministry on 1/25-26 and coincide with an open-house. [WKND]
 - First Communion weekend is February 1-2. First Communion training is now separate from the *Commit* Confirmation Program. [WKND]
 - A series of mixers is being planned for in between 9:00am and 11:00am services this Winter/Spring, with the goal of fostering community and making in-person attendance even more irresistible. [WKND]

- We will send a segmented email to school families before our next baptism orientation in order to encourage them to attend. [WKND]
- Planning for Easter is underway. [WKND]

KR2A: Increase Organic Social Media Reach by 10%

- Summary
 - This KR is technically complete as we have more than 10x this goal. Our focus now is establishing a benchmark for future goals and OKRs.

KR2B: Increase Paid Social Media Reach by 15%

- Summary
 - This KR is complete as we have blown this goal away with over 40K% increase. As with our organic reach KR, our focus has turned towards establishing a benchmark for future goals / OKRs.

KR3: Expand reach by distributing Pathfinder’s content more broadly

- Summary
 - This KR is in progress, but at-risk. Work continues developing and releasing new Pathfinder Music originals and turning The Lost Craft of Hard Conversations into a book.
- Action Highlights
 -
- Next Steps
 - We will shelve this KR for the January – June cycle. We don’t have enough definition around what our end goal is or what kind of content we should be exploring or producing to “accomplish” this KR.

KR4: Rebrand Action Teams and Establish Baseline of Outside Community Participation

- Summary
 - This goal was not sufficiently met and will be carried forward into the January-June OKR cycle for more clarity as follows: *Create and External-Facing Brand for Action Teams and Continue Establishing a Baseline of Broader Community Participation.* [ENG]

Objective #2: Deepen Engagement and Participation

KR1: Total of 75 Participants Attending “Explore Pathfinder”

- Summary
 - We missed this goal with just 30 people attending Explore Pathfinder. We implemented and/or increased efforts in our strategy (diversified marketing and messaging, increased

word of mouth, personal invites, increased follow-up, etc.) and began to see some positive returns. [ENG]

KR2: Grow Action Team Participation by 10% to 650 Unique Members

- Summary
 - We achieved this goal with 653 total unique participants engaged in Action Teams. [ENG]

KR3: Engage 500 People Across at least 10 Pop-Up Events

- Summary
 - We exceeded this goal by a landslide with twenty-three Pop-Ups, hosted by members of Pathfinder, bringing in 773 total participants. [ENG]
- Action Highlights
 - We are planning to host a Live Worship Recording on 1/24, where we will be recording three new Pathfinder Originals. These will be released over the course of this coming spring. [WKND]

KR4: Achieve a 10% increase in our Weekend Volunteer Pool

- Summary
 - We ended the year with 484 volunteers on the roster (a decrease of 17). Our recruitment this period was masked by roster cleaning. In the future, roster cleaning will happen monthly to give us more accurate data, and the numbers of added/dropped will be reported monthly. [WKND]
- Action Highlights
 - We held a serve fair on 1/11-12, which resulted in 8 new volunteer sign-ups. [WKND]
 - Our Volunteer Spotlight slides are helping us show appreciation to our volunteers, which seems well received. [WKND]
- Challenges
 - The serve fair on 1/11-12 did not result in any new Kids Min volunteers. Kids Min is in need of adult volunteers. [WKND]
- Next Steps
 - 5th Grade Serve Sundays will be held once a month in order to reinforce our volunteerism culture from an early age. [WKND]
 - An Emerging Leader appreciation event is being held 2/2 in order to encourage retention. [WKND]

- o Volunteer testimonies are being collected for promotional use on the TVs in the commons and on our website. [WKND]
- o A list of all non-serving regular attenders has been generated and Weekend Team will be reviewing it in order to make personal invitations. [WKND]
- o Our next serve fair is usually held in July. [WKND]

Objective #3: Achieve Fundraising Goals for Ministry Growth

KR1: Acquire 150 New Giving Units in FY25

- Summary
 - o In the month of December, we welcomed 17 new givers, which is consistent with most previous years. That being said, this was 15 fewer new givers than December 2023, which appears to be an outlier year. FYTD, we have 48 new givers, which is only about 32% of our target. This KR is at-risk.
- Action Highlights
 - o We sent out three calendar year-end communications December 16, December 30, and December 31st and saw a decent open and click through rate
 - o We sent a giving push notification on the app for the first time this year.
- Next Steps
 - o We'll continue to encourage project-based givers and impluse givers to support Path Forward projects. The Cornerstone 3rd Floor youth ministry spaces may be more attractive as a first-time giving opportunity than the restrooms for current non-givers.

KR2: Increase Average Number of Unique Giving Units per Month to 675

- Summary
 - o The fiscal-year-to-date average giving units sits at 654. While this is a 2% increase compared to the same period last year and 96% of our goal, this KR is still at risk given that December is typically the largest month in terms of givers.
- Action Highlights
 - o We sent out three calendar year-end communications December 16, December 30, and December 31st and saw a decent open and click through rate
 - o We sent a giving push notification on the app for the first time this year.
- Challenges
 - o The decision for people to give is ultimately out of our control.
- Next Steps
 - o We're going to start ensuring we touch on a biblical aspect of generosity at least monthly during worship giving talks.

KR3: Execute 100% of FY25 Annual Fund Fundraising Strategy

- Summary
 - Steps were taken in December to follow the action plan laid out to increase engagement with the Annual Fund. The plan is 54% complete and on track. [STJ]
- Action Highlights
 - The fourth & fifth “Cougar Connect” newsletter went out via email and generated two new members of the Logos Society giving club from our extended school community.
 - Since August 1, we have had 21 independent givers. Of the 21, 5 are set up to be recurring donations.
 - Three separate personalized video communications went out to the extended community, K-8 families and EC families as a celebration and an invitation for end-of-year giving. The communication resulted in 12 individual gifts with 10 being new givers this school year.
- Challenges
 - No new challenges at this time.
- Next Steps
 - Preparing for a great night at the Auction Gala!
 - Set up a young alumni event on campus for our current high school students.

KR4: Launch 1 Goal-Oriented Fundraising Strategy to Accomplish a Specific Project in Level 2 of Path Forward.

- Summary
 - This KR is complete. We have launched Path Forward Projects and have developed the fundraising strategy for the Family Assist Sanctuary Restrooms.

KR5: Engage 50 Households through Legacy Giving focused Pop-Ups, Action Teams, or 1:1 engagement with gift planners from the LCMS Foundation

- Summary
 - The LCMS Foundation reports \$894,000 in 25 gift plans that name Pathfinder as a beneficiary. 5 Households are currently in the *Lifetime Plan for Giving* process, and 7 new households have recently expressed an interest, for a grand total of 37 households. [WKND]
- Action Highlights
 - An Estate and Planned Giving Pop-up is scheduled for March 30th, 2025. [WKND]
- Challenges
 - There are likely more Pathfinders that have Pathfinder in their Estate, but we just don’t have a way of knowing. [WKND]

- Next Steps
 - Looking farther out: After Path Forward, we are planning on an estate giving emphasis / legacy giving society to coincide with our 175th anniversary as a congregation. [WKND]

Pathfinder & St. John School OKRs

FY25-H2 (January-June 2025)

Objective #1: Expand Community Engagement

KR1: Average In-Person Worship Attendance Up 5% to 1212

Rationale: This KR is changing slightly from just tracking sanctuary worship attendance to tracking the three worship services (including special services Christmas, Easter, Advent, and Lent), Kids Min, Core, and Summit attendance numbers. January-June 2023 averaged 1154.

KR2: Sustain “Front Door Events” at 5,424 attendees and Analyze Events Ongoing Effectiveness and Engagement

Rationale: “Front Door Events” are our six large-scale community engagement events each year. These events include the 4th of July, The Christmas Experience, Christmas Eve worship services, Eggstravaganza, Easter worship services, and Summer Blast/After Party. These events welcome thousands of people to campus and consume copious amounts of staff time and budget resources. Therefore, we want to make sure that we’re seeing a sustained impact of these events and to continuously analyze and improve them, so they continue to be an effective means of engagement.

KR3: Sustain Social Media Momentum with a Monthly Organic Reach of 7,500

Rationale: Now that we’ve established a social media reach benchmark, let’s develop a content and engagement strategy that maintains this high-level of engagement.

KR4: Create an External-Facing Brand for Action Teams and Continue Establishing a Baseline of Broader Community Participation

Rationale: Action Teams participation can change lives. This KR is focused on building a stand-alone Action Team Brand so that people don’t feel like they need to be a member of Pathfinder Church in order to participate in Action Teams.

KR5: Achieve School Enrollment (EC: 149; K-8: 155) for FY26

Rationale: The past few enrollment seasons have resulted in a decline in student enrollment, specifically in K-8. Our focus for this goal is on retention and recruitment. Through strategic marketing and community events as well as informative and positive internal communication, our goal is to maintain our current school enrollment numbers.

Objective #2: Enhance Member Participation and Growth

KR1: Drive Explore Pathfinder Participation; Achieve at Least 49 Participants (FY24-H2 Total)

Rationale: We know that people who attend Explore Pathfinder are taking steps here in their whole life, serving, giving, and/or all the above. After missing the engagement target by 45 participants we’re looking

to match our participation rates from January-June 2024. At the same time, we'll investigate whether we need to review or redesign the program, consider new "marketing" approaches, or consider alternative time slots (i.e., evening options).

KR2: Sustain and Grow Volunteer Engagement by 5% (to 511 – as of 12/18/24)

Rationale: We targeted a 10% growth in FY25-H1 and are currently at approximately 6% growth. We want to continue to develop our volunteer pipeline as it is the lifeblood of our ministry. The KR could focus on additional recruitment strategies and also potentially focus on retention strategies to prevent volunteer burnout and churn. We'll look to start tracking and reporting volunteer churn.

KR3: Engage 500 People Across at least 12 Pop-Up Events

Rationale: Pop Ups are low-commitment, high-impact events that are an easy way to engage our community and could be an easy way to engage with people outside of Pathfinder. We will continue building the infrastructure and pipeline to facilitate more pop-up events to engage more people.

KR4: Create 2 Pop-Up Events That Directly Correspond and Feed Available Action Teams in FY26-H1

Rationale: Action Teams are one of our key differentiators at Pathfinder, and the feedback we receive from participants that it has helped them grow in an area of their whole life continues to be positive. Let's build on the success of the pop-up engagement and help pop-up attendees see the possibility of turning their pop-up into a multi-week action team.

KR5: Create School Data Teams to Monitor Academic Growth and Establish Baseline Data

Rationale: To holistically track the effectiveness of our personalized learning model, we need to form data teams that measure academic growth over time. Data sources will include NWEA test results, progress towards grade-level standards and diagnostic assessment results from various learning platforms. Professional learning opportunities will be provided to staff.

Objective #3: Strengthen Financial Sustainability

KR1: Acquire 150 New Giving Units in FY25

- Rationale: In FY24 we've acquired 116 new donors. Expanding the number of households who give will be the key to achieving Path Forward Levels 2 & 3. Setting the goal of 150 giving units matches our all-time high over the past 10 years. This is a fiscal-year-long goal.

KR2: Increase Average Number of Unique Giving Units per Month to 675

- Rationale: This KR is focused on retaining donors through monthly giving participation. The strategies we develop here will be focused on increased stewardship and donor engagement efforts to help keep people engaged. For reference this year we were averaging about 648, but back in 2018-2019 we were averaging 736. Possible strategies to see this KR increase would be personalized communication to active members that have lapsed and/or to develop the why behind giving monthly.

KR3: Execute 100% of FY25 Annual Fund Fundraising Strategy

- Rationale: Over the last few years, the annual fund participation has slipped. In many ways this has been a self-inflicted wound as we have not been executing our fundraising strategy, which includes sending

physical mail appeals and then sending email follow-ups to people who have not given yet this year. Our plan utilizes some basic fundraising strategies that are tried and true, and we should see increased results if we stick to our plan. This is a fiscal-year-long goal, and it is on track to be completed.

KR4: Launch 3rd Floor Cornerstone Fundraising to Complete Level 2 of Path Forward

- Rationale: Capitalize on the success of the Sanctuary Family-Assist restroom project (hopefully starting in early 2025) to raise funds and start into the Cornerstone 3rd Floor project to complete the projects in Path Forward Level 2. Consider how to include some tangible elements similar to how we made the changes for the Family Assist Restrooms tangible.

KR5: Begin work on the Pathfinder 175th Ministry Plan that will launch in 2026.

- Rationale: We have 37 households that have completed or are in the process of completing their legacy/planned giving work with Erich Faulstich of the LCMS Foundation. With 2026 marking Pathfinder's 175th anniversary, let's start laying the groundwork for the to-be-named 175th Anniversary Ministry Plan. This ministry plan can carry forward the uncompleted Path Forward projects and consider new funding initiatives/focus areas. The goal of this KR is to inspire people to make charitable bequests or trusts benefitting Pathfinder so that ministry will happen here for at least another 175 years or Jesus comes back.



Dec-24

Nov-24

Oct-24

Sep-24

Aug-24

Jul-24

FY2025 FYTD

FY2024 FYTD

Change(FY0-FY1)

% Change(FY0-FY1)/FY1

OKR Data Comp

OKR Reference

**Worship Attendance Metrics
(Monthly & FYTD Averages)**

Live Stream Hits*	591	577	583	499	533	497	547	547	-1	0%	
5 pm Saturday*	122	131	115	127	131	127	126	113	13	12%	157 O1 KR1
9 am Sunday*	355	419	365	333	361	362	366	373	-8	-2%	376 O1 KR1
11 am Sunday*	334	352	348	342	382	335	349	344	5	1%	368 O1 KR1
Baptisms	4	6	9	5	6	4	34	20	14	70%	
Number of Members - Including Kids* (Updated Quarterly)			2960			2955	2958	2953	5	0%	

Giving Metrics

Total Unique Giving Units*	747	633	641	635	634	633	654	641	13	2%	675 O3 KR2
New Donors	17	5	8	5	7	6	48	66	-18	-27%	150 O3 KR1
Unique Electronic Recurring Givers*	385	385	388	392	385	383	386	332	54	16%	

NextGen Metrics

New Kids Min Registrations	6	1	13	15	30	5	70	102	-32	-31%	
Kids Min Unique Participants	266	327	314	291	270	51	427	481	-54	-11%	
New Core Registrations	3	6	7	16	91	0	116	137	-21	-15%	
CORE Unique Participants	75	92	80	89	82	64	132	144	-12	-8%	
New Summit Registrations	2	0	2	9	75	0	88	61	27	44%	
Summit Unique Participants	39	39	54	60	52	55	82	60	22	37%	

Engagement Metrics

Explore Pathfinder Metrics

Total Explore Pathfinder Participants	0	6	2	5	17	0	30	51	-21	-41%	75 O2 KR1
---------------------------------------	---	---	---	---	----	---	----	----	-----	------	-----------

Action Team Metrics (Updated Seasonally)

First-Time Participants**	149	149	147	136	66	55	55	431	-376	-87%	
Total Unique Participants**	653	653	650	631	425	287	287	1065	-778	-73%	675 O2 KR2

Pop-Up Metrics

Total Participants **	214	62	142	111	80	163	772	1065	-293	-28%	500 O2 KR3
-----------------------	-----	----	-----	-----	----	-----	-----	------	------	------	------------

Intensives Metrics

Total Unique Participants	0	0	0	0	16	0	16	9	7	78%	
---------------------------	---	---	---	---	----	---	----	---	---	-----	--

Website and Social Media Metrics

Total Visits / Sessions**	17,009	7,856	7,317	7,996	7,445	7,799	7445	17385	-9940	-57%	
% Unique Visitors*	94%	91%	92%	93%	91%	93%	92%	91%	2%	2%	
% Search Traffic*	19%	21%	20%	17%	23%	25%	21%	27%	1%	-22%	
Organic Social Media Reach**	18992	15349	7345	7556	9465	18,742	35763	11,743	24020	205%	
Paid Social Media Reach**	56238	13721	21218	44419	760	24,009	44419	0	44419	0%	

NPS Metrics

Total Unique NPS Submissions ^	0	0	3	2	2	2	9	10	-1	-10%	
Promoters	0%	0%	100%	100%	100%	50%	58%	57%	2%	3%	
Passives	0%	0%	0%	0%	0%	50%	8%	12%	-4%	-33%	
Detractors	0%	0%	0%	0%	0%	0%	0%	31%	-31%	-100%	
Cumulative NPS Score	0	48	47	47	46	50	46%	44%	0	5%	

School Metrics

Early Childhood Enrollment	146	147	147	151	151	151	151	157	-6	-4%	
K-8 Enrollment	156	155	155	155	153	153	155	174	-19	-11%	
Total Enrollment	302	302	302	306	304	304	306	331	-25	-8%	

* FYTD is an Average

** FYTD is most recent month of FY not total

Blue = Manually Updated Metrics

^ December NPS not calculated or collected

due to migration from Survey Monkey to

JotForm

Pathfinder Church
Board of Directors Meeting
January 2025

Membership Changes – December 2024

New Members:

Information Class:

No Explore Pathfinder in December

Transfer:

None

Reaffirmation:

None

Released Members:

Transferred Out:

Release by Request:

Ella Harley
Lindsay McDonald
Rick Scarpelli
Diane Witte

Official Acts:

Baptisms:

Joseph Francis Collins (12-08-2024)
Dryce Michael Byrne (12-08-2024)
Caroline Beth Elliott (12-08-2024)
Kennedy Mae Jaeger (12-08-2024)

Weddings:

None

Funerals:

Kurt Joseph Diekmann (Death 11-30-2024; Funeral 12-1-2024)
Barbara Ann Diggs (Death 12-08-2024; Death 12-13-2024)
Michelle Willis (Death 12-12-2024; Funeral 12-18-2024)

Pathfinder Church
Financial Notes
Period Ending December 31, 2024

Ministry Fund

Overview

The Ministry Fund ended with a \$394K surplus balance, which was \$45K favorable to the budgeted surplus for the month. The FYTD surplus of \$59K is \$284K favorable to the FYTD budgeted deficit.

- Giving in the current month was favorable to budget by \$17K and \$170K favorable FYTD.
- Monthly expenses were favorable to budgeted expenses by \$57K. FYTD expenses are \$166K favorable to budget.

Budgeted FYTD net results are projected to be \$2K, which is 258K favorable to the budgeted deficit after factoring in \$21K of certain and discretionary delayed spending. **Note: we did not have any of the Path Forward Level 2 projects budgeted in this fiscal year. Therefore, as we start the family-assist restroom project over the next couple of months, our actual FYTD net results will likely be closer to our budgeted deficit.**

Pastoral Office

- No significant variances of note.

Operations

- \$2.6K favorable variance for Technology due to E-Rate reimbursement which were not budgeted.

Marketing and Creative

- \$9K favorable variance for Marketing & Creative due to
 - \$1.8K favorable variance for salaries and benefits
 - \$2.6K favorable variance for Christmas Production advertising.
 - \$2.5K favorable variance for printing expense

Engagement Team Ministry

- \$17K favorable variance for Engagement Team due to
 - \$10K net favorable variance for budgeted 2025 Cambodia mission trip revenue deposits less expense down payments which did not happen in December.
 - \$8.5K favorable variance for salaries and benefits
- \$2.7K unfavorable variance for Staff Culture & Development due to \$1.3K for staff recruitment bonuses (these were reclassified from the various salary lines) and \$1K for Staff Appreciation
- \$2.6K favorable variance for Cafe due salaries and benefits as the Café supervisor has not been replaced.

Weekend Ministry Leadership

- \$7K favorable variance for Tech AV due to unexpected \$2.3K of equipment sales, \$1.9K of salaries and benefits savings and \$2.7K of tech equipment worship spending under budget.
- \$4K favorable variance for Worship due to salaries and benefits of open positions.

School Fund

Overview

The School Fund ended the month with a deficit of \$4K, which was \$12K unfavorable to the budgeted surplus for the month and a FYTD unfavorable variance of \$18K.

- Income was unfavorable to budgeted income by \$31K. FYTD income is \$136K unfavorable to budgeted income.
- Expenses were favorable to budgeted expenses by \$19K. FYTD expenses are \$118K favorable to budgeted expenses.

The School Fund ended December with a net \$6K favorable variance compared to the September Forecast. FYTD net results are projected to be (\$129K), which is \$23K unfavorable to the September reforecast and is \$42K unfavorable to the original budgeted deficit.

Income

- \$14K unfavorable for Annual Fund giving
- \$3.5K unfavorable for athletics
- \$4.8K favorable for Other Income primarily due to gym rental fees
- \$18K unfavorable for Budgeted Adjusted Income

Expenses

- \$6K favorable for salary and benefits
- \$12K favorable for Budgeted Adjusted Expenses.

**Variances of \$3,000 or greater are noted.*

Consolidated Balance Sheet

- Cash and Investments increased by \$353K
- Accounts Receivable increased by \$60K due to the timing of mid-year tuition payments.
- Accounts Payable decreased by \$26K due to a change in the credit card payments to Fifth Third Bank. The funds are automatically withdrawn from the bank account to eliminate the need for a paper check to the bank thus eliminating the possibility of late fees due to the USPS delivery, and improving the security of the process.
- Accrued Expenses decreased by \$11K due to the monthly staff paid time off accruals.
 - Deferred Tuition and Revenue decreased by \$5K primarily due to decreases in deferred school tuition offset by an increase in deferred revenue for PTL Middle School Fundraising for May school trips.

Summary of Bank Accounts

Balances shown are as of the date of the report and do not account for any deposits in transit or outstanding checks.

Type	Institution	APY	Balance
Cash	Petty Cash	N/A	800.00
Checking	First Community CU	0.099%	6,579.21
Savings	First Community CU	0.00%	10.00
Steward Acct.	LCEF	3.56%	51,984.00
Money Market	Vanguard	4.41%	954,226.87
Checking	Fifth Third Bank	2.26%	1,330,886.17
			<u>2,344,486.25</u>

Budgeted Financial Statement for Period 6 - December
 24-25 Report 1: Income Statement
 Company#: 1 Name: Pathfinder Church
 Fiscal Year Beginning 7/1/2024

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND							
3 General Offerings	\$4,889,357	\$783,671	\$766,766	\$16,905	\$2,619,586	\$2,449,946	\$169,640
MINISTRY FUND INCOME	\$4,889,357	\$783,671	\$766,766	\$16,905	\$2,619,586	\$2,449,946	\$169,640
PASTORAL OFFICE							
5 Pastoral Office	(\$660,660)	(\$54,172)	(\$52,600)	(\$1,572)	(\$322,913)	(\$325,066)	\$2,153
6 Stewardship	(\$11,661)	(\$2,448)	(\$1,980)	(\$468)	(\$5,287)	(\$6,309)	\$1,022
7 Care Ministries	(\$3,556)	(\$102)	(\$405)	\$303	(\$1,171)	(\$1,422)	\$251
TOTAL PASTORAL OFFICE	(\$675,877)	(\$56,722)	(\$54,985)	(\$1,737)	(\$329,371)	(\$332,797)	\$3,426
OPERATIONS							
9 Facilities	(\$1,029,264)	(\$71,699)	(\$69,866)	(\$1,833)	(\$633,372)	(\$639,679)	\$6,307
10 Finance & Administration	(\$654,179)	(\$58,060)	(\$55,763)	(\$2,297)	(\$320,714)	(\$326,850)	\$6,136
11 Mortgage/Debt	(\$702,016)	(\$57,096)	(\$57,122)	\$26	(\$340,709)	(\$342,932)	\$2,223
12 School Tuition Assistance	(\$155,268)	(\$12,939)	(\$12,939)	\$0	(\$77,634)	(\$77,634)	\$0
13 Technology	(\$102,692)	(\$5,448)	(\$8,091)	\$2,643	(\$49,189)	(\$53,046)	\$3,857
TOTAL OPERATIONS	(\$2,643,419)	(\$205,242)	(\$203,781)	(\$1,461)	(\$1,421,619)	(\$1,440,141)	\$18,522
MARKETING & CREATIVE							
15 Marketing & Creative	(\$421,888)	(\$30,604)	(\$39,109)	\$8,505	(\$167,240)	(\$209,840)	\$42,600
16 Community Awareness	(\$5,600)	\$2,302	\$7,900	(\$5,598)	(\$4,671)	\$1,100	(\$5,771)
TOTAL MARKETING & CREATIVE	(\$427,488)	(\$28,302)	(\$31,209)	\$2,907	(\$171,911)	(\$208,740)	\$36,829
ENGAGEMENT TEAM MINISTRY							
18 Engagement Team	(\$452,397)	(\$28,323)	(\$45,812)	\$17,489	(\$210,295)	(\$231,459)	\$21,164
19 Missions	(\$65,500)	(\$2,850)	(\$2,500)	(\$350)	(\$6,508)	(\$8,000)	\$1,492
20 Staff Culture & Development	(\$25,109)	(\$2,801)	(\$159)	(\$2,642)	(\$21,046)	(\$21,546)	\$500
21 Cafe'	(\$17,725)	\$1,732	(\$1,028)	\$2,760	(\$3,716)	(\$8,970)	\$5,254
22 Hospitality	(\$12,389)	(\$3,266)	(\$2,460)	(\$806)	(\$9,206)	(\$8,009)	(\$1,197)
TOTAL ENGAGEMENT TEAM MINISTRY	(\$573,120)	(\$35,508)	(\$51,959)	\$16,451	(\$250,770)	(\$277,984)	\$27,214
WEEKEND MINISTRY							
24 Tech AV	(\$189,414)	(\$16,071)	(\$23,021)	\$6,950	(\$98,266)	(\$100,531)	\$2,265
25 Kids Ministry	(\$232,205)	(\$15,415)	(\$17,116)	\$1,701	(\$104,793)	(\$107,812)	\$3,019
26 Student Ministry	(\$196,529)	(\$15,673)	(\$14,776)	(\$897)	(\$94,892)	(\$97,055)	\$2,163
27 Weekend Ministry Leadership	(\$8,432)	(\$133)	(\$277)	\$144	(\$5,353)	(\$5,140)	(\$213)
28 Worship	(\$207,892)	(\$16,124)	(\$20,094)	\$3,970	(\$83,207)	(\$104,448)	\$21,241
TOTAL WEEKEND MINISTRY	(\$834,472)	(\$63,416)	(\$75,284)	\$11,868	(\$386,511)	(\$414,986)	\$28,475
TOTAL MINISTRY FUND	(\$265,019)	\$394,482	\$349,548	\$44,934	\$59,405	(\$224,702)	\$284,107
SCHOOL FUND							
30 Income	\$3,128,995	\$240,022	\$271,056	(\$31,034)	\$1,470,135	\$1,606,507	(\$136,372)
31 Expenses	(\$3,215,755)	(\$244,190)	(\$262,933)	\$18,743	(\$1,521,252)	(\$1,639,652)	\$118,400
TOTAL SCHOOL FUND	(\$86,760)	(\$4,168)	\$8,123	(\$12,291)	(\$51,117)	(\$33,145)	(\$17,972)

Budgeted Financial Statement for Period 6 - December
 24-25 Report 2: Income Stmt (Income Detail)
 Company#: 1 Name: Pathfinder Church
 Fiscal Year Beginning 7/1/2024

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND INCOME							
MINISTRY GIVING INCOME							
3 Ministry Offerings	\$4,889,357	\$783,671	\$766,766	\$16,905	\$2,619,586	\$2,449,946	\$169,640
TOTAL MINISTRY GIVING INCOME	\$4,889,357	\$783,671	\$766,766	\$16,905	\$2,619,586	\$2,449,946	\$169,640
PASTORAL OFFICE							
TOTAL PASTORAL OFFICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OPERATIONS							
7 Facilities	\$19,004	\$1,421	\$667	\$754	\$5,031	\$4,502	\$529
8 Finance & Administration	\$5,326	\$5,326	\$5,326	(\$0)	\$5,326	\$5,326	(\$0)
9 Investment Income	\$75,550	\$6,091	\$6,441	(\$350)	\$39,211	\$37,424	\$1,787
10 Technology	\$0	\$2,224	\$0	\$2,224	\$2,224	\$0	\$2,224
TOTAL OPERATIONS	\$99,880	\$15,062	\$12,434	\$2,628	\$51,791	\$47,252	\$4,539
MARKETING & CREATIVE							
12 Marketing & Creative	\$32,650	\$2,903	\$4,000	(\$1,097)	\$9,925	\$15,980	(\$6,055)
13 Community Awareness	\$16,000	\$14,083	\$15,000	(\$917)	\$14,083	\$16,000	(\$1,917)
TOTAL MARKETING & CREATIVE	\$48,650	\$16,986	\$19,000	(\$2,014)	\$24,008	\$31,980	(\$7,972)
ENGAGEMENT TEAM MINISRY							
15 Engagement Team	\$55,100	\$2,010	\$30,250	(\$28,240)	\$17,541	\$50,800	(\$33,260)
16 Strategic Partner Support	\$13,000	\$5,143	\$9,000	(\$3,857)	\$5,423	\$13,000	(\$7,577)
17 Cafe'	\$26,697	\$2,188	\$2,697	(\$509)	\$5,716	\$12,603	(\$6,887)
18 Hospitality	\$3,250	\$428	\$175	\$253	\$2,489	\$1,800	\$689
TOTAL ENGAGEMENT TEAM MINISRY	\$98,047	\$9,770	\$42,122	(\$32,352)	\$31,169	\$78,203	(\$47,034)
WEEKEND MINISTRY							
20 Tech AV	\$7,900	\$2,311	\$0	\$2,311	\$5,909	\$7,900	(\$1,991)
21 Kids Ministry	\$45,800	\$80	\$65	\$15	\$985	\$1,360	(\$375)
22 Student Ministry	\$74,550	\$0	\$0	\$0	\$30,570	\$29,550	\$1,020
TOTAL WEEKEND MINISTRY	\$128,250	\$2,391	\$65	\$2,326	\$37,464	\$38,810	(\$1,346)
TOTAL MINISTRY FUND INCOME	\$5,264,184	\$827,879	\$840,387	(\$12,508)	\$2,764,018	\$2,646,191	\$117,827
SCHOOL INCOME							
25 Tuition K-8	\$1,511,649	\$129,260	\$125,585	\$3,675	\$766,835	\$758,139	\$8,696
26 Tuition ECE	\$976,876	\$80,601	\$81,485	(\$884)	\$485,250	\$487,966	(\$2,716)
27 Tuition - Childcare	\$169,459	\$13,431	\$16,923	(\$3,492)	\$68,684	\$84,741	(\$16,057)
28 Annual Fund	\$81,339	\$6,422	\$20,000	(\$13,578)	\$25,723	\$45,339	(\$19,616)
29 PTL Support	\$16,000	\$0	\$0	\$0	\$0	\$0	\$0
31 Athletics	\$18,870	\$125	\$3,650	(\$3,525)	\$6,584	\$13,370	(\$6,786)
32 Learning Center Fees	\$6,000	\$625	\$650	(\$25)	\$2,750	\$2,750	\$0
33 Chapel/Mission Offerings	\$3,374	\$101	\$1,200	(\$1,099)	\$903	\$2,374	(\$1,471)
34 Field Trips	\$3,880	\$0	\$0	\$0	\$1,450	\$1,680	(\$230)
35 Other Income	\$46,699	\$8,107	\$3,340	\$4,767	\$31,946	\$25,589	\$6,358
36 Budgeted Adjusted Income	\$218,010	\$0	\$18,223	(\$18,223)	\$0	\$107,720	(\$107,720)
38 Online Enrollment/Registrations	\$76,840	\$750	\$0	\$750	\$78,811	\$76,840	\$1,970
TOTAL SCHOOL INCOME	\$3,128,995	\$239,422	\$271,056	(\$31,634)	\$1,468,935	\$1,606,507	(\$137,572)

Budgeted Financial Statement for Period 6 - December
 24-25 Report 3: Income Stmt (Expense Detail)
 Company#: 1 Name: Pathfinder Church
 Fiscal Year Beginning 7/1/2024

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND EXPENSES							
PASTORAL OFFICE							
3 Pastoral Office	(\$660,660)	(\$54,172)	(\$52,600)	(\$1,572)	(\$322,913)	(\$325,066)	\$2,153
4 Stewardship	(\$11,661)	(\$2,448)	(\$1,980)	(\$468)	(\$5,287)	(\$6,309)	\$1,022
5 Care Ministries	(\$3,556)	(\$102)	(\$405)	\$303	(\$1,171)	(\$1,422)	\$251
TOTAL PASTORAL OFFICE	(\$675,877)	(\$56,722)	(\$54,985)	(\$1,737)	(\$329,371)	(\$332,797)	\$3,426
OPERATIONS							
7 Facilities	(\$1,048,268)	(\$73,120)	(\$70,533)	(\$2,587)	(\$638,404)	(\$644,181)	\$5,777
8 Finance & Administration	(\$659,505)	(\$63,385)	(\$61,089)	(\$2,296)	(\$326,040)	(\$332,176)	\$6,136
9 Mortgage/Debt	(\$777,566)	(\$63,187)	(\$63,563)	\$376	(\$379,920)	(\$380,356)	\$436
10 School Tuition Assistance	(\$155,268)	(\$12,939)	(\$12,939)	\$0	(\$77,634)	(\$77,634)	\$0
11 Technology	(\$102,692)	(\$7,671)	(\$8,091)	\$420	(\$51,413)	(\$53,046)	\$1,633
TOTAL OPERATIONS	(\$2,743,299)	(\$220,303)	(\$216,215)	(\$4,088)	(\$1,473,410)	(\$1,487,393)	\$13,983
MARKETING & CREATIVE							
13 Marketing & Creative	(\$454,538)	(\$33,507)	(\$43,109)	\$9,602	(\$177,164)	(\$225,820)	\$48,656
14 Community Awareness	(\$21,600)	(\$11,781)	(\$7,100)	(\$4,681)	(\$18,754)	(\$14,900)	(\$3,854)
TOTAL MARKETING & CREATIVE	(\$476,138)	(\$45,288)	(\$50,209)	\$4,921	(\$195,918)	(\$240,720)	\$44,802
ENGAGEMENT TEAM MINISTRY							
16 Engagement Team	(\$507,497)	(\$30,333)	(\$76,062)	\$45,729	(\$227,835)	(\$282,259)	\$54,424
17 Strategic Partner Support	(\$78,500)	(\$7,993)	(\$11,500)	\$3,507	(\$11,931)	(\$21,000)	\$9,069
18 Staff Culture & Development	(\$25,109)	(\$2,801)	(\$159)	(\$2,642)	(\$21,046)	(\$21,546)	\$500
19 Cafe'	(\$44,422)	(\$456)	(\$3,725)	\$3,269	(\$9,432)	(\$21,573)	\$12,141
20 Hospitality	(\$15,639)	(\$3,694)	(\$2,635)	(\$1,059)	(\$11,694)	(\$9,809)	(\$1,885)
TOTAL ENGAGEMENT TEAM MINIST	(\$671,167)	(\$45,277)	(\$94,081)	\$48,804	(\$281,939)	(\$356,187)	\$74,248
WEEKEND MINISTRY							
22 Tech AV	(\$197,314)	(\$18,382)	(\$23,021)	\$4,639	(\$104,175)	(\$108,431)	\$4,256
23 Kids Ministry	(\$278,005)	(\$15,495)	(\$17,181)	\$1,686	(\$105,778)	(\$109,172)	\$3,394
24 Student Ministry	(\$271,079)	(\$15,673)	(\$14,776)	(\$897)	(\$125,462)	(\$126,605)	\$1,143
25 Weekend Ministry Leadership	(\$8,432)	(\$133)	(\$277)	\$144	(\$5,353)	(\$5,140)	(\$213)
26 Worship	(\$207,892)	(\$16,124)	(\$20,094)	\$3,970	(\$83,207)	(\$104,448)	\$21,241
TOTAL WEEKEND MINISTRY	(\$962,722)	(\$65,807)	(\$75,349)	\$9,542	(\$423,976)	(\$453,796)	\$29,820
TOTAL MINISTRY FUND EXPENSES	(\$5,529,203)	(\$433,398)	(\$490,839)	\$57,441	(\$2,704,614)	(\$2,870,893)	\$166,279
SCHOOL EXPENSES							
28 Salary, Wages, Benefits & Outsour	(\$2,428,639)	(\$204,198)	(\$210,368)	\$6,170	(\$1,199,184)	(\$1,190,623)	(\$8,561)
29 Classroom Supplies, Materials & Ec	(\$57,470)	(\$1,682)	(\$650)	(\$1,032)	(\$48,884)	(\$47,870)	(\$1,014)
30 Conferences, Education & Develop	(\$12,935)	(\$549)	(\$275)	(\$274)	(\$3,870)	(\$3,360)	(\$510)
31 Technology Services, Hardware & S	(\$28,200)	(\$2,107)	(\$2,122)	\$15	(\$15,833)	(\$15,478)	(\$355)
32 Centered Care Expenses	(\$130,245)	(\$10,456)	(\$11,533)	\$1,077	(\$63,897)	(\$64,610)	\$713
33 Athletic Events	(\$18,936)	(\$1,598)	(\$1,150)	(\$448)	(\$12,984)	(\$11,781)	(\$1,203)
34 Field Trips	(\$3,750)	\$0	\$0	\$0	(\$1,254)	(\$1,500)	\$246
35 Copier Expense	(\$12,313)	(\$432)	(\$750)	\$318	(\$3,512)	(\$5,563)	\$2,051
37 Missions	(\$250)	\$0	\$0	\$0	(\$250)	(\$250)	\$0
38 Fundraising Expense	(\$551)	(\$370)	\$0	(\$370)	(\$629)	(\$65)	(\$564)
39 Other Expenses	(\$321,942)	(\$22,728)	(\$23,110)	\$382	(\$170,863)	(\$178,517)	\$7,654
40 Budgeted Adjustment Expenses	(\$198,685)	\$0	(\$12,975)	\$12,975	\$0	(\$119,766)	\$119,766
41 School Lunch Expenses	(\$840)	(\$70)	\$0	(\$70)	(\$70)	(\$270)	\$200
42 Website Social Media	(\$1,000)	\$0	\$0	\$0	(\$23)	\$0	(\$23)
TOTAL SCHOOL EXPENSES	(\$3,215,755)	(\$244,190)	(\$262,933)	\$18,743	(\$1,521,252)	(\$1,639,652)	\$118,400

Statement of Financial Position for Period 6 - December
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2024

<u>Account</u>	<u>YTD</u> Current	<u>Prior</u> Period	<u>FYE</u> 23-24	<u>FYE</u> 22-23
Assets				
Current Assets - Unrestricted				
Cash and Investments	\$2,505,649	\$2,152,399	\$2,029,639	\$2,093,435
Accounts Receivable	\$87,391	\$27,429	\$27,999	\$31,364
Inventory	\$2,504	\$2,029	\$3,595	\$3,136
Prepaid Expenses	\$37,646	\$38,000	\$73,199	\$59,597
Total Current Assets - Unrestricted	\$2,633,190	\$2,219,856	\$2,134,432	\$2,187,532
Fixed Assets				
Land	\$2,545,030	\$2,545,030	\$2,545,030	\$2,422,932
Buildings	\$25,704,798	\$25,704,798	\$25,704,798	\$25,614,723
Furniture/Fixtures/Technology	\$2,042,531	\$2,042,531	\$2,042,531	\$2,048,976
Capitalized Interest	\$46,465	\$46,465	\$46,465	\$46,465
Less Accumulated Depreciation	(\$18,899,194)	(\$18,899,194)	(\$18,899,194)	(\$18,170,657)
Total Fixed Assets	\$11,439,631	\$11,439,631	\$11,439,631	\$11,962,439
Other Assets				
Deferred Financing Costs	\$1,096	\$2,153	\$7,440	\$20,856
Other Assets	\$265,975	\$267,409	\$274,579	\$280,469
Operating Lease Asset	\$125,132	\$125,132	\$125,132	\$155,258
Total Other Assets	\$392,203	\$394,694	\$407,151	\$456,584
Total Assets	\$14,465,024	\$14,054,181	\$13,981,214	\$14,606,555
Liabilities and Net Assets				
Liabilities				
Current Liabilities				
Accounts Payable	\$34,695	\$61,219	\$120,405	\$119,041
Accrued Expenses	\$184,308	\$195,037	\$165,419	\$177,982
Deferred Tuition and Revenue	\$235,942	\$240,859	\$84,319	\$131,917
Current Maturities of LT Debt	\$560,000	\$560,000	\$560,000	\$525,000
Current Operating Lease Liability	\$31,438	\$31,438	\$31,438	\$30,126
Total Current Liabilities	\$1,046,383	\$1,088,553	\$961,582	\$984,066
Long-Term Liabilities				
Long Term Loan Payable	\$4,165,000	\$4,165,000	\$4,165,000	\$4,725,000
Long Term Operating Lease Liability	\$93,694	\$93,694	\$93,694	\$125,132
Total Long-Term Liabilities	\$4,258,694	\$4,258,694	\$4,258,694	\$4,850,132
Interfund Payables/Receivables	\$0	\$239	\$0	\$0
Total Liabilities	\$5,305,077	\$5,347,486	\$5,220,276	\$5,834,198
Net Assets				
Ministry Fund Operating	\$1,175,608	\$781,127	\$1,116,204	\$988,248
School Fund Operating	(\$102,644)	(\$98,476)	(\$51,527)	(\$49,905)
Building Fund	\$7,737,522	\$7,690,857	\$7,457,497	\$7,437,605
Launch	\$0	\$0	\$0	\$7,500
All Others	\$349,460	\$333,187	\$238,764	\$388,908
Total Net Assets	\$9,159,946	\$8,706,695	\$8,760,938	\$8,772,356
Total Liabilities and Net Assets	(\$14,465,024)	(\$14,054,181)	(\$13,981,214)	(\$14,606,555)

24-25 Detail 5: Cash and Liquidity Position Summary
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2024

	24/25 December	24/25 November	FY 23/24 June	FY 22/23 June	FY 21/22 June	FY 20/21 June
Cash and Investments						
Total Cash and Investments *	\$ 2,505,649	\$ 2,152,399	\$ 2,029,639	\$ 2,093,435	\$ 1,681,853	\$ 1,891,968
Temp. Restricted Funds (Internally Managed)						
Launch	-	-	-	7,500	27,500	161,944
School Scholarship Fund	80,688	80,506	87,976	110,143	169,941	107,539
Parent Teachers League	48,580	52,415	24,119	146,429	63,445	67,491
Chris Toomey Student Mission Fund	-	-	-	-	38,134	-
MF Temporarily Restricted	119,741	93,914	-	865	5,731	3,629
Christ In Action	-	-	-	-	-	23,799
School of the Arts	(1,263)	(1,403)	(849)	5,396	6,087	4,047
Endowment Fund	50,430	50,430	47,918	45,478	43,195	41,007
Other	-	-	-	207	207	207
	298,176	275,862	159,164	316,018	354,240	409,663
Excess/(Underfunded) Balance pre Affiliate Funds	2,207,473	1,876,537	1,870,475	1,777,417	1,327,613	1,482,305
Temp. Restricted Funds (Affiliate Controlled)						
Boy Scout Troop #782	10,845	10,882	11,070	13,978	17,282	21,410
Cub Scouts Pack #3782	703	436	-	-	-	-
MOPS	15,113	17,654	20,062	26,168	32,182	29,676
Soccer Association	14,859	18,639	37,715	29,575	27,275	18,684
Illuminations - Puppet Ministry	9,765	9,715	9,605	9,005	8,406	7,806
All Other	-	-	-	717	717	717
Total Ongoing Fund Balances	51,285	57,326	78,452	79,443	85,862	78,293
Excess/(Underfunded) Core Cash Balance	\$ 2,156,188	\$ 1,819,211	\$ 1,792,023	\$ 1,697,974	\$ 1,241,751	\$ 1,404,012
Analysis of Monthly Fluctuations in Core Cash Balance						
Increase / (Decrease) in Month End Core Cash	\$ 336,977	\$ 63,904	\$ (33,634)	\$ 73,250	\$ (360,505)	\$ (188,210)
Components Driving Change in Core Cash						
Monthly Surplus / (Deficit) Ministry Fund	394,482	48,091	36,729	129,515	(144,443)	(42,336)
Monthly Surplus / (Deficit) School Fund	(4,168)	(20,546)	44,290	47,988	(139,910)	(104,489)
	390,314	27,545	81,019	177,503	(284,353)	(146,825)
Ministry Fund: noncash expense for Debt Principal	46,665	46,665	46,700	43,750	40,500	38,000
Payment of Annual Debt Principal from Core Cash						
School Grant Received						
School Grant: noncash revenue						
Increase / (Decrease) in Prepaid School Tuition	(8,114)	(42,252)	(173,944)	(188,155)	(157,307)	(138,815)
*** Decrease / (Increase) in Other Working Capital	(91,888)	31,946	12,591	40,152	40,655	59,430
Total Incr. / (Decr.) in Month End Core Cash	336,977	63,904	(33,634)	73,250	(360,505)	(188,210)
*** - This amount is an aggregation of all other increases and decreases not separately identified						
	in balance?-->	TRUE	TRUE	TRUE	TRUE	TRUE
Working Capital Change Detail						
Current Month Deferred Tuition Liability**	227,880	235,994	4,326	35,021	40,290	15,055
Prior Month Deferred Tuition Liability	235,994	278,246	181,682	224,526	198,647	155,370
Source of Cash / (Use of Cash): Deferred Tuition	(8,114)	(42,252)	(177,356)	(189,505)	(158,357)	(140,315)
Current Month Deferred Registration Fees Liability			62,174	72,988	59,144	51,006
Prior Month Deferred Registration Fees Liability	-	-	58,762	71,638	58,094	49,506
Source of Cash / (Use of Cash): Deferred Tuition	-	-	3,412	1,350	1,050	1,500
Additional Liquidity Information						
Sources:						
Line of Credit Availability	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Borrowings Outstanding						
Available Liquidity	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000

* Per General Ledger

Cash Liquidity Position - Model Periods
As of December 31, 2024

	Forecasted Quarter Ending		Actuals at						
	June-25	March-25	December-24	June-24	June-23	June-22	June-21	June-20	June-19
Cash and Investments									
Total Cash and Investments *	\$ 2,022,233	\$ 2,312,644	\$ 2,505,649	\$ 2,029,639	\$ 2,093,435	\$ 1,681,853	\$ 1,891,968	\$ 1,727,223	\$ 1,450,007
Less: Insurance claim proceeds to be expended	-	-	-	-	-	-	-	-	-
Less: PPP Loan	-	-	-	-	-	-	-	(805,400)	-
Bond principle pymt consistency adj.	-	-	-	-	-	-	-	-	-
Adjusted Cash and Investments	2,022,233	2,312,644	2,505,649	2,029,639	2,093,435	1,681,853	1,891,968	921,823	1,450,007
Days Cash on Hand - Total Cash¹	101.9	116.5	126.2	105.2	111.1	96.9	119.7	56.6	90.9
Temp. Restricted Funds (Internally Managed)									
Launch	-	-	-	-	7,500	27,500	161,944	208,194	305,844
NEXT CapX Available for Expenditure	-	-	-	-	-	-	-	28,144	570,160
School Scholarship Fund	65,910	73,299	80,688	87,976	110,143	169,941	107,539	-	-
Parent Teachers League	47,330	108,330	48,580	24,119	146,429	63,445	67,491	43,888	5,938
Chris Toomey Student Mission Fund	-	-	-	-	-	-	-	-	-
MF Temporarily Restricted	119,741	119,741	119,741	-	865	5,731	3,729	13,164	20,798
Missions Designated Gifts	-	-	-	-	-	-	-	-	20,798
Christ In Action	-	-	-	-	-	-	23,799	45,106	18,395
School of the Arts	(1,399)	(1,426)	(1,263)	(849)	5,396	6,087	4,047	10,540	6,295
Endowment Fund	50,430	50,430	50,430	47,918	45,478	43,195	41,007	38,509	36,523
Other	-	-	-	-	207	207	207	357	367
	282,012	350,374	298,176	159,164	316,018	354,240	409,763	387,902	985,118
Excess/(Underfunded) Balance pre Affiliate Funds	1,740,222	1,962,271	2,207,473	1,870,475	1,777,417	1,327,613	1,482,205	533,921	464,889
Temp. Restricted Funds (Affiliate Controlled)									
Boy Scout Troop #782	10,904	10,911	10,845	11,070	13,978	17,282	21,410	20,282	18,656
Cub Scout Pack #782	-	-	703	-	-	-	-	6,127	6,943
MOPS	17,011	17,288	15,113	20,062	26,168	32,182	29,676	27,669	25,953
Soccer Association	24,674	25,163	14,859	37,715	29,575	27,275	18,684	13,998	7,621
Illuminations - Puppet Ministry	9,685	9,646	9,765	9,605	9,005	8,406	7,806	7,256	6,528
All Other	-	-	-	-	717	717	717	617	(147)
Total Ongoing Fund Balances	62,274	63,008	51,285	78,452	79,443	85,862	78,293	75,949	65,554
Excess/(Underfunded) Core Cash Balance	\$ 1,677,948	\$ 1,899,262	\$ 2,156,188	\$ 1,792,023	\$ 1,697,974	\$ 1,241,751	\$ 1,403,912	\$ 457,972	\$ 399,335
Days Cash on Hand - Core Cash¹	84.5	95.7	108.6	92.9	90.1	71.6	88.9	28.1	25.0
Analysis of Monthly Fluctuations in Core Cash Balance									
Increase / (Decrease) in Month End Core Cash	\$ (221,315)	\$ (256,926)	\$ 364,165	\$ 94,049	\$ 456,223	\$ (162,161)	\$ 945,940	\$ 58,637	\$ 179,534
Components Driving Change in Core Cash									
Monthly Surplus / (Deficit) Ministry Fund	(73,567)	37,436	59,405	117,824	242,239	169,177	594,004	(322,941)	553,355
Monthly Surplus / (Deficit) School Fund	(30,771)	(54,215)	(51,117)	(3,483)	26,388	37,447	301,206	(68,386)	42,582
Total Surplus / (Deficit) for the Month	(104,338)	(16,779)	8,288	114,341	268,627	206,624	895,210	(389,327)	595,937
Deferred Spending - GF	-	(21,463)	-	-	-	(33,542)	-	-	-
Deferred Spending - School	-	-	-	-	-	-	-	-	-
Ministry Fund: noncash expense for Debt Principal	150,000	150,000	280,000	542,500	505,000	469,500	438,000	405,000	390,000
Payment of Annual Debt Principal from Core Cash	-	(560,000)	-	(525,000)	(485,000)	(455,000)	(420,000)	(390,000)	(390,000)
Additional Debt Principal	-	-	-	-	750,000	750,000	-	-	-
Campus Stewardship Capital Expenditures	-	-	-	-	(280,379)	(1,489,075)	-	-	-
School Grant Received	-	-	-	-	7,800	-	-	80,000	108,000
School Grant: noncash revenue	-	-	-	-	-	-	(25,402)	(85,301)	(78,731)
Increase / (Decrease) in AP Accrual for Capex	-	-	-	-	(389,000)	389,000	(28,280)	28,280	(397,527)
Increase / (Decrease) in Prepaid School Tuition	(294,064)	132,901	161,380	(41,509)	8,575	33,373	13,677	(17,911)	(53,360)
NEXT CapX: Monthly (Increase)/Decrease in Kitty	-	-	-	-	-	-	28,144	542,016	83,785
** Decrease / (Increase) in Other Working Capital	27,088	58,415	(85,503)	3,717	70,600	(33,041)	44,591	(114,120)	(78,570)
Total Incr. / (Decr.) in Month End Core Cash	(221,315)	(256,926)	364,165	94,049	456,223	(162,161)	945,940	58,637	179,534
in balance?-->	\$ -	\$ (0.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
** - This amount is an aggregation of all other increases and decreases not separately identified									
Working Capital Change Detail									
Current Month Deferred Tuition Liability	4,542	307,244	227,880	4,326	35,021	40,290	15,055	13,149	28,392
Prior Month Deferred Tuition Liability	190,766	364,817	235,994	181,682	224,526	198,647	155,370	86,116	141,275
Source of Cash / (Use of Cash): Deferred Tuition	(186,224)	(57,574)	(8,114)	(177,356)	(189,505)	(158,357)	(140,315)	(72,967)	(112,883)
Current Month Deferred Registration Fees Liability	62,174	53,537	-	62,174	72,988	59,144	51,006	39,235	41,903
Prior Month Deferred Registration Fees Liability	58,762	45,067	-	58,762	71,638	58,094	49,506	37,888	40,803
Source of Cash / (Use of Cash): Deferred Tuition	3,412	8,470	-	3,412	1,350	1,050	1,500	1,347	1,101

* Per General Ledger

¹ Days Cash on Hand of \$15,947 for FY19, \$16,300 for FY20, \$15,800 for FY21, \$17,350 for FY22, \$18,845 for FY23, \$19,300 for FY24, and \$19,850 for FY25 calculated as budgeted MF net operating expense plus school operating expense less debt principal payment divided by 365 days.

Pathfinder Church
Actual vs. Budget Savings
FY24/25
As of December 31, 2024

Ministry Fund

Department	Dept. #	Account	Actual	Budget	Difference	Will More Exp. Occur?	When	Certain	Possible	Notes
Facilities	120	Snow Removal	137	3,300	(3,163)	Yes	Jan/Feb		3,163	
Facilities	120	Capital Improvements	140,734	165,877	(25,143)	Yes	Jan/Feb	16,800		
Facilities	120	Paint Supplies	1,280	4,500	(3,220)	Yes	Var		1,500	
Technology	121	Hardware Purchases	1,025	5,000	(3,975)	No				
Staff Culture & Development	145	Employee Relocation	76	5,000	(4,924)	No				
Marketing & Creative	200	Christmas/Easter Productions	3,188	8,000	(4,812)	No				Additional Funds budgeted in April for Easter
Marketing & Creative	200	Faith Matters Printing	2,714	6,200	(3,486)	No				Additional Funds budgeted in future months
Marketing & Creative	200	Advertising/Marketing	7,335	15,000	(7,665)	No				
Engagement Team	330	Intensive	9,760	15,000	(5,240)	No				Trip is not occurring until November 2025
Strategic Partner Support	380	Missions Week	723	5,000	(4,277)	No				
-										
			\$ 23,796	\$ 54,200	\$ (30,404)			\$ 16,800	\$ 4,663	

School Fund

Department	Dept. #	Account	Actual	Budget	Difference	Will More Exp. Occur?	When	Certain	Possible	Notes
K-8 Programs	110	Standardized Testing	3,270	6,819	(3,549)	No				
-										
			\$ 3,270	\$ 6,819	\$ (3,549)			\$ -	\$ -	

**Pathfinder Church
Giving Analysis
Summary**

Ministry Fund Giving¹

Fiscal Year	Total	Avg. MF	Avg. Giving	Average		
	Ministry Fund Giving	Giving Per Month	Units Per Month	Avg. Per Giving Unit	Attendance Per Month	Average/ Attender
FY14/15	3,631,280	302,607	834	363	8,021	38
FY15/16	3,695,804	307,984	803	383	8,331	37
FY16/17	4,494,793	374,566	830	451	8,106	46
FY17/18	5,128,128	427,344	829	515	8,066	53
FY18/19	4,805,497	373,375	767	522	8,314	48
FY19/20	4,329,068	360,756	736	490	8,243	44
FY 20/21	4,048,053	337,338	635	531	7,759	43
FY 21/22	4,586,189	382,182	628	608	6,678	57
FY 22/23	4,680,601	390,050	646	604	6,922	56
FY 23/24	4,613,409	384,451	649	593	7,254	53
FY 24/25	2,619,504	436,584	654	668	7,222	60

Electronic Giving²

Fiscal Year	Total Giving	Total	Average	Average		Average	Average	Average		
		Electronic Giving	Electronic Giving/Month	Percentage Electronic	Electronic Givers/Month	Avg. Per Giver	Electronic Gifts/Month	Average Recurring Gifts/Month	Average Recurring Givers/Month	
FY14/15	3,957,325	1,381,752	115,146	34.92%	278	414	626	184		
FY15/16	4,120,686	1,556,443	129,704	37.77%	314	413	692	187		
FY16/17	4,747,353	2,095,376	174,615	44.14%	386	453	908	192		
FY17/18	5,356,188	2,550,455	212,538	47.62%	420	506	1,001	212		
FY18/19	5,021,649	2,438,004	203,167	51.91%	421	482	976	208	112,626	268
FY19/20	4,595,560	2,598,855	216,571	56.55%	452	479	1,064	203	115,120	292
FY 20/21	4,155,445	2,654,056	221,171	63.87%	477	464	1,191	186	117,500	305
FY 21/22	4,734,447	3,460,741	288,395	73.10%	484	595	1,232	234	126,189	317
FY 22/23	4,770,477	3,632,953	302,746	76.15%	501	605	1,185	256	125,017	332
FY 23/24	4,643,677	3,832,770	319,398	82.54%	519	615	1,180	271	135,958	353
FY 24/25	2,773,710	2,223,420	370,570	80.16%	542	683	1,232	301	151,276	386

New Givers³

Fiscal Year	Total /	Total	Total	Other		
	Avg./Month	Total Given	Givers	Average Gift	MF Amount	Amount
FY14/15	Total	28,316	170	167	14,597	13,719
FY15/16	Total	25,716	172	150	18,117	7,599
FY16/17	Total	20,723	147	141	13,683	7,040
FY17/18	Total	49,467	176	281	45,307	4,160
FY18/19	Total	20,434	145	141	14,529	5,905
FY19/20	Total	83,305	119	700	75,695	7,609
FY 20/21	Total	42,252	118	358	33,385	8,867
FY 21/22	Total	38,654	143	270	3,128	1,120
FY 22/23	Total	38,911	166	234	35,286	3,625
FY 23/24	Total	20,661	122	169	20,660	(0)
FY 24/25	Total	10,048	48	209	10,048	(0)
FY14/15	Avg./Month	2,360	14	X	1,216	1,143
FY15/16	Avg./Month	2,143	14	X	1,510	633
FY16/17	Avg./Month	1,727	12	X	1,140	587
FY17/18	Avg./Month	4,122	15	X	3,776	347
FY18/19	Avg./Month	1,703	12	X	1,211	492
FY19/20	Avg./Month	6,942	10	X	6,308	634
FY 20/21	Avg./Month	3,521	10	X	2,782	739
FY 21/22	Avg./Month	3,221	12	X	3,128	93
FY 22/23	Avg./Month	3,243	14	X	2,941	302
FY 23/24	Avg./Month	1,722	10	X	1,722	(0)
FY 24/25	Avg./Month	1,675	8	X	1,675	(0)

Stock, Matching & IRA Gifts⁴

Fiscal Year	Total /	Total	Total	Average Gift	
	Avg./Month	Total Given	Givers	Average Gift	Average Gift
FY14/15	Total	236,047	86	7,549	
FY15/16	Total	262,295	116	6,201	
FY16/17	Total	338,775	122	8,612	
FY17/18	Total	392,941	112	10,850	
FY18/19	Total	339,956	102	10,978	
FY19/20	Total	549,624	159	15,343	
FY 20/21	Total	592,660	176	16,493	
FY 21/22	Total	702,217	177	14,087	
FY 22/23	Total	726,910	167	27,417	
FY 23/24	Total	768,006	196	13,843	
FY 24/25	Total	406,375	112	1,710	

Pathfinder Church
MF Giving Unit Analysis
Detail

Date	Total Ministry Fund Giving	Total Unique Giving Units	Average/Unique Giving Unit	Total Attendance	Average/Attender
Jul-18	352,572	780	\$ 452	7,147	\$ 49
Aug-18	313,308	770	407	6,860	46
Sep-18	357,034	744	480	7,768	46
Oct-18	336,793	752	448	7,486	45
Nov-18	308,937	767	403	7,356	42
Dec-18	771,275	947	814	14,216	54
Jan-19	296,494	702	422	7,247	41
Feb-19	336,477	712	473	6,744	50
Mar-19	372,954	749	498	10,246	36
Apr-19	337,418	831	406	10,303	33
May-19	320,772	710	452	6,722	48
Jun-19	376,462	735	512	7,674	49
Total	\$ 4,805,497				
Avg./month	\$ 373,375	767	\$ 522	8,314	\$ 48
Jul-19	297,841	681	\$ 437	5,429	\$ 55
Aug-19	295,782	682	434	6,793	44
Sep-19	313,841	703	446	6,958	45
Oct-19	303,686	933	325	6,696	45
Nov-19	340,933	728	468	7,355	46
Dec-19	652,680	877	744	14,563	45
Jan-20	348,557	708	492	8,009	44
Feb-20	334,780	744	450	7,343	46
Mar-20	358,833	721	498	12,595	28
Apr-20	312,904	661	473	10,283	30
May-20	450,150	735	612	6,566	69
Jun-20	319,081	656	486	6,321	50
Total	\$ 4,329,068				
Avg./month	\$ 360,756	736	\$ 490	8,243	\$ 44
Jul-20	261,935	615	\$ 426	4,853	\$ 54
Aug-20	296,502	671	442	5,747	52
Sep-20	269,407	621	434	5,792	47
Oct-20	317,442	642	494	5,986	53
Nov-20	351,805	619	568	7,636	46
Dec-20	648,498	758	856	7,838	83
Jan-21	352,365	615	573	9,364	38
Feb-21	319,089	601	531	9,501	34
Mar-21	319,977	630	508	12,631	25
Apr-21	313,619	646	485	10,382	30
May-21	268,850	595	452	7,995	34
Jun-21	328,564	607	541	5,388	61
Total	\$ 4,048,053				
Avg./month	\$ 337,338	635	\$ 531	7,759	\$ 43
Jul-21	318,197	555	\$ 573	3,792	\$ 84
Aug-21	304,703	599	509	6,547	47
Sep-21	391,682	590	664	5,161	76
Oct-21	371,254	632	587	6,858	54
Nov-21	317,214	613	517	5,551	57
Dec-21	801,926	747	1,074	8,968	89
Jan-22	360,283	587	614	7,395	49
Feb-22	335,604	612	548	7,190	47
Mar-22	371,653	674	551	6,285	59
Apr-22	386,406	687	562	9,167	42
May-22	298,103	627	475	7,688	39
Jun-22	329,164	615	535	5,536	59
Total	\$ 4,586,189				
Avg./month	\$ 382,182	628	\$ 608	6,678	\$ 57
Jul-22	276,398	617	\$ 448	6,371	\$ 43
Aug-22	370,628	629	589	6,421	58
Sep-22	283,636	610	465	4,886	58
Oct-22	303,796	645	471	5,986	51
Nov-22	505,297	655	771	5,998	84
Dec-22	731,102	735	995	8,965	82
Jan-23	358,654	630	569	8,225	44
Feb-23	267,035	599	446	6,816	39
Mar-23	342,137	626	547	6,380	54
Apr-23	313,208	709	442	11,514	27
May-23	419,127	622	674	5,695	74
Jun-23	509,584	677	753	5,808	88
Total	\$ 4,680,601				
Avg./month	\$ 390,050	646	\$ 604	6,922	\$ 56
Jul-23	310,378	621	\$ 500	6,288	\$ 49
Aug-23	261,740	602	435	6,117	43
Sep-23	271,132	596	455	5,176	52
Oct-23	326,174	610	535	8,237	40
Nov-23	330,620	644	513	6,373	52
Dec-23	681,203	770	885	10,870	63
Jan-24	343,588	620	554	6,718	51
Feb-24	383,139	640	599	7,053	54
Mar-24	436,960	707	618	11,092	39
Apr-24	415,646	671	619	6,382	65
May-24	398,144	637	625	5,800	69
Jun-24	454,684	667	682	6,942	65
Total	\$ 4,613,409				
Avg./month	\$ 384,451	649	\$ 593	7,254	\$ 53
Jul-24	344,498	633	\$ 544	5,494	\$ 63
Aug-24	336,928	634	531	6,229	54
Sep-24	339,408	635	535	6,689	51
Oct-24	394,692	641	616	6,527	60
Nov-24	420,308	633	664	6,676	63
Dec-24	783,671	747	1,049	11,714	67
Jan-25	-	-	-	-	-
Feb-25	-	-	-	-	-
Mar-25	-	-	-	-	-
Apr-25	-	-	-	-	-
May-25	-	-	-	-	-
Jun-25	-	-	-	-	-
Total	\$ 2,619,504				
Avg./month	\$ 436,584	654	\$ 668	7,222	\$ 60

Labor Day Weekend Prayer Walk - no services

Excludes \$325k estate gift in monthly information

Total Includes \$325k estate gift

03/22/20 started on-line only services

05/31/20 resumed in person services

Coronavirus - limited seating

Neighborhood Walk

Pathfinder Church
Electronic Giving Analysis
Detail

Date	Total Giving	Total Electronic Giving	Percentage Electronic	Unique Electronic Givers	Average Electronic Per Giver	Number Electronic Gifts	Average Electronic Per Gift	Recurring Gifts	Unique Recurring Givers
Jul-18	\$ 384,545	\$ 196,602	51.13%	419	\$ 469	1032	\$ 191	120,720	269
Aug-18	333,742	191,626	57.42%	421	455	966	198	120,434	266
Sep-18	374,475	192,303	51.35%	412	467	992	194	123,762	270
Oct-18	352,316	204,435	58.03%	415	493	979	209	121,587	270
Nov-18	328,084	171,227	52.19%	416	412	930	184	112,455	265
Dec-18	772,379	382,781	49.56%	475	806	1207	317	115,997	262
Jan-19	307,451	173,882	56.56%	413	421	920	189	101,210	262
Feb-19	354,398	161,621	45.60%	409	395	858	188	101,885	267
Mar-19	374,682	190,070	50.73%	422	450	974	195	104,777	271
Apr-19	362,237	186,240	51.41%	422	441	941	198	110,011	275
May-19	349,984	180,585	51.60%	404	447	916	197	108,605	260
Jun-19	402,356	206,632	51.36%	429	482	995	208	110,072	278
Total	\$ 5,021,649	\$ 2,438,004	51.91%	5,057	\$ 482	11,710	\$ 208	1,351,515	3,215
Avg./month	\$ 391,387	\$ 203,167		421		976		112,626	268
Jul-19	\$ 319,434	\$ 189,458	59.31%	393	\$ 482	904	\$ 210	113,732	286
Aug-19	295,770	157,325	53.19%	387	407	892	176	111,338	281
Sep-19	313,810	189,479	60.38%	397	477	985	192	116,946	285
Oct-19	332,963	212,214	63.74%	407	521	933	227	105,576	278
Nov-19	384,108	184,412	48.01%	413	447	937	197	109,262	278
Dec-19	729,374	343,864	47.15%	462	744	1147	300	117,081	278
Jan-20	356,001	161,451	45.35%	409	395	933	173	106,415	280
Feb-20	348,799	175,037	50.18%	429	408	954	183	106,401	289
Mar-20	383,480	241,502	62.98%	519	465	1216	199	119,700	298
Apr-20	342,052	244,077	71.36%	553	441	1277	191	120,263	308
May-20	458,740	282,610	61.61%	560	505	1367	207	129,575	323
Jun-20	331,029	217,426	65.68%	496	438	1228	177	125,155	320
Total	\$ 4,595,560	\$ 2,598,855	56.55%	5,425	\$ 479	12,773	\$ 203	1,381,444	3,504
Avg./month	\$ 382,963	\$ 216,571		452		1064		115,120	292
Jul-20	\$ 270,088	\$ 195,165	72.26%	484	\$ 403	1108	\$ 176	122,412	321
Aug-20	308,624	232,872	75.45%	505	461	1297	180	127,374	321
Sep-20	272,099	190,869	70.15%	459	416	1073	178	117,101	312
Oct-20	320,774	205,546	64.08%	479	429	1118	184	116,480	305
Nov-20	363,916	220,879	60.70%	471	469	1190	186	121,606	303
Dec-20	693,566	361,237	52.08%	529	683	1219	296	114,855	303
Jan-21	363,582	212,260	58.38%	470	452	1224	173	115,834	295
Feb-21	320,737	208,328	64.95%	479	435	1151	181	112,918	306
Mar-21	322,902	204,732	63.40%	471	435	1171	175	118,343	298
Apr-21	316,385	205,338	64.90%	463	443	1216	169	113,355	304
May-21	270,302	196,784	72.80%	446	441	1297	152	120,252	298
Jun-21	332,470	220,046	66.19%	465	473	1229	179	109,474	296
Total	\$ 4,155,445	\$ 2,654,056	63.87%	5,721	\$ 464	14,293	\$ 186	1,410,004	3,662
Avg./month	\$ 346,287	\$ 221,171		477		1191		117,500	305
Jul-21	\$ 321,192	\$ 184,337	57.39%	419	\$ 440	1066	\$ 173	109,622	295
Aug-21	320,197	200,051	62.48%	445	450	1195	167	121,755	300
Sep-21	401,542	207,230	51.61%	440	471	1093	190	113,669	307
Oct-21	385,496	287,577	74.60%	475	605	1302	221	131,876	310
Nov-21	322,568	256,997	79.67%	472	544	1187	217	131,477	319
Dec-21	827,837	583,160	70.44%	539	1,082	1323	441	128,377	315
Jan-22	363,759	305,593	84.01%	466	656	1252	244	135,503	306
Feb-22	338,169	281,465	83.23%	487	578	1177	239	124,165	319
Mar-22	372,218	276,225	74.21%	535	516	1284	215	127,247	317
Apr-22	409,564	332,213	81.11%	530	627	1276	260	127,428	336
May-22	301,275	239,993	79.66%	483	497	1281	187	139,394	344
Jun-22	370,630	305,900	82.54%	522	586	1344	228	123,756	332
Total	\$ 4,734,447	\$ 3,460,741	73.10%	5,813	\$ 595	14,780	\$ 234	1,514,269	3,800
Avg./month	\$ 394,537	\$ 288,395		484		1232		126,189	317
Jul-22	\$ 286,773	\$ 214,512	74.80%	476	\$ 451	1306	\$ 164	134,476	333
Aug-22	377,212	313,983	83.24%	494	636	1227	256	129,927	336
Sep-22	283,515	206,382	72.79%	480	430	1127	183	127,020	335
Oct-22	308,232	238,359	77.33%	504	473	1240	192	114,875	324
Nov-22	516,561	376,259	72.84%	512	735	1184	318	124,957	345
Dec-22	759,409	596,164	78.50%	554	1,076	1325	450	136,878	350
Jan-23	360,905	284,079	78.71%	493	576	1148	247	124,193	323
Feb-23	267,736	215,123	80.35%	465	463	1015	212	124,028	326
Mar-23	342,204	241,807	70.66%	477	507	1127	215	119,683	322
Apr-23	314,713	247,316	78.58%	540	458	1246	198	120,544	329
May-23	419,512	314,487	74.97%	485	648	1078	292	121,885	332
Jun-23	533,706	384,483	72.04%	527	730	1195	322	121,743	333
Total	\$ 4,770,477	\$ 3,632,953	76.15%	6,007	\$ 605	14,218	\$ 256	1,500,208	3,988
Avg./month	\$ 397,540	\$ 302,746		501		1185		125,017	332
Jul-23	\$ 311,700	\$ 250,419	80.34%	483	\$ 518	1161	\$ 216	124,549	333

Pathfinder Church
New Giver Analysis
Detail

Date	Total Given	Total Givers	Average Gift	MF Amount	Other Amount
Jul-18	\$ 1,487	12	\$ 124	\$ 687	\$ 800
Aug-18	1,216	15	81	1,101	115
Sep-18	1,465	5	293	1,465	-
Oct-18	540	12	45	410	130
Nov-18	1,375	17	81	1,255	120
Dec-18	1,255	11	114	805	450
Jan-19	703	7	100	103	600
Feb-19	735	7	105	435	300
Mar-19	1,400	11	127	1,400	-
Apr-19	1,755	19	92	1,050	705
May-19	1,928	10	193	503	1,425
Jun-19	6,575	19	346	5,315	1,260
	<u>\$ 20,434</u>	<u>145</u>	<u>\$ 141</u>	<u>\$ 14,529</u>	<u>\$ 5,905</u>
Avg./month	\$ 1,703	12		\$ 1,211	\$ 492
Jul-19	\$ 850	15	\$ 57	\$ 850	\$ -
Aug-19	325	8	41	325	-
Sep-19	180	4	45	80	100
Oct-19	7,630	11	694	7,630	-
Nov-19	4,471	15	298	4,101	370
Dec-19	3,465	10	347	2,465	1,000
Jan-20	6,997	13	538	1,580	5,417
Feb-20	5,305	9	589	5,305	-
Mar-20	791	13	61	436	355
Apr-20	263	6	44	263	-
May-20	51,435	8	6,429	51,235	200
Jun-20	1,593	7	228	1,426	167
	<u>\$ 83,305</u>	<u>119</u>	<u>\$ 700</u>	<u>\$ 75,695</u>	<u>\$ 7,609</u>
Avg./month	\$ 6,942	10		\$ 6,308	\$ 634
Jul-20	\$ 861	7	\$ 123	\$ 581	\$ 280
Aug-20	321	6	54	286	35
Sep-20	648	6	108	648	-
Oct-20	1,315	8	164	815	500
Nov-20	3,456	19	182	1,519	1,937
Dec-20	18,231	21	868	12,456	5,775
Jan-21	10,810	11	983	10,810	-
Feb-21	1,598	7	228	1,598	-
Mar-21	1,301	9	145	1,251	50
Apr-21	1,820	7	260	1,820	-
May-21	1,486	8	186	1,335	151
Jun-21	404	9	45	265	139
	<u>\$ 42,252</u>	<u>118</u>	<u>\$ 358</u>	<u>\$ 33,385</u>	<u>\$ 8,867</u>
Avg./month	\$ 3,521	10		\$ 2,782	\$ 739
Jul-21	\$ 602	4	\$ 151	\$ 602	\$ -
Aug-21	868	5	174	868	-
Sep-21	638	8	80	638	-
Oct-21	3,448	17	203	3,328	120
Nov-21	2,668	6	445	2,668	-
Dec-21	15,499	19	816	15,499	-
Jan-22	1,773	5	355	1,773	-
Feb-22	3,256	9	362	3,256	-
Mar-22	2,588	18	144	2,538	50
Apr-22	3,003	27	111	2,528	475
May-22	212	4	53	137	75
Jun-22	4,100	21	195	3,700	400
	<u>\$ 38,654</u>	<u>143</u>	<u>\$ 270</u>	<u>\$ 37,535</u>	<u>\$ 1,120</u>
Avg./month	\$ 3,221	12		\$ 3,128	\$ 93
Jul-22	\$ 1,810	14	\$ 129	\$ 1,110	\$ 700
Aug-22	1,955	10	196	1,835	120
Sep-22	1,503	8	188	1,503	-
Oct-22	1,070	13	82	1,070	-
Nov-22	5,200	19	274	2,895	2,305
Dec-22	13,273	18	737	12,773	500
Jan-23	1,421	9	158	1,421	-
Feb-23	1,263	13	97	1,263	-
Mar-23	1,337	10	134	1,337	-
Apr-23	2,153	29	74	2,153	-
May-23	1,740	9	193	1,740	-
Jun-23	6,187	14	442	6,187	-
	<u>\$ 38,911</u>	<u>166</u>	<u>\$ 234</u>	<u>\$ 35,286</u>	<u>\$ 3,625</u>
Avg./month	\$ 3,243	14		\$ 2,941	\$ 302
Jul-23	\$ 135	5	\$ 27	\$ 135	\$ -
Aug-23	664	4	166	664	\$ -
Sep-23	1,092	6	182	1,092	-
Oct-23	727	6	121	727	-
Nov-23	1,880	13	145	1,880	-
Dec-23	5,335	32	167	5,335	-
Jan-24	1,392	10	139	1,392	(0)
Feb-24	391	6	65	391	-
Mar-24	6,291	18	350	6,291	0
Apr-24	1,772	16	111	1,772	-
May-24	250	2	125	250	-
Jun-24	730	4	183	730	-
	<u>\$ 20,661</u>	<u>122</u>	<u>\$ 169</u>	<u>\$ 20,660</u>	<u>\$ (0)</u>
Avg./month	\$ 1,722	10		\$ 1,722	\$ (0)
Jul-24	\$ 696	6	\$ 116	\$ 696	\$ (0)
Aug-24	749	7	107	749	\$ -
Sep-24	202	5	40	202	-
Oct-24	4,108	8	514	4,108	-
Nov-24	581	5	116	581	-
Dec-24	3,712	17	218	3,712	-
Jan-25	-	-	-	-	-
Feb-25	-	-	-	-	-
Mar-25	-	-	-	-	-
Apr-25	-	-	-	-	-
May-25	-	-	-	-	-
Jun-25	-	-	-	-	-
	<u>\$ 10,048</u>	<u>48</u>	<u>\$ 209</u>	<u>\$ 10,048</u>	<u>\$ (0)</u>
Avg./month	\$ 1,675	8		\$ 1,675	\$ (0)

Pathfinder Church
Stock Giving Analysis
Detail

Pathfinder Church
Charitable, Matching & IRA Gifts
Detail

Date	Total			Date	Total		
	Total Given	Givers	Average Gift		Total Given	Givers	Average Gift
Jul-18	\$ -	-	-	Jul-18	7,250	4	\$ 1,813
Aug-18	-	-	-	Aug-18	4,000	4	\$ 1,000
Sep-18	1,115	1	\$ 1,115	Sep-18	17,500	4	\$ 4,375
Oct-18	3,074	1	\$ 3,074	Oct-18	12,250	5	\$ 2,450
Nov-18	11,348	1	\$ 11,348	Nov-18	8,033	3	\$ 2,678
Dec-18	61,766	6	\$ 10,294	Dec-18	44,943	10	\$ 4,494
Jan-19	-	-	-	Jan-19	19,170	8	\$ 2,396
Feb-19	-	-	-	Feb-19	18,500	7	\$ 2,643
Mar-19	-	-	-	Mar-19	26,569	10	\$ 2,657
Apr-19	3,356	1	\$ 3,356	Apr-19	29,929	14	\$ 2,138
May-19	-	-	-	May-19	44,319	13	\$ 3,409
Jun-19	9,955	1	\$ 9,955	Jun-19	16,879	9	\$ 1,875
	<u>\$ 90,614</u>	<u>11</u>	<u>\$ 8,238</u>		<u>\$ 249,342</u>	<u>91</u>	<u>\$ 2,740</u>
Jul-19	\$ -	-	-	Jul-19	\$ 23,634	11	\$ 2,149
Aug-19	-	-	-	Aug-19	45,199	13	\$ 3,477
Sep-19	-	-	-	Sep-19	6,479	7	\$ 926
Oct-19	-	-	-	Oct-19	23,709	9	\$ 2,634
Nov-19	26,912	2	\$ 13,456	Nov-19	12,500	9	\$ 1,389
Dec-19	27,049	2	\$ 13,525	Dec-19	64,669	18	\$ 3,593
Jan-20	50,434	2	\$ 25,217	Jan-20	45,555	13	\$ 3,504
Feb-20	17,057	1	\$ 17,057	Feb-20	47,537	14	\$ 3,396
Mar-20	-	-	-	Mar-20	50,565	14	\$ 3,612
Apr-20	2,355	1	\$ 2,355	Apr-20	44,465	14	\$ 3,176
May-20	1,037	1	\$ 1,037	May-20	21,565	13	\$ 1,659
Jun-20	13,347	2	\$ 6,674	Jun-20	25,556	13	\$ 1,966
	<u>\$ 138,191</u>	<u>11</u>	<u>12,562.83</u>		<u>\$ 411,433</u>	<u>148</u>	<u>\$ 2,780</u>
Jul-20	\$ -	-	-	Jul-20	\$ 23,890	14	\$ 1,706
Aug-20	2,199	1	2,199	Aug-20	17,565	12	\$ 1,464
Sep-20	-	-	-	Sep-20	10,197	10	\$ 1,020
Oct-20	31,711	2	\$ 15,856	Oct-20	20,025	13	\$ 1,540
Nov-20	47,236	3	\$ 15,745	Nov-20	17,004	12	\$ 1,417
Dec-20	60,395	4	\$ 15,099	Dec-20	46,806	17	\$ 2,753
Jan-21	30,829	1	\$ 30,829	Jan-21	75,989	16	\$ 4,749
Feb-21	-	-	-	Feb-21	64,788	13	\$ 4,984
Mar-21	-	-	-	Mar-21	53,103	14	\$ 3,793
Apr-21	9,255	2	\$ 4,628	Apr-21	29,253	15	\$ 1,950
May-21	-	-	-	May-21	16,860	13	\$ 1,297
Jun-21	-	-	-	Jun-21	35,555	14	\$ 2,540
	<u>\$ 181,625</u>	<u>13</u>	<u>13,971.15</u>		<u>\$ 411,035</u>	<u>163</u>	<u>\$ 2,522</u>
Jul-21	\$ 10,145	1	\$ 10,145	Jul-21	\$ 71,089	21	\$ 3,385
Aug-21	-	-	-	Aug-21	43,729	14	\$ 3,124
Sep-21	-	-	-	Sep-21	6,275	8	\$ 784
Oct-21	-	-	-	Oct-21	45,465	16	\$ 2,842
Nov-21	14,408	2	\$ 7,204	Nov-21	10,119	10	\$ 1,012
Dec-21	70,695	8	\$ 8,837	Dec-21	69,579	18	\$ 3,866
Jan-22	31,977	1	\$ 31,977	Jan-22	42,289	12	\$ 3,524
Feb-22	-	-	-	Feb-22	71,618	12	\$ 5,968
Mar-22	-	-	-	Mar-22	39,002	16	\$ 2,438
Apr-22	-	-	-	Apr-22	108,339	20	\$ 5,417
May-22	-	-	-	May-22	17,749	6	\$ 2,958
Jun-22	-	-	-	Jun-22	49,739	12	\$ 4,145
	<u>\$ 127,225</u>	<u>12</u>	<u>10,602.08</u>		<u>\$ 574,992</u>	<u>165</u>	<u>\$ 3,485</u>
Jul-22	\$ -	-	-	Jul-22	\$ 18,225	13	\$ 1,402
Aug-22	88,060	1	88,060	Aug-22	12,054	9	\$ 1,339
Sep-22	-	-	-	Sep-22	6,989	8	\$ 874
Oct-22	-	-	-	Oct-22	19,789	13	\$ 1,522
Nov-22	38,602	3	\$ 12,867	Nov-22	98,547	20	\$ 4,927
Dec-22	67,526	5	\$ 13,505	Dec-22	65,691	16	\$ 4,106
Jan-23	-	-	-	Jan-23	72,454	16	\$ 4,528
Feb-23	-	-	-	Feb-23	10,136	10	\$ 1,014
Mar-23	-	-	-	Mar-23	16,564	8	\$ 2,071
Apr-23	-	-	-	Apr-23	30,036	17	\$ 1,767
May-23	49,187	1	\$ 49,187	May-23	50,185	13	\$ 3,860
Jun-23	-	-	-	Jun-23	82,864	14	\$ 5,919
	<u>\$ 243,375</u>	<u>10</u>	<u>\$ 24,337</u>		<u>\$ 483,535</u>	<u>157</u>	<u>\$ 3,080</u>
Jul-23	\$ 7,321	1	\$ 7,321	Jul-23	\$ 36,275	16	\$ 2,267
Aug-23	573	1	573	Aug-23	20,930	12	\$ 1,744
Sep-23	-	-	-	Sep-23	23,775	10	\$ 2,378
Oct-23	-	-	-	Oct-23	22,025	14	\$ 1,573
Nov-23	-	-	-	Nov-23	20,525	13	\$ 1,579
Dec-23	24,322	3	\$ 8,107	Dec-23	98,445	21	\$ 4,688
Jan-24	-	-	-	Jan-24	66,200	16	\$ 4,138
Feb-24	-	-	-	Feb-24	53,062	14	\$ 3,790
Mar-24	-	-	-	Mar-24	69,135	19	\$ 3,639
Apr-24	-	-	-	Apr-24	99,677	20	\$ 4,984
May-24	39,941	2	\$ 19,970	May-24	62,984	14	\$ 4,499
Jun-24	19,902	2	\$ 9,951	Jun-24	102,913	18	\$ 5,717
	<u>\$ 92,059</u>	<u>9</u>	<u>\$ 10,229</u>		<u>\$ 675,946</u>	<u>187</u>	<u>\$ 3,615</u>
Jul-24	\$ -	-	-	Jul-24	\$ 30,780	18	\$ 1,710
Aug-24	-	-	-	Aug-24	16,800	10	\$ 1,680
Sep-24	-	-	-	Sep-24	16,953	13	\$ 1,304
Oct-24	-	-	-	Oct-24	89,317	24	\$ 3,722
Nov-24	15,677	2	\$ 7,839	Nov-24	65,811	21	\$ 3,134
Dec-24	21,320	2	\$ 10,660	Dec-24	149,716	22	\$ 6,805
Jan-25	-	-	-	Jan-25	-	-	-
Feb-25	-	-	-	Feb-25	-	-	-
Mar-25	-	-	-	Mar-25	-	-	-
Apr-25	-	-	-	Apr-25	-	-	-
May-25	-	-	-	May-25	-	-	-
Jun-25	-	-	-	Jun-25	-	-	-
	<u>\$ 36,997</u>	<u>4</u>	<u>9249.3325</u>		<u>\$ 369,378</u>	<u>108</u>	<u>\$ 3,420</u>

Pathfinder Church
Ministry Fund Tiered Giving Analysis
Detail

Calendar Year 2019

Tier	Annual Giving Range	% of Givers	Giving Units	Annual Giving	Annual Average	% of Total Dollars Given	Avg. Monthly Gift	Tier % to Total GU	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift
1	\$.01 - \$199.99	22.28%	276	\$18,172	\$66	0.40%	\$1,514	48.75%	604	\$209,873	\$347	\$29
	\$200.00 - \$1,199.99	26.47%	328	191,701	584	4.21%	15,975					
2	\$1,200.00 - \$2,399.99	14.21%	176	297,198	1,689	6.53%	24,767	28.97%	359	914,952	2,549	212
	\$2,400.00 - \$4,799.99	14.77%	183	617,754	3,376	13.56%	51,480					
3	\$4,800.00 - \$7,500.00	9.93%	123	734,077	5,968	16.12%	61,173	13.72%	170	1,143,438	6,726	561
	\$7,500.01 - \$10,000.00	3.79%	47	409,361	8,710	8.99%	34,113					
4	\$10,000.01 - \$20,000.00	5.73%	71	941,362	13,259	20.67%	78,447	8.56%	106	2,286,330	21,569	1,797
	\$20,000.01 - \$30,000.00	1.86%	23	567,726	24,684	12.46%	47,311					
	Over \$30,000.00	0.97%	12	777,242	64,770	17.07%	64,770					
Total		100.00%	1,239	\$4,554,593	\$3,676	100.00%	\$379,549	100.00%	1,239	#####	\$3,676	\$379,549

Calendar Year 2020

Tier	Annual Giving Range	% of Givers	Giving Units	Annual Giving	Annual Average	% of Total Dollars Given	Avg. Monthly Gift	Tier % to Total GU	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift
1	\$.01 - \$199.99	19.12%	221	\$16,764	\$76	0.39%	\$1,397	45.93%	531	\$204,125	\$384	\$32
	\$200.00 - \$1,199.99	26.82%	310	187,362	604	4.39%	15,613					
2	\$1,200.00 - \$2,399.99	15.14%	175	293,477	1,677	6.88%	24,456	30.36%	351	878,597	2,503	209
	\$2,400.00 - \$4,799.99	15.22%	176	585,120	3,325	13.72%	48,760					
3	\$4,800.00 - \$7,500.00	9.95%	115	693,394	6,030	16.26%	57,783	14.62%	169	1,165,209	6,895	575
	\$7,500.01 - \$10,000.00	4.67%	54	471,814	8,737	11.06%	39,318					
4	\$10,000.01 - \$20,000.00	6.57%	76	1,051,248	13,832	24.65%	87,604	9.08%	105	2,016,828	19,208	1,601
	\$20,000.01 - \$30,000.00	1.47%	17	432,448	25,438	10.14%	36,037					
	Over \$30,000.00	1.04%	12	533,131	44,428	12.50%	44,428					
Total		100.00%	1,156	\$4,264,759	\$3,689	100.00%	\$355,397	100.00%	1,156	#####	\$3,689	\$355,397

Calendar Year 2021

Tier	Annual Giving Range	% of Givers	Giving Units	Annual Giving	Annual Average	% of Total Dollars Given	Avg. Monthly Gift	Tier % to Total GU	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift
1	\$.01 - \$199.99	14.13%	145	\$11,485	\$79	0.26%	\$957	41.62%	427	\$177,432	\$416	\$35
	\$200.00 - \$1,199.99	27.49%	282	165,947	588	3.77%	13,829					
2	\$1,200.00 - \$2,399.99	17.06%	175	290,794	1,662	6.60%	24,233	32.46%	333	825,157	2,478	206
	\$2,400.00 - \$4,799.99	15.40%	158	534,363	3,382	12.12%	44,530					
3	\$4,800.00 - \$7,500.00	9.06%	93	548,778	5,901	12.45%	45,732	14.81%	152	1,066,302	7,015	585
	\$7,500.01 - \$10,000.00	5.75%	59	517,524	8,772	11.74%	43,127					
4	\$10,000.01 - \$20,000.00	7.80%	80	1,116,974	13,962	25.34%	93,081	11.11%	114	2,338,549	20,514	1,709
	\$20,000.01 - \$30,000.00	1.66%	17	432,619	25,448	9.82%	36,052					
	Over \$30,000.00	1.66%	17	788,956	46,409	17.90%	65,746					
Total		100.00%	1,026	\$4,407,440	\$4,296	100.00%	\$367,287	100.00%	1,026	#####	\$4,296	\$367,287

Calendar Year 2022

Tier	Annual Giving Range	% of Givers	Giving Units	Annual Giving	Annual Average	% of Total Dollars Given	Avg. Monthly Gift	Tier % to Total GU	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift
1	\$.01 - \$199.99	17.69%	190	\$14,532	\$76	0.32%	\$1,211	46.09%	495	\$211,232	\$427	\$36
	\$200.00 - \$1,199.99	28.40%	305	196,699	645	4.32%	16,392					
2	\$1,200.00 - \$2,399.99	15.08%	162	268,434	1,657	5.90%	22,370	29.61%	318	796,936	2,506	209
	\$2,400.00 - \$4,799.99	14.53%	156	528,502	3,388	11.61%	44,042					
3	\$4,800.00 - \$7,500.00	8.29%	89	512,430	5,758	11.26%	42,702	12.76%	137	937,233	6,841	570
	\$7,500.01 - \$10,000.00	4.47%	48	424,803	8,850	9.33%	35,400					
4	\$10,000.01 - \$20,000.00	7.82%	84	1,162,333	13,837	25.53%	96,861	11.55%	124	2,606,558	21,021	1,752
	\$20,000.01 - \$30,000.00	1.96%	21	536,935	25,568	11.80%	44,745					
	Over \$30,000.00	1.77%	19	907,291	47,752	19.93%	75,608					
Total		100.00%	1,074	\$4,551,960	\$4,238	100.00%	\$379,330	100.00%	1,074	#####	\$4,238	\$379,330

Calendar Year 2023

Tier	Annual Giving Range	% of Givers	Giving Units	Annual Giving	Annual Average	% of Total Dollars Given	Avg. Monthly Gift	Tier % to Total GU	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift
1	\$.01 - \$199.99	19.08%	203	\$14,121	\$70	0.32%	\$1,177	44.27%	471	\$183,097	\$389	\$32
	\$200.00 - \$1,199.99	25.19%	268	168,976	631	3.85%	14,081					
2	\$1,200.00 - \$2,399.99	15.13%	161	270,873	1,682	6.17%	22,573	30.64%	326	826,440	2,535	211
	\$2,400.00 - \$4,799.99	15.51%	165	555,567	3,367	12.65%	46,297					
3	\$4,800.00 - \$7,500.00	9.59%	102	593,497	5,819	13.52%	49,458	13.82%	147	1,000,874	6,809	567
	\$7,500.01 - \$10,000.00	4.23%	45	407,377	9,053	9.28%	33,948					
4	\$10,000.01 - \$20,000.00	7.71%	82	1,143,545	13,946	26.04%	95,295	11.28%	120	2,380,455	19,837	1,653
	\$20,000.01 - \$30,000.00	2.26%	24	600,733	25,031	13.68%	50,061					
	Over \$30,000.00	1.32%	14	636,177	45,441	14.49%	53,015					
Total		100.00%	1,064	\$4,390,867	\$4,127	100.00%	\$365,906	100.00%	1,064	#####	\$4,127	\$365,906

Calendar Year 2024

Tier	Annual Giving Range	% of Givers	Giving Units	Annual Giving	Annual Average	% of Total Dollars Given	Avg. Monthly Gift	Tier % to Total GU	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift
1	\$.01 - \$199.99	13.63%	145	\$10,187	\$70	0.23%	\$849	36.28%	386	\$150,215	\$389	\$32
	\$200.00 - \$1,199.99	22.65%	241	140,027	581	3.19%	11,669					
2	\$1,200.00 - \$2,399.99	16.45%	175	292,795	1,673	6.67%	24,400	30.55%	325	802,376	2,469	206
	\$2,400.00 - \$4,799.99	14.10%	150	509,581	3,397	11.61%	42,465					
3	\$4,800.00 - \$7,500.00	9.02%	96	570,989	5,948	13.00%	47,582	13.44%	143	972,729	6,802	567
	\$7,500.01 - \$10,000.00	4.42%	47	401,740	8,548	9.15%	33,478					
4	\$10,000.01 - \$20,000.00	8.74%	93	1,277,718	13,739	29.10%	106,476	13.82%	147	3,123,664	21,249	1,771
	\$20,000.01 - \$30,000.00	2.82%	30	725,173	24,172	16.52%	60,431					
	Over \$30,000.00	2.26%	24	1,120,774	46,699	25.53%	93,398					
Total		94.08%	1,001	\$5,048,984	\$5,044	114.99%	\$420,749	94.08%	1,001	#####	\$5,044	\$420,749

Pathfinder Church
Ministry Fund Tiered Giving Analysis
Detail

Tier 1 Annual Giving \$.01 - \$1,199.99

Year	Tier % to					
	Total Giving Units	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift	% of Total Dollars Given
2011	59.22%	999	\$341,105	\$341	\$28	9.96%
2012	58.12%	963	\$345,793	\$359	\$30	9.90%
2013	59.87%	949	\$336,736	\$355	\$30	10.01%
2014	56.83%	849	\$295,684	\$348	\$29	8.26%
2015	53.74%	748	\$244,558	\$327	\$27	6.88%
2016	50.58%	698	\$234,891	\$337	\$28	6.01%
2017	46.18%	623	\$221,381	\$355	\$30	4.48%
2018	47.18%	628	\$211,643	\$337	\$28	4.34%
2019	48.75%	604	\$209,873	\$347	\$29	4.61%
2020	45.93%	531	\$204,126	\$384	\$32	4.79%
2021	41.62%	542	\$177,432	\$327	\$27	4.03%
2022	46.09%	495	\$211,232	\$427	\$36	4.64%
2023	44.27%	471	\$183,097	\$389	\$32	4.17%
2024	36.28%	472	\$150,215	\$318	\$27	2.98%

Tier 2 Annual Giving \$1,200.00 - \$4,799.99

Year	Tier % to					
	Total Giving Units	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift	% of Total Dollars Given
2011	28.22%	476	\$1,162,332	\$2,442	\$203	33.92%
2012	28.24%	468	\$1,128,415	\$2,411	\$201	32.32%
2013	27.26%	432	\$1,065,987	\$2,468	\$206	31.69%
2014	28.05%	419	\$1,022,148	\$2,439	\$203	28.54%
2015	29.24%	407	\$988,933	\$2,430	\$202	27.80%
2016	30.87%	426	\$1,061,269	\$2,491	\$208	27.19%
2017	31.13%	420	\$1,090,208	\$2,596	\$216	22.06%
2018	29.53%	393	\$1,008,705	\$2,567	\$214	20.68%
2019	28.97%	359	\$914,952	\$2,549	\$212	20.09%
2020	30.36%	351	\$878,597	\$2,503	\$209	20.60%
2021	32.46%	333	\$825,157	\$2,478	\$206	18.72%
2022	29.61%	318	\$796,936	\$2,506	\$209	17.51%
2023	30.35%	326	\$826,440	\$2,535	\$211	18.82%
2024	30.55%	325	\$802,376	\$2,469	\$206	15.89%

Tier 3 Annual Giving \$4,800.00 - \$10,000.00

Year	Tier % to					
	Total Giving Units	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift	% of Total Dollars Given
2011	9.13%	154	\$1,021,679	\$6,634	\$553	29.82%
2012	10.20%	169	\$1,111,508	\$6,577	\$548	31.85%
2013	9.09%	144	\$966,173	\$6,710	\$559	28.71%
2014	9.97%	149	\$995,187	\$6,679	\$557	27.79%
2015	11.57%	161	\$1,065,216	\$6,616	\$551	29.95%
2016	12.32%	170	\$1,149,626	\$6,763	\$564	29.45%
2017	14.16%	191	\$1,287,486	\$6,741	\$562	26.05%
2018	14.43%	192	\$1,285,388	\$6,695	\$558	26.35%
2019	13.72%	170	\$1,143,438	\$6,726	\$561	25.11%
2020	14.62%	169	\$1,165,209	\$6,895	\$575	27.32%
2021	14.81%	152	\$1,066,302	\$7,015	\$585	24.19%
2022	12.76%	137	\$937,233	\$6,841	\$570	20.59%
2023	13.69%	147	\$1,000,874	\$6,809	\$567	22.79%
2024	13.44%	143	\$972,729	\$6,802	\$567	19.27%

Tier 4 Annual Giving Over \$10,000.01

Year	Tier % to					
	Total Giving Units	Giving Units	Annual Giving	Avg. Annual Gift	Avg. Monthly Gift	% of Total Dollars Given
2011	3.44%	58	\$901,188	\$15,538	\$1,295	26.30%
2012	3.44%	57	\$904,678	\$15,872	\$1,323	25.92%
2013	3.79%	60	\$995,556	\$16,593	\$1,383	29.59%
2014	5.15%	77	\$1,268,604	\$16,475	\$1,373	35.42%
2015	5.46%	76	\$1,258,245	\$16,556	\$1,380	35.37%
2016	6.23%	86	\$1,457,062	\$16,943	\$1,412	37.33%
2017	8.52%	115	\$2,343,185	\$20,376	\$1,698	47.41%
2018	8.87%	118	\$2,372,314	\$20,104	\$1,675	48.63%
2019	8.56%	106	\$2,286,330	\$21,569	\$1,797	50.20%
2020	9.08%	105	\$2,016,828	\$19,208	\$1,601	47.29%
2021	11.11%	114	\$2,338,549	\$20,514	\$1,709	53.06%
2022	11.55%	124	\$2,606,558	\$21,021	\$1,752	57.26%
2023	11.17%	120	\$2,380,455	\$19,837	\$1,653	54.21%
2024	13.82%	147	\$3,123,664	\$21,249	\$1,771	61.87%

Pathfinder Church
Ministry Fund Giving by Age Analysis
Detail

Calendar Year 2019

Age	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
20's & below	3.39%	42	\$42,786	\$1,019	\$3,566	0.94%
30's	7.10%	88	\$343,881	\$3,908	\$28,657	7.55%
40's	14.69%	182	\$613,995	\$3,374	\$51,166	13.48%
50's	17.35%	215	\$945,827	\$4,399	\$78,819	20.77%
60's	17.76%	220	\$1,108,917	\$5,041	\$92,410	24.35%
70's	10.73%	133	\$464,224	\$3,490	\$38,685	10.19%
80's & older	5.41%	67	\$585,363	\$8,737	\$48,780	12.85%
Unknown	23.57%	292	\$449,600	\$1,540	\$37,467	9.87%
Total	100.00%	1,239	\$4,554,593.00	\$3,676.02	\$379,549	100.00%

Calendar Year 2020

Age	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
20's & below	3.81%	44	\$45,286	\$1,029	\$3,774	1.06%
30's	7.27%	84	\$326,295	\$3,884	\$27,191	7.65%
40's	13.49%	156	\$589,814	\$3,781	\$49,151	13.83%
50's	18.51%	214	\$982,535	\$4,591	\$81,878	23.04%
60's	17.04%	197	\$1,045,026	\$5,305	\$87,086	24.50%
70's	12.02%	139	\$546,011	\$3,928	\$45,501	12.80%
80's & older	5.97%	69	\$237,326	\$3,440	\$19,777	5.56%
Unknown	21.89%	253	\$492,466	\$1,947	\$41,039	11.55%
Total	100.00%	1,156	\$4,264,759.00	\$3,689.24	\$355,397	100.00%

Calendar Year 2021

Age	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
20's & below	2.76%	28	\$38,663	\$1,381	\$3,222	0.88%
30's	8.09%	82	\$374,614	\$4,568	\$31,218	8.50%
40's	14.00%	142	\$709,813	\$4,999	\$59,151	16.10%
50's	17.75%	180	\$861,914	\$4,788	\$71,826	19.56%
60's	17.46%	177	\$1,046,088	\$5,910	\$87,174	23.73%
70's	13.31%	135	\$528,455	\$3,914	\$44,038	11.99%
80's & older	5.33%	54	\$231,474	\$4,287	\$19,290	5.25%
Unknown	21.30%	216	\$616,418	\$2,854	\$51,368	13.99%
Total	100.00%	1,014	\$4,407,439.58	\$4,346.59	\$367,287	100.00%

Calendar Year 2022

Age	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
20's & below	2.61%	28	\$33,272	\$1,188	\$2,773	0.73%
30's	8.10%	87	\$420,747	\$4,836	\$35,062	9.24%
40's	15.36%	165	\$789,346	\$4,784	\$65,779	17.34%
50's	17.04%	183	\$792,696	\$4,332	\$66,058	17.41%
60's	16.95%	182	\$1,114,808	\$6,125	\$92,901	24.49%
70's	12.38%	133	\$590,623	\$4,441	\$49,219	12.98%
80's & older	4.93%	53	\$209,587	\$3,954	\$17,466	4.60%
Unknown	22.63%	243	\$600,881	\$2,473	\$50,073	13.20%
Total	100.00%	1,074	\$4,551,959.87	\$4,238.32	\$379,330	100.00%

Calendar Year 2023

Age	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
20's & below	2.73%	29	\$30,567	\$1,054	\$2,547	0.70%
30's	8.74%	93	\$326,886	\$3,515	\$27,240	7.44%
40's	14.57%	155	\$789,721	\$5,095	\$65,810	17.99%
50's	16.54%	176	\$766,576	\$4,356	\$63,881	17.46%
60's	17.39%	185	\$1,009,103	\$5,455	\$84,092	22.98%
70's	11.94%	127	\$676,351	\$5,326	\$56,363	15.40%
80's & older	6.58%	70	\$279,365	\$3,991	\$23,280	6.36%
Unknown	21.52%	229	\$512,299	\$2,237	\$42,692	11.67%
Total	100.00%	1,064	\$4,390,866.82	\$4,126.75	\$365,906	100.00%

Calendar Year 2024

Age	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
20's & below	2.60%	26	\$44,280	\$1,703	\$3,690	1.01%
30's	8.39%	84	\$353,341	\$4,206	\$29,445	8.05%
40's	15.18%	152	\$1,003,650	\$6,603	\$83,637	22.86%
50's	16.58%	166	\$981,592	\$5,913	\$81,799	22.36%
60's	17.68%	177	\$1,109,118	\$6,266	\$92,426	25.26%
70's	13.59%	136	\$769,737	\$5,660	\$64,145	17.53%
80's & older	6.59%	66	\$289,515	\$4,387	\$24,126	6.59%
Unknown	19.38%	194	\$497,752	\$2,566	\$41,479	11.34%
Total	100.00%	1,001	\$5,048,984.02	\$5,043.94	\$420,749	114.99%

Pathfinder Church
Ministry Fund Giving by Age Analysis
Detail

20's & below

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	2.33%	39	\$32,544	\$834	\$2,712	0.94%
2012	2.18%	36	\$44,228	\$1,229	\$3,686	1.25%
2013	2.69%	43	\$50,554	\$1,176	\$4,213	1.48%
2014	2.47%	37	\$33,941	\$917	\$2,828	0.93%
2015	2.46%	34	\$35,058	\$1,031	\$2,922	0.97%
2016	2.43%	33	\$46,128	\$1,398	\$3,844	1.16%
2017	2.97%	40	\$67,850	\$1,696	\$5,654	1.37%
2018	3.16%	42	\$43,894	\$1,045	\$3,658	0.90%
2019	3.39%	42	\$42,786	\$1,019	\$3,566	0.94%
2020	3.55%	44	\$45,286	\$1,029	\$3,774	1.06%
2021	2.76%	28	\$38,633	\$1,380	\$3,219	0.88%
2022	2.61%	28	\$33,272	\$1,188	\$2,773	0.73%
2023	2.73%	29	\$30,567	\$1,054	\$2,547	0.70%
2024	2.31%	30	\$44,280	\$1,476	\$3,690	0.88%

30's

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	9.42%	158	\$253,251	\$1,603	\$21,104	7.32%
2012	9.43%	156	\$247,799	\$1,588	\$20,650	7.02%
2013	9.07%	145	\$213,043	\$1,469	\$17,754	6.24%
2014	8.27%	124	\$222,761	\$1,796	\$18,563	6.11%
2015	8.45%	117	\$206,088	\$1,761	\$17,174	5.69%
2016	8.11%	110	\$284,061	\$2,582	\$23,672	7.14%
2017	7.56%	102	\$339,528	\$3,329	\$28,294	6.87%
2018	7.66%	102	\$386,074	\$3,785	\$32,173	7.91%
2019	7.10%	88	\$343,881	\$3,908	\$28,657	7.55%
2020	6.78%	84	\$326,295	\$3,884	\$27,191	7.65%
2021	8.09%	82	\$374,614	\$4,568	\$31,218	8.50%
2022	8.10%	87	\$420,747	\$4,836	\$35,062	9.24%
2023	8.74%	93	\$326,886	\$3,515	\$27,241	7.44%
2024	8.43%	84	\$353,341	\$4,206	\$29,445	7.00%

40's

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	20.81%	349	\$692,806	\$1,985	\$57,734	20.03%
2012	19.52%	323	\$709,130	\$2,195	\$59,094	20.08%
2013	17.89%	286	\$692,524	\$2,421	\$57,710	20.30%
2014	18.41%	276	\$766,398	\$2,777	\$63,867	21.04%
2015	16.26%	225	\$667,576	\$2,967	\$55,631	18.44%
2016	15.62%	212	\$694,315	\$3,275	\$57,860	17.46%
2017	15.57%	210	\$788,936	\$3,757	\$65,745	15.96%
2018	14.27%	190	\$816,160	\$4,296	\$68,013	16.73%
2019	14.69%	182	\$613,995	\$3,374	\$51,166	13.48%
2020	12.59%	156	\$589,814	\$3,781	\$49,151	13.83%
2021	14.02%	142	\$709,813	\$4,999	\$59,151	16.10%
2022	15.36%	165	\$789,346	\$4,784	\$65,779	17.34%
2023	14.57%	155	\$789,721	\$5,095	\$65,810	17.99%
2024	15.25%	152	\$1,003,650	\$6,603	\$83,638	19.88%

50's

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	20.69%	347	\$1,013,739	\$2,921	\$84,478	29.31%
2012	21.09%	349	\$959,211	\$2,748	\$79,934	27.17%
2013	21.45%	343	\$962,996	\$2,808	\$80,250	28.23%
2014	21.15%	317	\$1,045,656	\$3,299	\$87,138	28.70%
2015	20.95%	290	\$989,333	\$3,411	\$82,444	27.33%
2016	19.53%	265	\$999,279	\$3,771	\$83,273	25.13%
2017	18.53%	250	\$1,281,858	\$5,127	\$106,822	25.94%
2018	19.46%	259	\$1,116,067	\$4,309	\$93,006	22.88%
2019	17.35%	215	\$945,827	\$4,399	\$78,819	20.77%
2020	17.27%	214	\$982,535	\$4,591	\$81,878	23.04%
2021	17.77%	180	\$816,914	\$4,538	\$68,076	18.53%
2022	17.04%	183	\$792,696	\$4,332	\$66,058	17.41%

2023	16.54%	176	\$766,576	\$4,356	\$63,881	17.46%
2024	16.65%	166	\$981,592	\$5,913	\$81,799	19.44%

60's

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	14.55%	244	\$723,483	\$2,965	\$60,290	20.92%
2012	14.74%	244	\$813,515	\$3,334	\$67,793	23.04%
2013	15.32%	245	\$727,466	\$2,969	\$60,622	21.32%
2014	15.28%	229	\$719,577	\$3,142	\$59,965	19.75%
2015	15.97%	221	\$817,394	\$3,699	\$68,116	22.58%
2016	16.58%	225	\$934,327	\$4,153	\$77,861	23.50%
2017	17.12%	231	\$1,188,493	\$5,145	\$99,041	24.05%
2018	17.05%	227	\$1,252,483	\$5,518	\$104,374	25.68%
2019	17.76%	220	\$1,108,917	\$5,041	\$92,410	24.35%
2020	15.90%	197	\$1,045,026	\$5,305	\$87,086	24.50%
2021	17.47%	177	\$1,046,088	\$5,910	\$87,174	23.73%
2022	16.95%	182	\$1,114,808	\$6,125	\$92,901	24.49%
2023	17.39%	185	\$1,009,103	\$5,455	\$84,092	22.98%
2024	17.75%	177	\$1,109,116	\$6,266	\$92,426	21.97%

70's

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	6.80%	114	\$283,299	\$2,485	\$23,608	8.19%
2012	7.43%	123	\$295,682	\$2,404	\$24,640	8.37%
2013	7.69%	123	\$325,138	\$2,643	\$27,095	9.53%
2014	8.14%	122	\$323,882	\$2,655	\$26,990	8.89%
2015	8.67%	120	\$309,281	\$2,577	\$25,773	8.54%
2016	9.51%	129	\$403,780	\$3,130	\$33,648	10.16%
2017	10.16%	137	\$480,265	\$3,506	\$40,022	9.72%
2018	10.59%	141	\$482,796	\$3,424	\$40,233	9.90%
2019	10.73%	133	\$464,224	\$3,490	\$38,685	10.19%
2020	11.22%	139	\$546,011	\$3,928	\$45,501	12.80%
2021	13.33%	135	\$528,455	\$3,914	\$44,038	11.99%
2022	12.38%	133	\$590,623	\$4,441	\$49,219	12.98%
2023	11.94%	127	\$676,351	\$5,326	\$56,363	15.40%
2024	13.64%	136	\$769,737	\$5,660	\$64,145	15.25%

80's

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	5.43%	91	\$158,867	\$1,746	\$13,239	4.59%
2012	5.50%	91	\$149,162	\$1,639	\$12,430	4.22%
2013	6.07%	97	\$169,504	\$1,747	\$14,125	4.97%
2014	5.60%	84	\$215,261	\$2,563	\$17,938	5.91%
2015	5.27%	73	\$204,927	\$2,807	\$17,077	5.66%
2016	5.08%	69	\$159,585	\$2,313	\$13,299	4.01%
2017	4.82%	65	\$213,321	\$3,282	\$17,777	4.32%
2018	4.96%	66	\$226,421	\$3,431	\$18,868	4.64%
2019	5.41%	67	\$585,363	\$8,737	\$48,780	12.85%
2020	5.57%	69	\$237,326	\$3,440	\$19,777	5.56%
2021	5.33%	54	\$231,474	\$4,287	\$19,290	5.25%
2022	4.93%	53	\$209,587	\$3,954	\$17,466	4.60%
2023	6.58%	70	\$279,365	\$3,991	\$23,280	6.36%
2024	6.62%	66	\$289,515	\$4,387	\$24,126	5.73%

Unknown

Year	% of Givers	Giving Units	Annual Giving	Annual Average	Avg. Monthly Gift	% of Total Dollars Given
2011	19.98%	335	\$300,455	\$897	\$25,038	8.69%
2012	20.12%	333	\$311,958	\$937	\$25,997	8.84%
2013	19.82%	317	\$270,492	\$853	\$22,541	7.93%
2014	20.68%	310	\$315,846	\$1,019	\$26,321	8.67%
2015	21.97%	304	\$390,439	\$1,284	\$32,537	10.79%
2016	23.14%	314	\$454,656	\$1,448	\$37,888	11.43%
2017	23.28%	314	\$581,920	\$1,853	\$48,493	11.77%
2018	22.84%	304	\$554,155	\$1,823	\$46,180	11.36%
2019	23.57%	292	\$449,600	\$1,540	\$37,467	9.87%
2020	20.42%	253	\$492,466	\$1,947	\$41,039	11.55%
2021	21.22%	216	\$616,418	\$2,854	\$51,368	13.99%
2022	22.63%	243	\$600,881	\$2,473	\$50,073	13.20%
2023	21.52%	229	\$512,299	\$2,237	\$42,692	11.67%
2024	19.36%	193	\$497,753	\$2,579	\$41,479	9.86%