

Pathfinder Church

Board of Directors

Monthly Meeting

October 2024 – No Meeting

Pathfinder Church
Board of Directors Meeting
October 2024

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Pathfinder & St. John School OKRs

FY25 – October 2024

Objective #1: Expand Outreach and Engagement

KR1: Average In-Person Worship Attendance Increased 10%

- Summary
 - September in-person worship attendance was poor, reflecting an 11% decrease. [WKND]
- Action Highlights
 - Commit students are expected to be in worship every weekend, Sept-Oct. [WKND]
 - The Great Bible Giveaway was held on September 20th, with 100 bibles given away to kids, as their families worshipped with us! [WKND]
- Challenges
 - Student's weekend schedules are really busy with sports in Sept-Oct. [WKND]
- Next Steps
 - We are planning many special fall services, including Inspired (10/28-29), All Saint's Day (11/2-3), the Rite of Confirmation (11/10), Thanksgiving Eve (11/27), Advent Midweeks, and Christmas services. [WKND]
 - The Growing Deeper Action Team as well as the Pathfinder Prayer Action Team continue to meet around services. The leaders are continually seeking new members. In planning for the winter/spring 2025 season of Action Teams, we are looking at more opportunities to build Action Teams (and Pop-Ups) around services. [ENG]

KR2A: Increase Organic Social Media Reach by 10%

- Summary
 - This KR is technically complete as we have more than 10x this increase. Our focus now is establishing a benchmark for future goals and OKRs.
- Action Highlights
 - We've engaged a social media consultant and an outsourced social media manager to help us build a stronger strategy. This looks like a very worthwhile and affordable partnership to increase reach. [BM&C]

KR2B: Increase Paid Social Media Reach by 15%

- Summary
 - This KR is complete as we have blown this goal away with over 40K% increase. As with our organic reach KR, our focus has turned towards establishing a benchmark for future goals / OKRs.

KR3: Expand reach by distributing Pathfinder’s content more broadly

- Summary
 - This KR is in progress, but realistically at risk given we’re heading into the busy holiday season. The goal is to have this complete before the end of the year.
- Action Highlights
 - We're working on sharing short snippets of message content on YouTube (via YouTube shorts). This is new for us and these are performing very well, accounting for 47% of our views in September (4,045 views on shorts, 2,750 views on live streams, and 1,714 views on other video content) [BM&C]
 - We're going back into message archives to find relevant, “true to life” content that needs to be reshared across social. While this overlaps with some of our social media goals, the key here is reusing old content to speak our brand to our audience - BM&C
 - I’ve begun the process of turning a previous series into a book that could be used for small group discussion. (The Lost Craft of Hard Conversations) This book is approximately 20% completed, and is scheduled to be finished by December 31.
- Next Steps
 - Dion is strongly entertaining a monthly video podcast based around "pursuing whole life" to share of our whole life vision and practice with more people. - BM&C
 - Doug Mauss intends to finish a second book during the second half of the fiscal year, January - June.

KR4: Rebrand Action Teams and Establish Baseline of Outside Community Participation

- Summary
 - 53 members of Pathfinder were invited to attend one of four gatherings with members of the Engagement Team in September and early October to provide feedback on Whole Life Action Teams, Pop-Ups, and events at Pathfinder, including how we can better reach the community outside of Pathfinder. 23 accepted the invitation and participated and 5 others are meeting individually with the Director of Engagement. We are currently reviewing their feedback. [ENG]
- Action Highlights
 - The Engagement Team has intentionally connected with our STJ administrators to better partner with them in their weekly communication to their families. We now have a way to disperse info to STJ families and in particular to those who are not yet connected to Pathfinder. Through this, we can continue to highlight the relationship between STJ and Pathfinder while making their community aware of events and opportunities (Action Teams, Pop-Ups) that would be of interest to their demographic (e.g., Prosper the City Action Teams). [ENG]
 - The Pathfinder Softball team is a new team for the fall season and has participants engaging with our community at Chesterfield Ballfields. Every Monday, the yellow “Love Your Neighbor” shirts fill a field for a double-header game in the community. Even more, this team continues to pick up participants from the community. [ENG]

- Next Steps
 - In planning for the winter/spring 2025 season of Action Teams, we are focused on finding teams that will appeal to our larger community's needs (health, education, etc.) and also be more visible to our community. [ENG]
 - We are looking at meeting spaces that are more public and in advertising more (like we've done with Mental Action Teams) in places like the local library. [ENG]
 - Local communities and relationships with senior living centers, Creek Valley and RLC) have begun forming. These may result in providing spaces and opportunities for deeper community engagement. [ENG]

Objective #2: Deepen Engagement and Participation

KR1: Total of 75 Participants Attending "Explore Pathfinder"

- Summary
 - 24 people attended Explore Pathfinder from July through October of this year versus 27 who attended during the same period last year. 51 participants attended Explore Pathfinder from July through December last year, and our goal this year is 75. To achieve this, 51 participants will need to attend Explore Pathfinder in November. Recognizing this is a tremendous leap and unlikely around the holidays, this Key Result is at great risk of not being met. [ENG]
- Action Highlights
 - Our October Explore Pathfinder had just two participants, but both are eager to get connected to Pathfinder and serve. One of the participants, an adult male in his 30's, decided to become a member and wishes to be baptized here. [ENG]
 - Feedback (via Survey Monkey) from participants through the current fiscal year continues to be strong. 100% of participants shared that they would be "very likely" to recommend Explore Pathfinder to others and 7 of 8 attendees shared their experience was excellent with the 8th attendee sharing their experience was "good." [ENG]
 - BM&C is working on creating video clips of Explore Pathfinder attendees sharing why they found the orientation of value or why others should attend. We hope these clips, when shown in services, will encourage people to attend the orientation. [ENG]
- Challenges
 - Registration and attendance are our areas of opportunity. Listed below are the next steps for us to tackle this opportunity. [ENG]
- Next Steps
 - We are looking at how we can engage more people to attend Explore Pathfinder. This includes, but is not limited to, revisiting our current messaging (verbal and visual) and the steps each of us, regardless of ministry, takes when connecting with people new to Pathfinder. [ENG]

KR2: Grow Action Team Participation by 10% to 650 Unique Members

- Summary
 - Fall Action Team unique participant count has reached 631 (plus 7 not registered but attending and 3 in PAL who wish to remain anonymous). While we missed our goal of a 10% increase, we are pleased that we outperformed our 592-participant count from last fall (a 6.5% increase). [ENG]
- Action Highlights
 - Action Team feedback from the fall season (via Survey Monkey) continues to be positive with 100% of participants sharing they would recommend participating in an Action Team to someone else (89.47% very likely, 10.53% likely). [ENG]
 - For some time, the Mental Action Teams focused solely on nationally recognized care organizations. We are excited to see teams that are in the Mental category expanding with intention beyond Care Groups. These include Meditation and Breathing, Prayer and Gratitude Journaling, Jigsaw Puzzle Nights, and Nature Walks. [ENG]
 - Prosper the City teams have launched with ten teams returning from past years and 4 new teams, including a team for high school students, a young adult team, a family team, and a team open to all ages. Two of the new teams have taken on two or more service projects. There are 167 participants in Prosper the City this year (they are included in the overall Action Team count for the season). [ENG]
 - Although Action Teams have launched, teams that remain open to new participants joining at any time continue to add members. The Sole Sisters, Sunday BBQ & Beer, Wilderness Hiking, F3, MOMents, Women, Wisdom & Wine, and Cards & Cafe Action Teams are experiencing new sign-ups in October. [ENG]
 - Action Teams are beginning to have more overlap as members who are involved in more than one team are finding ways to connect teams. The Pathfinder softball team was invited to join the Relational Family BBQ team and the Prayer Shawl Team is in contact with Cancer Companions for distributing prayer shawls to those in need. [ENG]
- Challenges
 - 136 first-time participants joined this year's fall Action Teams, whereas this time last fall we had 158 first-time participants in fall Action Teams. Focusing on connecting more with our community to promote Whole Life with Action Teams and Pop-Ups to our community is a top priority. [ENG]
 - A total of seven of our initial 60 fall Action Teams have been cancelled largely due to a lack of interest. [ENG]
- Next Steps
 - A survey is being sent to recent Alzheimer Pop-Up attendees to gauge interest and need for caregiver support. If demand is present, a Caregiver Mental Action Team support group could be formed. [ENG]

- o While the promotion of Fall Action Teams has ended and Action Teams are well underway, a late starting Women's Bible Study (Spiritual Action Team) that coincides with Advent is being offered. A push for sign-ups is being made to engage women. [ENG]

KR3: Engage 500 People Across at least 10 Pop-Up Events

- Summary
 - o 354 people participated in Pop-Ups from July through September (From January through September, the number of participants is 760!). 5 Pop-Ups were hosted in September with 111 people in attendance. With the nine upcoming Pop-Ups for October through December we are on track to reach our 500-attendee goal.
- Action Highlights
 - o We currently have a Women's Event Planning Team that is responsible for organizing three annual key events which fall under Pop-Ups. We have identified several men at Pathfinder and have begun conversations with them about serving on a similar Men's Event Planning Team. [ENG]
 - o Party with a Purpose, the fall women's event, hosted 68 women to spend time connecting with each other and hearing speakers talk about domestic violence. The women collected household items to donate to Lydia's House and out of this Pop-Up a Prosper the City service project was dreamed up and a follow up Pop-Up to serve a Thanksgiving dinner at Lydia House was also launched. [ENG]
 - o There is a wooden flight board making Pop-Up later this month that is co-ed but that we've intentionally targeted men to engage in. [ENG]
- Challenges
 - o Our most successful Pop-Ups are those that bring women together. Our challenge is in offering more Pop-Ups aimed at men and at 20 somethings. [ENG]
- Next Steps
 - o The men's F3 Action Team is hosting a Pop-Up to introduce men to F3 with the goal that more men join the Action Team. [ENG]

KR4: Achieve a 10% increase in our Weekend Volunteer Pool

- Summary
 - o In September, we increased our active volunteer pool by 2% to 502 unique volunteers!
- Action Highlights
 - o Commit students are expected to volunteer regularly. [WKND]
 - o Kids Min is holding both Girlfriend Serve and Dad Serve Sundays in the next month in order to introduce friends of our volunteers to serving. [WKND]
- Challenges
 - o Kids Min has a shortage of adult volunteers. [WKND]
- Next Steps

- We are in the process of sending an email and holding a meeting for 6th grade families in order to specifically engage 6th graders in serving. Our staff believe 6th grade is the time when it's healthy to start engaging students in regular serving roles. [WKND]

Objective #3: Achieve Fundraising Goals for Ministry Growth

KR1: Acquire 150 New Giving Units in FY25

- Summary
 - At the end of September, we had 5 new givers. This brings our year-to-date total to 18 new givers, which is 3 more than our total from the same period a year ago. Even with this great year-over-year comparison, this KR is still at risk.
- Action Highlights
 - We launched into the Level 2 projects portion of Path Forward. This includes the Family Assist restrooms, the Kids Min restroom, and the 3rd Floor of Cornerstone.
 - We added a checkbox to the online giving form allowing donors to give directly to "Path Forward Projects." The ability to designate gifts should hopefully attract some project-based givers.
- Challenges
 - We can share inspiring stories, talk about Biblical generosity, provide opportunities, and eliminate the barriers to giving, but at the end of the day we cannot make people be generous or take a step on their generosity journey.
- Next Steps
 - We have a segmented communication going out in the coming weeks, which will specifically ask non-givers to support one of the Path Forward projects.

KR2: Increase Average Number of Unique Giving Units per Month to 675

- Summary
 - We had 635 giving units at the end of September, which is a net gain of one compared to August. This KR is at risk unless we see a surge in non-regular giving units around Path Forward projects or at calendar year end.
- Action Highlights
 - We continually look for ways to affirm peoples' generosity. Specifically, we will be sending out a Q3 statement that celebrates what people have given calendar-year to date.
- Challenges
 - As with the new givers KR, peoples' generosity is ultimately out of our control. This is a notoriously hard goal to move as there are consistently givers who start giving and givers who fall off each month.

- Next Steps
 - Communication will be going out to all Path Finder households talking about Path Forward Projects. We anticipate this will move some non-givers and lapsed givers to give again as now their support will go to something more tangible.

KR3: Execute 100% of FY25 Annual Fund Fundraising Strategy

- Summary
 - Steps were taken in September/October to follow the action plan laid out to increase engagement with the Annual Fund. The plan is 33% complete. [STJ]
- Action Highlights
 - We raised \$845 for our Annual Fund through a St. John Family Night at CITYPARK for the CITY2 game. \$5 of every ticket went to our school and we were just outside of the top three schools for ticket sales. Almost all of our families new to the school attended, which is a huge celebration for our community engagement efforts.
 - The second “Cougar Connect” newsletter went out via email at the end of September with a soft ask for giving. The communication resulted in two one-time gifts from new givers.
 - Since August 1, we have had 9 independent givers. Of the 9, 3 were set up to be recurring donations.
 - We continue to grow our list of emails and addresses in order to widen our community reach.
- Next Steps
 - Prepare 2nd Annual Appeal mailer to go out November 15th.
 - Prepare to send October Newsletter with information about Auction Gala Sponsorships, highlights of fall athletics, and celebrations of our fall school fundraiser.
 - Set up a young alumni event on campus for our current high school students.

KR4: Launch 1 Goal-Oriented Fundraising Strategy to Accomplish a Specific Project in Level 2 of Path Forward.

- Summary
 - This KR is complete. We have launched Path Forward Projects and have developed the fundraising strategy for the Family Assist Sanctuary Restrooms.
- Action Highlights
 - The Facilities and BM&C teams created a lobby display to highlight and give visual aid to the Family assist restroom project. When you see the current sized handicap stall next to the new family-assist restroom the size difference is staggering.
 - We have captured stories that highlight how beneficial the family assist restrooms will be to several demographics of Pathfinder members and attendees.

- We added a Path Forward Projects check box to allow donors to designate their gifts towards the current Path Forward projects.
- Challenges
 - Restrooms are not inherently exciting, so we have to help cast the vision for the impact.
- Next Steps
 - While this KR is technically complete, we're going to be working on strategies for the other projects in Levels 2 & 3.

KR5: Engage 50 Households through Legacy Giving focused Pop-Ups, Action Teams, or 1:1 engagement with gift planners from the LCMS Foundation

- Summary
 - The LCMS Foundation reports \$894,000 in 25 gift plans that name Pathfinder as a beneficiary. 5 Households are currently in the *Lifetime Plan for Giving* process, and 7 new households have recently expressed an interest, for a grand total of 37 households. [WKND]
- Action Highlights
 - An Estate and Planned giving pop-up was held last month, with 7 families in attendance. A few households have expressed interest in going through the *Lifetime Plan for Giving* process with Eric. [WKND]
- Challenges
 - There are likely more Pathfinders who have a planned gift, but just haven't mentioned it to us. [WKND]
- Next Steps
 - As Action Teams are being planned for the Winter/Spring season, another Action Team with Erich Faulstich is in the early planning stages. [ENG]



Sep-24

Aug-24

Jul-24

FY2025 FYTD

FY2024 FYTD

Change(FY0-FY1)

% Change(FY0-FY1)/FY1

OKR Data Comp

OKR Reference

**Worship Attendance Metrics
(Monthly & FYTD Averages)**

Live Stream Hits*	499	533	497	510	534	-24	-4%	
5 pm Saturday*	127	131	127	128	110	19	17%	157 O1 KR1
9 am Sunday*	333	361	362	352	360	-8	-2%	376 O1 KR1
11 am Sunday*	342	382	335	353	348	5	1%	368 O1 KR1
Baptisms	5	6	4	15	13	2	15%	
Number of Members - Including Kids* (Updated Quarterly)			2955	2955	2937	18	1%	

Giving Metrics

Total Unique Giving Units*	635	634	633	634	606	28	5%	675 O3 KR2
New Donors	5	7	6	18	15	3	20%	150 O3 KR1
Unique Electronic Recurring Givers*	392	385	383	387	331	56	17%	

NextGen Metrics

New Kids Min Registrations	15	30	5	50	44	6	14%	
Kids Min Unique Participants	291	270	51	348	350	-2	-1%	
New Core Registrations	16	91	0	107	110	-3	-3%	
CORE Unique Participants	89	82	64	115	119	-4	-3%	
New Summit Registrations	9	75	0	84	59	25	42%	
Summit Unique Participants	60	52	55	76	52	24	46%	

Engagement Metrics

Explore Pathfinder Metrics								
Total Explore Pathfinder Participants	5	17	0	22	20	2	10%	75 O2 KR1
Action Team Metrics (Updated Seasonally)								
First-Time Participants**	136	66	55	55	431	-376	-87%	
Total Unique Participants**	631	425	287	287	1065	-778	-73%	675 O2 KR2
Pop-Up Metrics								
Total Participants **	111	80	163	354	692	-338	-49%	500 O2 KR3
Intensives Metrics								
Total Unique Participants	0	16	0	16	5	11	220%	

Website and Social Media Metrics

Total Visits / Sessions**	7,996	7,445	7,799	7445	17385	-9940	-57%	
% Unique Visitors*	93%	91%	93%	92%	89%	3%	4%	
% Search Traffic*	17%	23%	25%	22%	29%	1%	-25%	
Organic Social Media Reach**	7556	9465	18,742	35763	11,743	24020	205%	
Paid Social Media Reach**	44419	760	24,009	44419	0	44419	0%	

NPS Metrics

Total Unique NPS Submissions	2	2	2	6	5	1	20%	
Promoters	100%	100%	50%	83%	38%	45%	117%	
Passives	0%	0%	50%	17%	15%	2%	11%	
Detractors	0%	0%	0%	0%	47%	-47%	-100%	
Cumulative NPS Score	47%	46	50	46%	44%	0	5%	

School Metrics

Early Childhood Enrollment	151	151	151	151	157	-6	-4%	
K-8 Enrollment	155	153	153	155	174	-19	-11%	
Total Enrollment	306	304	304	306	331	-25	-8%	

* FYTD is an Average

** FYTD is most recent month of FY not total

Blue = Manually Updated Metrics

Pathfinder Church
Board of Directors Meeting
October 2024

Membership Changes – September 2024

New Members:

Information Class:

Michelle Telle
Marken Gannon

Transfer:

Jeff & Pamela Moon

Released Members:

Transferred Out:

Hannah Meckes © Anneliese, Eliza & Vivian

Release by Request:

Jim & Cherie Arnold

Official Acts:

Baptisms:

Ella Ruby Coffman (9-15-2024)
Natalie Marie Willett (9-22-2024)
Miles Jeffrey Kattleson (9-22-2024)
Obadiah Leigh Hewitt (9-29-2024)
Walker Jay Gifford (9-29-2024)

Weddings:

None

Funerals:

None

Pathfinder Church
Financial Notes
Period Ending September 30, 2024

Ministry Fund

Overview

The Ministry Fund ended with a \$48K deficit balance, which was \$61K favorable to the budgeted deficit for the month. The FYTD deficit of \$352K was \$187K favorable to the FYTD budgeted deficit.

- Giving in the current month was favorable to budget by \$39K.
- Monthly expenses were favorable to budgeted expenses by \$17K. FYTD expenses are \$113K favorable to budget.

FYTD net results are projected to be \$160K favorable to the budgeted deficit after factoring in \$24K of certain delayed spending and \$9K of discretionary delayed spending.

Pastoral Office

- No significant variances of note.

Operations

- \$5K unfavorable for Finance and Administration due to software spending and payroll related to a long tenured employee who retired this month.

Marketing and Creative

- \$9K favorable variance for Marketing & Creative due to
 - \$3.4K favorable variance for salaries and benefits due to the vacant Brand Marketing & Creative Director role.
 - \$4K favorable for Advertising and Marketing costs

Engagement Team Ministry

- \$6K favorable variance for Engagement Team due the Nicaragua trip income which was budgeted for last month being collected in Sept.
- \$5.5K favorable for Staff Culture & Development due budgeted PI costs and staff events and awards being delayed.

Weekend Ministry Leadership

- \$4K favorable variance for Tech AV due \$2K of equipment sales and \$2K of a favorable variance for salaries and benefits.
- \$3K unfavorable variance for Kids Ministry due spending for curriculum and equipment and supplies.
- \$3K favorable variance for Student Ministry due to vacant staff position.
- \$2.6K favorable variance for Worship due to salaries and benefits of open positions.

School Fund

Overview

The School Fund ended the month with a deficit of \$37K, which was \$19K unfavorable to the budgeted deficit for the month.

- Monthly income of \$227K was unfavorable to budget by \$34K.
- Monthly expenses of \$264K were favorable to budget by \$16K.

September Reforecast

School Admin team and accounting completed a re-forecast with actual enrollment, updated salary and wages, and revised spending information. September Forecast projects a deficit of 106K for the fiscal year, which is 19K unfavorable to the budgeted deficit. More detail about the contributing factors can be found in the reforecast narrative summary.

The School Fund ended the month with a net 17K unfavorable variance for the month compared to the September Forecast. FYTD net results are projected to be (\$124K), which is \$17K unfavorable to the September reforecast and is \$37K unfavorable to the original budgeted deficit.

Income

- \$4K unfavorable for childcare tuition
- \$3.7K unfavorable for Annual Fund donations
- \$7.5K unfavorable for Athletics income
- \$21K unfavorable for Budgeted Adjusted Income

Expenses

- \$6K unfavorable for salary and benefits
- \$19K favorable for Budgeted Adjusted Expenses.

**Variances of \$3,000 or greater are noted.*

Consolidated Balance Sheet

- Cash and Investments decreased by \$88K.
- Accounts Receivable decreased by \$36K due primarily to the increase in School FACTS suspense funds
- Accounts Payable decreased by \$9K due to the annual audit fee being owed at last month's end.
- Accrued Expenses increased by \$17K due to increases in payroll related benefit accruals (\$2.6K for staff PTO accrual, \$3.6K HSA Savings, \$9.6K for 403B contributions).
- Deferred Tuition and Revenue decreased by \$32K primarily due to
 - \$34K decrease in deferred school tuition.
 - \$5K increase in deferred revenue for middle school retreat
 - \$3K decrease in deferred tuition for School of the Arts

Summary of Bank Accounts

Balances shown are as of the date of the report and do not account for any deposits in transit or outstanding checks.

Type	Institution	APY	Balance
Cash	Petty Cash	N/A	800.00
Checking	First Community CU	0.102%	2,496.01
Savings	First Community CU	0.00%	10.00
Steward Acct.	LCEF	0.625%	51,529.32
Money Market	Vanguard	5.31%	943,179.08
Checking	Fifth Third Bank	3%	983,481.06
			<hr/> 1,981,495.47

Budgeted Financial Statement for Period 3 - September
 24-25 Report 1: Income Statement
 Company#: 1 Name: Pathfinder Church
 Fiscal Year Beginning 7/1/2024

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND							
3 General Offerings	\$4,889,357	\$339,485	\$299,993	\$39,492	\$1,020,911	\$930,285	\$90,626
MINISTRY FUND INCOME	\$4,889,357	\$339,485	\$299,993	\$39,492	\$1,020,911	\$930,285	\$90,626
PASTORAL OFFICE							
5 Pastoral Office	(\$660,660)	(\$51,900)	(\$51,100)	(\$800)	(\$165,776)	(\$167,866)	\$2,090
6 Stewardship	(\$11,661)	(\$216)	(\$1,865)	\$1,649	(\$602)	(\$2,660)	\$2,058
7 Care Ministries	(\$3,556)	(\$443)	(\$570)	\$127	(\$760)	(\$851)	\$91
TOTAL PASTORAL OFFICE	(\$675,877)	(\$52,559)	(\$53,535)	\$977	(\$167,137)	(\$171,377)	\$4,240
OPERATIONS							
9 Facilities	(\$1,029,264)	(\$80,156)	(\$79,546)	(\$610)	(\$397,537)	(\$430,300)	\$32,763
10 Finance & Administration	(\$654,179)	(\$56,258)	(\$51,570)	(\$4,688)	(\$161,186)	(\$166,339)	\$5,153
11 Mortgage/Debt	(\$702,016)	(\$57,828)	(\$56,933)	(\$895)	(\$170,215)	(\$171,596)	\$1,381
12 School Tuition Assistance	(\$155,268)	(\$12,939)	(\$12,939)	\$0	(\$38,817)	(\$38,817)	\$0
13 Technology	(\$102,692)	(\$13,330)	(\$11,091)	(\$2,239)	(\$28,483)	(\$29,173)	\$690
TOTAL OPERATIONS	(\$2,643,419)	(\$220,511)	(\$212,079)	(\$8,432)	(\$796,237)	(\$836,225)	\$39,988
MARKETING & CREATIVE							
15 Marketing & Creative	(\$421,888)	(\$26,527)	(\$35,198)	\$8,671	(\$82,198)	(\$102,870)	\$20,672
16 Community Awareness	(\$5,600)	\$0	\$0	\$0	(\$6,973)	(\$6,800)	(\$173)
TOTAL MARKETING & CREATIVE	(\$427,488)	(\$26,527)	(\$35,198)	\$8,671	(\$89,171)	(\$109,670)	\$20,499
ENGAGEMENT TEAM MINISTRY							
18 Engagement Team	(\$452,397)	(\$28,423)	(\$34,587)	\$6,164	(\$113,478)	(\$112,107)	(\$1,371)
19 Missions	(\$65,500)	(\$82)	(\$2,500)	\$2,418	(\$1,624)	(\$5,500)	\$3,876
20 Staff Culture & Development	(\$25,109)	(\$2,533)	(\$8,051)	\$5,518	(\$6,117)	(\$14,419)	\$8,302
21 Cafe'	(\$17,725)	(\$1,123)	(\$1,561)	\$438	(\$4,826)	(\$5,304)	\$478
22 Hospitality	(\$12,389)	(\$1,201)	(\$925)	(\$276)	(\$2,100)	(\$3,679)	\$1,579
TOTAL ENGAGEMENT TEAM MINISTRY	(\$573,120)	(\$33,362)	(\$47,624)	\$14,262	(\$128,145)	(\$141,009)	\$12,864
WEEKEND MINISTRY							
24 Tech AV	(\$189,414)	(\$9,735)	(\$13,759)	\$4,024	(\$46,332)	(\$48,800)	\$2,468
25 Kids Ministry	(\$232,205)	(\$19,132)	(\$16,186)	(\$2,946)	(\$53,854)	(\$53,986)	\$132
26 Student Ministry	(\$196,529)	(\$11,856)	(\$14,851)	\$2,995	(\$48,500)	(\$52,554)	\$4,054
27 Weekend Ministry Leadership	(\$8,432)	(\$613)	(\$277)	(\$336)	(\$3,059)	(\$4,309)	\$1,250
28 Worship	(\$207,892)	(\$12,759)	(\$15,344)	\$2,585	(\$40,269)	(\$51,484)	\$11,215
TOTAL WEEKEND MINISTRY	(\$834,472)	(\$54,095)	(\$60,417)	\$6,322	(\$192,014)	(\$211,133)	\$19,119
TOTAL MINISTRY FUND	(\$265,019)	(\$47,567)	(\$108,860)	\$61,293	(\$351,794)	(\$539,129)	\$187,335
SCHOOL FUND							
30 Income	\$3,128,995	\$227,255	\$261,591	(\$34,336)	\$755,405	\$818,857	(\$63,452)
31 Expenses	(\$3,215,755)	(\$264,240)	(\$279,919)	\$15,679	(\$744,488)	(\$801,458)	\$56,971
TOTAL SCHOOL FUND	(\$86,760)	(\$36,986)	(\$18,328)	(\$18,658)	\$10,917	\$17,399	(\$6,482)

Budgeted Financial Statement for Period 3 - September
 24-25 Report 2: Income Stmt (Income Detail)
 Company#: 1 Name: Pathfinder Church
 Fiscal Year Beginning 7/1/2024

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND INCOME							
MINISTRY GIVING INCOME							
3 Ministry Offerings	\$4,889,357	\$339,485	\$299,993	\$39,492	\$1,020,911	\$930,285	\$90,626
TOTAL MINISTRY GIVING INCOME	\$4,889,357	\$339,485	\$299,993	\$39,492	\$1,020,911	\$930,285	\$90,626
PASTORAL OFFICE							
TOTAL PASTORAL OFFICE	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OPERATIONS							
7 Facilities	\$19,004	\$180	\$1,167	(\$987)	\$1,360	\$2,501	(\$1,141)
8 Finance & Administration	\$5,326	\$0	\$0	\$0	\$0	\$0	\$0
9 Investment Income	\$75,550	\$6,615	\$6,119	\$496	\$20,600	\$18,582	\$2,018
TOTAL OPERATIONS	\$99,880	\$6,795	\$7,286	(\$491)	\$21,960	\$21,083	\$877
MARKETING & CREATIVE							
12 Marketing & Creative	\$32,650	\$1,432	\$1,600	(\$168)	\$3,752	\$6,790	(\$3,038)
13 Community Awareness	\$16,000	\$0	\$0	\$0	\$0	\$1,000	(\$1,000)
TOTAL MARKETING & CREATIVE	\$48,650	\$1,432	\$1,600	(\$168)	\$3,752	\$7,790	(\$4,038)
ENGAGEMENT TEAM MINISRY							
15 Engagement Team	\$55,100	\$7,209	\$1,900	\$5,309	\$10,224	\$17,350	(\$7,127)
16 Strategic Partner Support	\$13,000	\$0	\$0	\$0	\$160	\$4,000	(\$3,840)
17 Cafe'	\$26,697	\$948	\$2,030	(\$1,082)	\$2,289	\$5,141	(\$2,852)
18 Hospitality	\$3,250	\$422	\$175	\$247	\$1,563	\$875	\$688
TOTAL ENGAGEMENT TEAM MINISRY	\$98,047	\$8,579	\$4,105	\$4,474	\$14,235	\$27,366	(\$13,131)
WEEKEND MINISTRY							
20 Tech AV	\$7,900	\$1,813	\$0	\$1,813	\$2,450	\$1,400	\$1,050
21 Kids Ministry	\$45,800	\$215	\$575	(\$360)	\$445	\$750	(\$305)
22 Student Ministry	\$74,550	\$0	\$0	\$0	\$17,130	\$17,550	(\$420)
TOTAL WEEKEND MINISTRY	\$128,250	\$2,028	\$575	\$1,453	\$20,025	\$19,700	\$325
TOTAL MINISTRY FUND INCOME	\$5,264,184	\$358,318	\$313,559	\$44,759	\$1,080,884	\$1,006,224	\$74,660
SCHOOL INCOME							
25 Tuition K-8	\$1,511,649	\$126,108	\$125,585	\$523	\$381,906	\$381,384	\$523
26 Tuition ECE	\$976,876	\$81,042	\$81,485	(\$443)	\$243,068	\$243,511	(\$443)
27 Tuition - Childcare	\$169,459	\$12,883	\$17,123	(\$4,240)	\$29,732	\$33,972	(\$4,240)
28 Annual Fund	\$81,339	\$1,283	\$5,000	(\$3,717)	\$6,622	\$10,339	(\$3,717)
29 PTL Support	\$16,000	\$0	\$0	\$0	\$0	\$0	\$0
31 Athletics	\$18,870	\$370	\$7,825	(\$7,455)	\$1,265	\$8,720	(\$7,455)
32 Learning Center Fees	\$6,000	\$675	\$550	\$125	\$675	\$550	\$125
33 Chapel/Mission Offerings	\$3,374	\$271	\$200	\$71	\$345	\$274	\$71
34 Field Trips	\$3,880	\$0	\$100	(\$100)	(\$20)	\$80	(\$100)
35 Other Income	\$46,699	\$3,145	\$3,120	\$25	\$13,494	\$13,469	\$25
36 Budgeted Adjusted Income	\$218,010	\$0	\$20,603	(\$20,603)	\$0	\$49,719	(\$49,719)
38 Online Enrollment/Registrations	\$76,840	\$1,478	\$0	\$1,478	\$78,319	\$76,840	\$1,478
TOTAL SCHOOL INCOME	\$3,128,995	\$227,255	\$261,591	(\$34,336)	\$755,405	\$818,857	(\$63,452)

Budgeted Financial Statement for Period 3 - September
 24-25 Report 3: Income Stmt (Expense Detail)
 Company#: 1 Name: Pathfinder Church
 Fiscal Year Beginning 7/1/2024

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND EXPENSES							
PASTORAL OFFICE							
3 Pastoral Office	(\$660,660)	(\$51,900)	(\$51,100)	(\$800)	(\$165,776)	(\$167,866)	\$2,090
4 Stewardship	(\$11,661)	(\$216)	(\$1,865)	\$1,649	(\$602)	(\$2,660)	\$2,058
5 Care Ministries	(\$3,556)	(\$443)	(\$570)	\$127	(\$760)	(\$851)	\$91
TOTAL PASTORAL OFFICE	(\$675,877)	(\$52,559)	(\$53,535)	\$977	(\$167,137)	(\$171,377)	\$4,240
OPERATIONS							
7 Facilities	(\$1,048,268)	(\$80,336)	(\$80,713)	\$377	(\$398,897)	(\$432,801)	\$33,904
8 Finance & Administration	(\$659,505)	(\$56,258)	(\$51,570)	(\$4,688)	(\$161,186)	(\$166,339)	\$5,153
9 Mortgage/Debt	(\$777,566)	(\$64,443)	(\$63,052)	(\$1,391)	(\$190,815)	(\$190,178)	(\$637)
10 School Tuition Assistance	(\$155,268)	(\$12,939)	(\$12,939)	\$0	(\$38,817)	(\$38,817)	\$0
11 Technology	(\$102,692)	(\$13,330)	(\$11,091)	(\$2,239)	(\$28,483)	(\$29,173)	\$690
TOTAL OPERATIONS	(\$2,743,299)	(\$227,306)	(\$219,365)	(\$7,941)	(\$818,197)	(\$857,308)	\$39,111
MARKETING & CREATIVE							
13 Marketing & Creative	(\$454,538)	(\$27,958)	(\$36,798)	\$8,840	(\$85,951)	(\$109,660)	\$23,709
14 Community Awareness	(\$21,600)	\$0	\$0	\$0	(\$6,973)	(\$7,800)	\$827
TOTAL MARKETING & CREATIVE	(\$476,138)	(\$27,958)	(\$36,798)	\$8,840	(\$92,923)	(\$117,460)	\$24,537
ENGAGEMENT TEAM MINISTRY							
16 Engagement Team	(\$507,497)	(\$35,631)	(\$36,487)	\$856	(\$123,701)	(\$129,457)	\$5,756
17 Strategic Partner Support	(\$78,500)	(\$82)	(\$2,500)	\$2,418	(\$1,784)	(\$9,500)	\$7,716
18 Staff Culture & Development	(\$25,109)	(\$2,533)	(\$8,051)	\$5,518	(\$6,117)	(\$14,419)	\$8,302
19 Cafe'	(\$44,422)	(\$2,071)	(\$3,591)	\$1,520	(\$7,115)	(\$10,445)	\$3,330
20 Hospitality	(\$15,639)	(\$1,623)	(\$1,100)	(\$523)	(\$3,664)	(\$4,554)	\$890
TOTAL ENGAGEMENT TEAM MINISTRY	(\$671,167)	(\$41,940)	(\$51,729)	\$9,789	(\$142,381)	(\$168,375)	\$25,994
WEEKEND MINISTRY							
22 Tech AV	(\$197,314)	(\$11,548)	(\$13,759)	\$2,211	(\$48,782)	(\$50,200)	\$1,418
23 Kids Ministry	(\$278,005)	(\$19,347)	(\$16,761)	(\$2,586)	(\$54,299)	(\$54,736)	\$437
24 Student Ministry	(\$271,079)	(\$11,856)	(\$14,851)	\$2,995	(\$65,630)	(\$70,104)	\$4,474
25 Weekend Ministry Leadership	(\$8,432)	(\$613)	(\$277)	(\$336)	(\$3,059)	(\$4,309)	\$1,250
26 Worship	(\$207,892)	(\$12,759)	(\$15,344)	\$2,585	(\$40,269)	(\$51,484)	\$11,215
TOTAL WEEKEND MINISTRY	(\$962,722)	(\$56,123)	(\$60,992)	\$4,869	(\$212,039)	(\$230,833)	\$18,794
TOTAL MINISTRY FUND EXPENSES	(\$5,529,203)	(\$405,885)	(\$422,419)	\$16,534	(\$1,432,677)	(\$1,545,353)	\$112,676
SCHOOL EXPENSES							
28 Salary, Wages, Benefits & Outsourced Labo	(\$2,428,639)	(\$216,425)	(\$210,415)	(\$6,010)	(\$555,549)	(\$549,538)	(\$6,010)
29 Classroom Supplies, Materials & Equipment	(\$57,470)	(\$3,536)	(\$2,050)	(\$1,486)	(\$41,856)	(\$40,370)	(\$1,486)
30 Conferences, Education & Development	(\$12,935)	(\$404)	(\$125)	(\$279)	(\$3,213)	(\$2,935)	(\$279)
31 Technology Services, Hardware & Software	(\$28,200)	(\$2,062)	(\$2,822)	\$760	(\$8,352)	(\$9,112)	\$760
32 Centered Care Expenses	(\$130,245)	(\$13,065)	(\$12,815)	(\$250)	(\$25,774)	(\$25,524)	(\$250)
33 Athletic Events	(\$18,936)	(\$3,202)	(\$3,875)	\$673	(\$7,307)	(\$7,981)	\$673
34 Field Trips	(\$3,750)	\$0	\$0	\$0	\$0	\$0	\$0
35 Copier Expense	(\$12,313)	(\$807)	(\$1,100)	\$293	(\$1,719)	(\$2,013)	\$293
37 Missions	(\$250)	\$0	\$0	\$0	(\$250)	(\$250)	\$0
38 Fundraising Expense	(\$551)	(\$65)	\$0	(\$65)	(\$129)	(\$65)	(\$65)
39 Other Expenses	(\$321,942)	(\$24,675)	(\$27,050)	\$2,375	(\$100,338)	(\$102,712)	\$2,375
40 Budgeted Adjustment Expenses	(\$198,685)	\$0	(\$19,397)	\$19,397	\$0	(\$60,689)	\$60,689
41 School Lunch Expenses	(\$840)	\$0	(\$270)	\$270	\$0	(\$270)	\$270
42 Website Social Media	(\$1,000)	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL SCHOOL EXPENSES	(\$3,215,755)	(\$264,240)	(\$279,919)	\$15,679	(\$744,488)	(\$801,458)	\$56,971

Statement of Financial Position for Period 3 - September
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2024

<u>Account</u>	<u>YTD</u> Current	<u>Prior</u> Period	<u>FYE</u> 23-24	<u>FYE</u> 22-23
Assets				
Current Assets - Unrestricted				
Cash and Investments	\$2,045,333	\$2,133,781	\$2,029,639	\$2,093,435
Accounts Receivable	\$67,450	\$31,354	\$27,999	\$31,364
Inventory	\$2,605	\$3,595	\$3,595	\$3,136
Prepaid Expenses	\$27,210	\$26,943	\$73,199	\$59,597
Total Current Assets - Unrestricted	\$2,142,599	\$2,195,673	\$2,134,432	\$2,187,532
Fixed Assets				
Land	\$2,545,030	\$2,545,030	\$2,545,030	\$2,422,932
Buildings	\$25,704,798	\$25,704,798	\$25,704,798	\$25,614,723
Furniture/Fixtures/Technology	\$2,042,531	\$2,042,531	\$2,042,531	\$2,048,976
Capitalized Interest	\$46,465	\$46,465	\$46,465	\$46,465
Less Accumulated Depreciation	(\$18,899,194)	(\$18,899,194)	(\$18,899,194)	(\$18,170,657)
Total Fixed Assets	\$11,439,631	\$11,439,631	\$11,439,631	\$11,962,439
Other Assets				
Deferred Financing Costs	\$4,268	\$5,325	\$7,440	\$20,856
Other Assets	\$270,277	\$271,711	\$274,579	\$280,469
Operating Lease Asset	\$125,132	\$125,132	\$125,132	\$155,258
Total Other Assets	\$399,677	\$402,168	\$407,151	\$456,584
Total Assets	\$13,981,906	\$14,037,472	\$13,981,214	\$14,606,555
Liabilities and Net Assets				
Liabilities				
Current Liabilities				
Accounts Payable	\$72,348	\$81,461	\$120,405	\$119,041
Accrued Expenses	\$189,305	\$172,783	\$165,419	\$177,982
Deferred Tuition and Revenue	\$319,002	\$350,639	\$84,319	\$131,917
Current Maturities of LT Debt	\$560,000	\$560,000	\$560,000	\$525,000
Current Operating Lease Liability	\$31,438	\$31,438	\$31,438	\$30,126
Total Current Liabilities	\$1,172,093	\$1,196,321	\$961,582	\$984,066
Long-Term Liabilities				
Long Term Loan Payable	\$4,165,000	\$4,165,000	\$4,165,000	\$4,725,000
Long Term Operating Lease Liability	\$93,694	\$93,694	\$93,694	\$125,132
Total Long-Term Liabilities	\$4,258,694	\$4,258,694	\$4,258,694	\$4,850,132
Total Liabilities	\$5,430,788	\$5,455,015	\$5,220,276	\$5,834,198
Net Assets				
Ministry Fund Operating	\$764,410	\$811,977	\$1,116,204	\$988,248
School Fund Operating	(\$40,610)	(\$3,624)	(\$51,527)	(\$49,905)
Building Fund	\$7,597,527	\$7,550,862	\$7,457,497	\$7,437,605
Launch	\$0	\$0	\$0	\$7,500
All Others	\$229,791	\$223,240	\$238,764	\$388,908
Total Net Assets	\$8,551,119	\$8,582,456	\$8,760,938	\$8,772,356
Total Liabilities and Net Assets	(\$13,981,906)	(\$14,037,472)	(\$13,981,214)	(\$14,606,555)

24-25 Detail 5: Cash and Liquidity Position Summary
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2024

	24/25 September	24/25 August	FY 23/24 June	FY 22/23 June	FY 21/22 June	FY 20/21 June
Cash and Investments						
Total Cash and Investments *	\$ 2,045,333	\$ 2,133,781	\$ 2,029,639	\$ 2,093,435	\$ 1,681,853	\$ 1,891,968
Temp. Restricted Funds (Internally Managed)						
Launch	-	-	-	7,500	27,500	161,944
School Scholarship Fund	80,813	81,100	87,976	110,143	169,941	107,539
Parent Teachers League	23,455	24,545	24,119	146,429	63,445	67,491
Chris Toomey Student Mission Fund	-	-	-	-	38,134	-
MF Temporarily Restricted	11,036	-	-	865	5,731	3,629
Christ In Action	-	-	-	-	-	23,799
School of the Arts	(1,512)	(1,797)	(849)	5,396	6,087	4,047
Endowment Fund	50,430	50,430	47,918	45,478	43,195	41,007
Other	-	-	-	207	207	207
	164,222	154,278	159,164	316,018	354,240	409,663
Excess/(Underfunded) Balance pre Affiliate Funds	1,881,111	1,979,503	1,870,475	1,777,417	1,327,613	1,482,305
Temp. Restricted Funds (Affiliate Controlled)						
Boy Scout Troop #782	10,957	10,995	11,070	13,978	17,282	21,410
MOPS	19,030	19,574	20,062	26,168	32,182	29,676
Soccer Association	25,828	28,688	37,715	29,575	27,275	18,684
Illuminations - Puppet Ministry	9,755	9,705	9,605	9,005	8,406	7,806
All Other	-	-	-	717	717	717
Total Ongoing Fund Balances	65,570	68,962	78,452	79,443	85,862	78,293
Excess/(Underfunded) Core Cash Balance	\$ 1,815,541	\$ 1,910,541	\$ 1,792,023	\$ 1,697,974	\$ 1,241,751	\$ 1,404,012
Analysis of Monthly Fluctuations in Core Cash Balance						
Increase / (Decrease) in Month End Core Cash	\$ (95,000)	\$ 284,033	\$ (33,634)	\$ 73,250	\$ (360,505)	\$ (188,210)
Components Driving Change in Core Cash						
Monthly Surplus / (Deficit) Ministry Fund	(47,567)	(93,919)	36,729	129,515	(144,443)	(42,336)
Monthly Surplus / (Deficit) School Fund	(36,986)	(45,108)	44,290	47,988	(139,910)	(104,489)
	(84,553)	(139,027)	81,019	177,503	(284,353)	(146,825)
Ministry Fund: noncash expense for Debt Principal Payment of Annual Debt Principal from Core Cash	46,665	46,665	46,700	43,750	40,500	38,000
School Grant Received School Grant: noncash revenue						
Increase / (Decrease) in Prepaid School Tuition	(33,881)	159,920	(173,944)	(188,155)	(157,307)	(138,815)
*** Decrease / (Increase) in Other Working Capital	(23,231)	216,475	12,591	40,152	40,655	59,430
Total Incr. / (Decr.) in Month End Core Cash	(95,000)	284,033	(33,634)	73,250	(360,505)	(188,210)
*** - This amount is an aggregation of all other increases and decreases not separately identified						
	in balance?-->	TRUE	TRUE	TRUE	TRUE	TRUE
Working Capital Change Detail						
Current Month Deferred Tuition Liability**	304,908	338,789	4,326	35,021	40,290	15,055
Prior Month Deferred Tuition Liability	338,789	178,869	181,682	224,526	198,647	155,370
Source of Cash / (Use of Cash): Deferred Tuition	(33,881)	159,920	(177,356)	(189,505)	(158,357)	(140,315)
Current Month Deferred Registration Fees Liability			62,174	72,988	59,144	51,006
Prior Month Deferred Registration Fees Liability	-	-	58,762	71,638	58,094	49,506
Source of Cash / (Use of Cash): Deferred Tuition	-	-	3,412	1,350	1,050	1,500
Additional Liquidity Information						
Sources:						
Line of Credit Availability	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Borrowings Outstanding						
Available Liquidity	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000

* Per General Ledger

Cash Liquidity Position - Model Periods
As of September 30, 2024

	Forecasted Quarter Ending			Actuals at				
	June-25	March-25	December-24	September-24	June-24	June-23	June-22	June-21
Cash and Investments								
Total Cash and Investments *	\$ 1,804,751	\$ 2,096,748	\$ 2,290,458	\$ 2,045,333	\$ 2,029,639	\$ 2,093,435	\$ 1,681,853	\$ 1,891,968
Less: Insurance claim proceeds to be expended	-	-	-	-	-	-	-	-
Less: PPP Loan	-	-	-	-	-	-	-	-
Bond principle pymt consistency adj.	-	-	-	-	-	-	-	-
Adjusted Cash and Investments	1,804,751	2,096,748	2,290,458	2,045,333	2,029,639	2,093,435	1,681,853	1,891,968
Days Cash on Hand - Total Cash¹	90.9	105.6	115.4	103.0	105.2	111.1	96.9	119.7
Temp. Restricted Funds (Internally Managed)								
Launch	-	-	-	-	-	7,500	27,500	161,944
NEXT CapX Available for Expenditure	-	-	-	-	-	-	-	-
School Scholarship Fund	58,646	66,035	73,424	80,813	87,976	110,143	169,941	107,539
Parent Teachers League	46,655	107,655	47,905	23,455	24,119	146,429	63,445	67,491
Chris Toomey Student Mission Fund	-	-	-	-	-	-	-	-
MF Temporarily Restricted	-	-	-	11,036	-	865	5,731	3,729
Missions Designated Gifts	-	-	-	-	-	-	-	-
Christ In Action	-	-	-	-	-	-	-	23,799
School of the Arts	(1,102)	(1,077)	(1,114)	(1,512)	(849)	5,396	6,087	4,047
Endowment Fund	50,430	50,430	50,430	50,430	47,918	45,478	43,195	41,007
Other	-	-	-	-	-	207	207	207
	154,629	223,043	170,645	164,222	159,164	316,018	354,240	409,763
Excess/(Underfunded) Balance pre Affiliate Funds	1,650,122	1,873,705	2,119,813	1,881,111	1,870,475	1,777,417	1,327,613	1,482,205
Temp. Restricted Funds (Affiliate Controlled)								
Boy Scout Troop #782	11,046	11,046	11,043	10,957	11,070	13,978	17,282	21,410
Cub Scout Pack #782	-	-	-	-	-	-	-	-
MOPS	19,626	19,567	19,687	19,030	20,062	26,168	32,182	29,676
Soccer Association	27,097	27,029	25,233	25,828	37,715	29,575	27,275	18,684
Illuminations - Puppet Ministry	9,588	9,570	9,524	9,755	9,605	9,005	8,406	7,806
All Other	-	-	-	-	-	717	717	717
Total Ongoing Fund Balances	67,357	67,212	65,486	65,570	78,452	79,443	85,862	78,293
Excess/(Underfunded) Core Cash Balance	\$ 1,582,764	\$ 1,806,493	\$ 2,054,328	\$ 1,815,541	\$ 1,792,023	\$ 1,697,974	\$ 1,241,751	\$ 1,403,912
Days Cash on Hand - Core Cash¹	79.7	91.0	103.5	91.5	92.9	90.1	71.6	88.9
Analysis of Monthly Fluctuations in Core Cash Balance								
Increase / (Decrease) in Month End Core Cash	\$ (223,729)	\$ (247,835)	\$ 238,787	\$ 23,518	\$ 94,049	\$ 456,223	\$ (162,161)	\$ 945,940
Components Driving Change in Core Cash								
Monthly Surplus / (Deficit) Ministry Fund	(73,567)	37,436	315,392	(351,793)	117,824	242,239	169,177	594,004
Monthly Surplus / (Deficit) School Fund	(33,858)	(36,259)	(59,943)	10,917	(3,483)	26,388	37,447	301,206
Total Surplus / (Deficit) for the Month	(107,425)	1,177	255,449	(340,876)	114,341	268,627	206,624	895,210
Deferred Spending - GF	-	-	(32,800)	-	-	-	(33,542)	-
Deferred Spending - School	(5,000)	-	-	-	-	-	-	-
Ministry Fund: noncash expense for Debt Principal	150,000	150,000	140,000	140,000	542,500	505,000	469,500	438,000
Payment of Annual Debt Principal from Core Cash	-	(560,000)	-	-	(525,000)	(485,000)	(455,000)	(420,000)
Additional Debt Principal	-	-	-	-	-	750,000	750,000	-
Campus Stewardship Capital Expenditures	-	-	-	-	-	(280,379)	(1,489,075)	-
School Grant Received	-	-	-	-	-	7,800	-	-
School Grant: noncash revenue	-	-	-	-	-	-	-	(25,402)
Increase / (Decrease) in AP Accrual for Capex	-	-	-	-	-	(389,000)	389,000	(28,280)
Increase / (Decrease) in Prepaid School Tuition	(294,064)	102,573	(46,700)	238,408	(41,509)	8,575	33,373	13,677
NEXT CapX: Monthly (Increase)/Decrease in Kitty	-	-	-	-	-	-	-	28,144
** Decrease / (Increase) in Other Working Capital	32,761	58,415	(77,162)	(14,014)	3,717	70,600	(33,041)	44,591
Total Incr. / (Decr.) in Month End Core Cash	(223,729)	(247,835)	238,787	23,518	94,049	456,223	(162,161)	945,940
in balance?-->	\$ (0.00)	\$ -	\$ 0.00	\$ (0.00)	\$ -	\$ -	\$ -	\$ -
** - This amount is an aggregation of all other increases and decreases not separately identified								
Working Capital Change Detail								
Current Month Deferred Tuition Liability	4,542	307,244	258,208	304,908	4,326	35,021	40,290	15,055
Prior Month Deferred Tuition Liability	190,766	364,817	312,530	338,789	181,682	224,526	198,647	155,370
Source of Cash / (Use of Cash): Deferred Tuition	(186,224)	(57,574)	(54,323)	(33,881)	(177,356)	(189,505)	(158,357)	(140,315)
Current Month Deferred Registration Fees Liability	62,174	53,537	-	-	62,174	72,988	59,144	51,006
Prior Month Deferred Registration Fees Liability	58,762	45,067	-	-	58,762	71,638	58,094	49,506
Source of Cash / (Use of Cash): Deferred Tuition	3,412	8,470	-	-	3,412	1,350	1,050	1,500

* Per General Ledger

¹ Days Cash on Hand of \$15,947 for FY19, \$16,300 for FY20, \$15,800 for FY21, \$17,350 for FY22, \$18,845 for FY23, \$19,300 for FY24, and \$19,850 for FY25 calculated as budgeted MF net operating expense plus school operating expense less debt principal payment divided by 365 days.

Pathfinder Church
 Actual vs. Budget Savings
 FY24/25
 As of September 30, 2024

Ministry Fund

Department	Dept. #	Account	Actual	Budget	Difference	Will More Exp. Occur?	When	Certain	Possible
Facilities	120	Property Maintenance	2,469	6,000	(3,531)	Yes	Var		3,500
Facilities	120	Capital Improvements	140,734	165,877	(25,143)	Yes	Oct	16,800	
Facilities	120	Fire Prevention	10,346	15,495	(5,149)	Yes	Oct		5,000
Technology	121	Hardware Purchases	1,025	5,000	(3,975)	No			
Staff Culture & Development	145	Employee Relocation	-	5,000	(5,000)	No			
Staff Culture & Development	145	Staff Development	153	4,900	(4,747)	Yes	Oct	7,500	
Marketing & Creative	200	Advertising/Marketing	2,519	9,000	(6,481)	No			
Strategic Partner Support	380	Missions Week	723	5,000	(4,277)	No			
					-				
					-				
					-				
			<u>\$ 3,395</u>	<u>\$ 23,900</u>	<u>\$ (20,505)</u>			<u>\$ 24,300</u>	<u>\$ 8,500</u>

School Fund

Department	Dept. #	Account	Actual	Budget	Difference	Will More Exp. Occur?	When	Certain	Possible
					-				
					-				
					-				
			<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>			<u>\$ -</u>	<u>\$ -</u>