

Pathfinder Church

Board of Directors

Monthly Meeting

August 16, 2022

Pathfinder Church
Board of Directors Meeting
August 16, 2022

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Joint Meeting: Board of Directors & Board of Elders
Tuesday, August 16, 2022

This will be an in-person meeting at 7:00 p.m. in the Imagineering Room.

Opening & Agenda - 7:00 p.m. – 7:15 p.m.

- Opening Devotion – Annmarie Wallis
- Welcome new BOD member Beth Russet and Introductions – Dion Garrett

Board of Directors Business - 7:15 p.m. – 8:00 p.m.

- Approval of May BOD & Congregational Meeting Minutes – Scott Morris
- Financial Accounts Resolution – Scott Morris
- FY 21/22 Year-End & Cash Projections Discussion – Tracy Dunn & Finance Committee
- School Enrollment Update – Dion Garrett & Tracy Dunn
- Reputation Management / Member Success Update – Dion Garrett
- Senior Pastor Report Update – Dion Garrett

Board of Elders Business – 8:00 p.m. – 8:30 p.m.

- Elders Report – Bob Ingle
- Pastoral Care/Other Business – Dion Garrett & Bob Ingle

Other Business – 8:30 p.m. – 9:00 p.m.

- Sabbatical Leave Policy Proposed Revisions – Dion Garrett
- Upcoming Meeting Calendar Invites – Dion Garrett

Closing Prayer & Adjourn 9:00 p.m.

- Closing Prayer – Adam Bichsel

May Pathfinder Board of Directors Meeting

May 17, 2022 7:00 PM

Board Room

Attendees: Pastor Dion Garrett, Tracy Dunn, Scott Morris, Jennifer Albritton, David Pradhan, Amy Calvin, Matthew Finke, and Damola Oshin

Excused: Annmarie Wallis, Adam Bichsel, Marla Maloney

Special Guests: Board of Elders: Bob Ingle, Mike Frith, and Bruce Litzsinger

Scott Morris began the meeting at 7:00 p.m. and David Pradhan opened in devotion. David, a new parent, gave a wonderful devotion about his love as a parent stating that his love for his kids helps him understand the depth of God's loves for us. He cited passages from Corinthians. Damola made a motion to accept the April board meeting minutes. Tracy seconded the motion. A voice vote was held on the motion and all members present voted affirmative.

The Board of Elders were present at the meeting. Mike Frith's term is ending and they nominated Mike for another term renewal. Damola Oshin made a motion to approve and Dion Garrett seconded the motion. The Board of Directors unanimously approved Mike Frith for a new term on the Board of Elders after recognizing Mike's many contributions as an Elder. The Board of Directors and Dion all thanked Mike for his heart for the church, his years of service, and his willingness to continue.

David Pradhan and Scott Morris were the Board of Directors members who participated on the nomination committee to fill the member at large role being vacated by Amy Calvin. David and Scott stated that the three candidates interviewed for the open role were all immensely qualified and emphasized that not only would all three make excellent board members, but also that the church is very lucky to have such qualified and willing people to serve within our congregation. Ultimately, given the skill set that the board will lose with Amy's departure and the extent to which we have leaned on Amy during her tenure on the board, the search committee unanimously agreed that Beth Rusert would be the ideal candidate to present to the congregation. In addition to Beth, Adam Bichsel (Vice President), Jenny Albritton, Matt Finke, and Damola Oshin have agreed to stand for re-election. Jenny has served two terms as treasurer so will need to vacate that role, but has agreed to continue to serve on the Finance Committee in the Member at Large position. Matt Finke has been serving on the Finance Committee and has agreed to fill the role as Treasurer. A motion to approve the slate of Beth Rusert, Adam Bichsel (VP), Jenny Albritton, Matt Finke (Treasurer), and Damola Oshin was made by David Pradhan and seconded by Dion Garrett. A voice vote was held and the slate was unanimously approved.

A lengthy analysis and proposed budget had been prepared and sent to the board in advance of the meeting. Members of the Finance Committee had met over the weekend to review the plan and had developed a list of questions. The staff did a good job thoughtfully answering questions and the discussion was open and engaging. At the end of the discussion, Damola Oshin made a motion to present the budget for the upcoming FY 22/23 with ministry fund deficit \$294 and a school fund surplus \$11k to the congregation at the May 22 Congregational Meeting was made and seconded by Matt Finke. A voice vote was held and the board unanimously approved presenting the budget to the congregation.

Participants then reviewed the board reports prepared by the staff and noted that there is so much good news from kids ministry growth, the number of baptisms, the number of new givers and new members and many people who had only attended online are now attending in person. A question

was asked about how AJ Mastic is handling the transition to his new role in a new city. Dion noted that AJ is onboarding well and demonstrating the perfect temperament for his new role and seems to be doing good job leading his new team. Dion asked that we all pray for AJ's qualifier Greek exam. Dion also noted that the new App is up and working for Action Teams and that the whole life really resonating with all who hear about it.

A closing prayer was given by Damola Oshin. Scott Morris brought the meeting to a close at 8:34 p.m.

Respectfully submitted,
Scott Morris

Pathfinder Church Spring Congregational Meeting

Pathfinder Sanctuary

May 22, 2022

12:30 PM

Welcome – President Scott Morris welcomed the congregation at 12:30 PM to the Spring Congregational Meeting. President Scott Morris gave an overview of the meeting’s agenda and affirmed that the number of present and eligible voting members met quorum.

Board of Directors Introductions – President Scott Morris introduced the Board of Directors: Adam Bichsel as Vice President, Jennifer Albritton as Treasurer, Annmarie Wallis as Secretary, Damola Oshin, Marla Maloney, David Pradhan, Matt Finke, and Amy Calvin as a Member-at-Large, along with church staff Tracy Dunn and Senior Pastor Dion Garrett.

A motion was made to re-elect Adam Bichsel as Vice President, Matt Finke as Treasurer, and Jennifer Albritton and Damola Oshin as a Member at Large to the Board of Directors and to bring Beth Rusert to the board as a Member at Large. The motion was made by Bob Ingle and seconded by Frank Fisher. A voice vote was held and unanimously was approved by voting members.

Board of Elders Introductions – Scott Morris introduced the Board of elders: Bob Ingle as the Chairman, Michael Frith as the Vice Chairman, Don Sternberg as Secretary, and Bruce Litzsinger and Brian Olivio as Elders alongside Dion Garrett as the Senior Pastor.

Ministry Update – Pastor Dion Garrett gave an overview of Ministry Priorities including a 2-year ministry plan surrounding,

1. Increase outside awareness of our ministry
2. Continue wise technology investments
3. Steward our aging campus infrastructure
4. Focus our ministry on “Whole Life” of Jesus

These priorities also include the Pathfinder App which debuted this month and Action Teams who will focus on building Whole Life in small groups. Pastor Dion also gave some background into how the budgets and timelines for this upcoming fiscal year will be impacted by supply-chain and inflation.

Financial Update - Tracy Dunn, Director of Operations & Finance of Pathfinder, gave an overview for the previous fiscal year. She also presented the forecasting for the remainder of this fiscal year (ending June 30, 2022) with the Ministry Fund being \$398K favorable and the School Fund to be \$42K better than forecasted.

Tracy Dunn then went through the proposed 2022/2023 budget for both the Ministry Fund and School Fund, highlighting the plan to have a full staff alongside re-starting some programs and mission trips that have been on hold since the pandemic. This is alongside a growing ministry plan in conjunction with Return, Rebuild, Reimagine. For the School Ministry the forecast includes increased commitment to the Scholarship Fund alongside space and technology improvements.

There was a review a review on the Congregation approved debt from the May 2021 Congregational Meeting which was used for infrastructure updates. Tracy also reviewed how that impacted our outstanding debt.

Scott Morris moved that the F22/23 budget as presented with a Ministry Fund deficit of \$293K and a school fund surplus of \$11K be voted upon. Jeff Cook made the motion with a second by Mike Frith. A voice vote was held and unanimously was approved by voting members.

New Business – President Scott Morris opened the floor for new business. No new business was offered from the floor.

The meeting adjourned the at 1:07 PM after a prayer from Dion Garrett.

Respectfully submitted,
Annmarie Wallis
Secretary

Senior Pastor Board Report

Dion Garrett

August 2022

Highlights this month:

STAFF EXTENSIONS

Tracy Dunn has agreed to stay on through the end of CY2022 to help fill leadership gaps and to assist the onboarding of a new COO. We have several open positions in operations to cover for as we transition to a new COO.

Our Four Mission Targets:

1. Increase outside awareness of our ministry.
2. Continue wise technology investments.
3. Steward our aging campus infrastructure.
4. Focus our ministry on the “whole life” of Jesus.

Pua Parker has also agreed to come back to full time work as we continue to look for a new Student Min Director. Pua’s intention is to help us through the school year and reevaluate then. We will continue our search for a permanent full time Stu Min Director as planned.

COO CANDIDATES

We will be receiving two candidates for onsite visits this month. Our interview process lasts 3 days and has many layers. I’m encouraged by the quality of these candidates.

WEEKEND MINISTRY TEAM

The new “Weekend Ministry Team” is gelling nicely under the leadership of AJ Mastic. Consisting of staff from Kids, Students, Worship, and Tech, we’re taking good care of our core ministries, even as we look to develop a “Whole Life” ministry and outreach.

Challenges this month:

JULY GIVING

July giving came in under budget. If the trend continues through September, we will have cause for concern, but given how giving trends are changing post-pandemic, and the recent surge in consumer prices, we may be looking at a timing difference. A recent article explains:

<https://ministrywatch.com/new-fep-data-shows-number-of-donors-dropped-again/>

“FEP analysts pointed out that first quarter numbers are not always indicative of how the entire year will be in terms of charitable giving levels and participation. Data from the first quarter of 2022 about the types of charities receiving monetary gifts also points to a return to “normalization” and reversal away from COVID giving trends experienced during the past two years. COVID strongly influenced fundraising behaviors, and cause-based analysis shows that the pandemic’s influence has begun to reverse.”

We’ll keep watching and praying. We have plenty of time to adjust. We also continue to enlist commitments for the remainder of RRR.

STAFFING

Continuing the concern from last month, we continue to feel the pain of key leadership losses. Please pray for God’s provision.

Pastoral Office Board Report
Doug Mauss – Care
August 2022

Care:

Highlights:

- Care groups are becoming Action Teams this fall! We're excited about this transition and are working hard to make a smooth transition and help people experience a Whole Life through these offerings.

Challenges:

- Adjusting to a lot of change within our team along with the transition of care groups to Action Teams.
- Trying to fulfill and honor the vision for the Whole Life Team without Chris leading us.

Requests for prayer/involvement:

- Prayers for continued interest from people to plug into Care Groups as part of their next steps towards a whole life.

Metrics attached

Pastoral Metrics
July 2022

	Apr 2022	May 2022	June 2022	July 2022	22/23 FYTD	21/22 FYTD	FYTD TREND
CARE							
Personal Visits	7	3	0	0	0	0	0
Phone Contacts	25	25	25	25	25	25	0
Other (Chapel, Bible Study)	0	0	0	0	0	0	0
Care Matters added to Database	11	17	20	14	14	18	(4)
GROWING DEEPER							
*Average Daily emails sent	378	375	375	376			
*Average Daily emails opened	243	239	241	240			
Printed Copies	0	0	0	0			

On 5/24/21, we began sending the Growing Deeper emails to only those who signed up to continue receiving them.

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Membership Changes – July 2022

New Members:

Information:

No Getting Started in July

Transfer:

None

Reaffirmation:

None

Released Members:

Transferred Out:

Julie Eilermann (Zion Lutheran Church, Valley Park, MO)

Release by Request:

None

Official Acts:

Baptisms:

Emery Spanovich (07-9-2022)

Lucy Wolf (07-16-2022)

Parker Breithaupt (07-17-2022)

Dalenka Clement (07-24-2022)

August Anderson (07-31-2022)

Weddings:

None

Funerals:

Jesse Simpson (Death 04-28-2022; Funeral 07-01-2022)

Sharon Heeger (Death 06-21-2022; Funeral 07-05-2022)

Robert C. Leonard (Death 07-17-2022; Funeral 07-22-2022)

John O'Hara (Death 06-25-2022; Funeral 07-25-2022)

Weekend Ministry Board Report

AJ Mastic

August 2022

Highlights:

- We had a great Weekend Ministry Team Drinks & Dessert social on 7/25 at my (AJ's) house.
- Pua Parker has agreed to come back on board as our Student Ministry Director, and to serve through May of 2023, as we continue the search for our next Director. It is great to have her back in a full-time capacity!
- We have been in a season of serving a higher than usual number of funerals. We are committed to helping families grieve, honor their loved ones, and hope in the resurrection.
- We hosted the Global Leadership Summit 8/4-5; it was a blessing to hear all of the speakers and meet other attendees.
- Pathfinder Kids is gearing up for the return of Sunday Morning Kids Min. Many new volunteers have stepped up, including quite a few who served with Summer Blast. Fall volunteer training is happening this week.
- In late August I (AJ) am starting a two-year program through Concordia Seminary (St. Louis) to complete my Master's degree and receive a General Pastor certification.

Challenges:

- Finding our next Student Ministry Director.

Prayer Requests:

- For God to reveal our next Student Ministry Director.
- For the remaining Pathfinder Kids' volunteer openings to be filled.

Pathfinder Kids:

Highlights:

- Popsicles in the Park
 - This summer we picked 6 area parks, packed up some popsicles in a cooler and met families to build relationships for an hour each Saturday.
 - Pathfinder families attended and invited other community families to join in the fun.
 - The community outreach of this easy initiative was profound! Community families began asking about Pathfinder and expressing interest.
- Friday Frenzie Splash Edition
 - Our intern, Megan Mocker along with the other interns, planned and implemented our summer Friday Frenzie for 4th and 5th grade students and did a fantastic job!
 - We had around 50 kids!
 - There was a 100-foot slip and slide
 - The fire department came to spray our kids with the giant fire hose that reached all the way to the opposite end of the athletic field!
 - Kids brought friends who had never come and all had wet and wild fun!
- Volunteer Recruitment
 - We have recruited 135 of the 200 volunteers needed to make Pathfinder Kids great!
 - Many of our volunteers have re-committed from the past year and we have had more volunteers come from the Summer Blast roster than ever before!
 - We are feeling blessed!

Challenges:

- We are looking ahead to the start of Kids Min and the school year.
- More leaders are still needed.
- We are balancing the need for great Sunday programming and offering extra family events like a movie night and a Christmas family experience.

Prayer Requests:

- Thank God for provision of volunteer leaders
- Keep praying for more volunteer leaders

Pathfinder Students:**Highlights:**

- We held our first of two confirmation day retreats. This retreat is designed to give students more time to think about their faith and ask questions. During the retreat we had a student ask some questions and express their doubts; we had a great discussion with him and were grateful to have this time set apart to be able to talk with him about his doubts.
- The Kirtley family hosted one of our backyard summer session events. The parents expressed how neat of an experience it was for them to see their kids want to worship Jesus together in their backyard with friends. They expressed how grateful they are for the student ministry program.
- Missions Week was a huge success and as a student ministry program we volunteered at Southside Senior Center together. A total number of 26 students and 5 adults joined us. Some students expressed how they had never volunteered outside of Pathfinder before and how it was an impactful experience to volunteer out in the community.

Challenges:

- We have had difficulty recruiting mentors for the upcoming school year, filling all the needed spots.

Prayer Requests:

Please continue to pray that God will lead us to the right person to be our other Student Ministry Director. We ask for prayers as the school year starts back up and as we kick-off Summit and Core for the year. We pray that God would speak through every staff worker, volunteer, and mentor to impact the students, to draw them closer to Himself.

Worship:**Highlights:**

- The summer has seen quite a few tweaks to our current systems. This includes reorganized second floor spaces, transition tracks during services, and recurring team bonding/worship nights.
- We've added to our number! Tommy Freese, a vocalist who sung at the Marquette Baccalaureate service, has agreed to serve on a regular basis at Pathfinder.
- We had a phenomenal volunteer enrichment session for our vocalists with local Worship Artist, Quincy Scott.

Challenges:

- With school coming back into session and Student Ministry starting again, our volunteer pool gets a bit shallower as people get back into their other commitments.

Prayer Requests:

- As Eva's job changes with the start of CORE and Summit, prayers that she would be able to adapt well and find great work rhythms.
- With the holidays coming, prayers that I would be able to discern where my time is best spent and which projects need to wait.

Metrics attached

Weekend Ministry Metrics July 2022

All YTDs for fiscal year July 1- June 30

* Average weekly attendance

	April 2022	May 2022	June 2022	July 2022	July 2021	22/23 FYTD	21/22 FYTD	FYTD TREND
CHILDREN'S MINISTRY								
Nursery*	32	33	26	17↑	0	17	0	17
Preschool*	35	31	21	0	0	0	0	0
K - 4*	100	82	58	0	0	0	0	0
5th Element*	11	7	0	0	0	0	0	0
New Children's Min Registrations	10	10	13	4↑	0	4	0	4
Nursery Unique Participants	53	53	55	36↑	0	36		
Preschool Unique Participants	57	57	41	0	0	0		
K-4 Unique Participants	149	149	104	0	0	0		
5th Element Unique Participants	21	21	0	0	0	0		
MIDDLE SCHOOL MINISTRY								
6th grade CORE*	20	18	0	0	0	0	0	0
7th grade CORE*	10	14	0	0	0	0	0	0
8th grade CORE*	16	17	0	0	0	0	0	0
New CORE Registrations	3	3	0	0	0	0	0	0
CORE Unique Participants	80	83	0	0		n/a		
HIGH SCHOOL MINISTRY								
9th Summit*	5	4	0	0	0	0	0	0
10th Summit*	4	6	0	0	0	0	0	0
11th Summit*	6	4	0	0	0	0	0	0
12th Summit*	5	2	0	0	0	0	0	0
Summit Unique Participants	32	27	0	0		n/a		
BAPTISMS								
Infants/Children	4	2	3	3	4	3	23	(20)
Students (6th-12th grade)	1	4	0	2	3	2	3	(1)
Adults	1	0	0	0	0	0	1	(1)
Baptism Class*	2	4	2	n/a	n/a	0	22	(22)

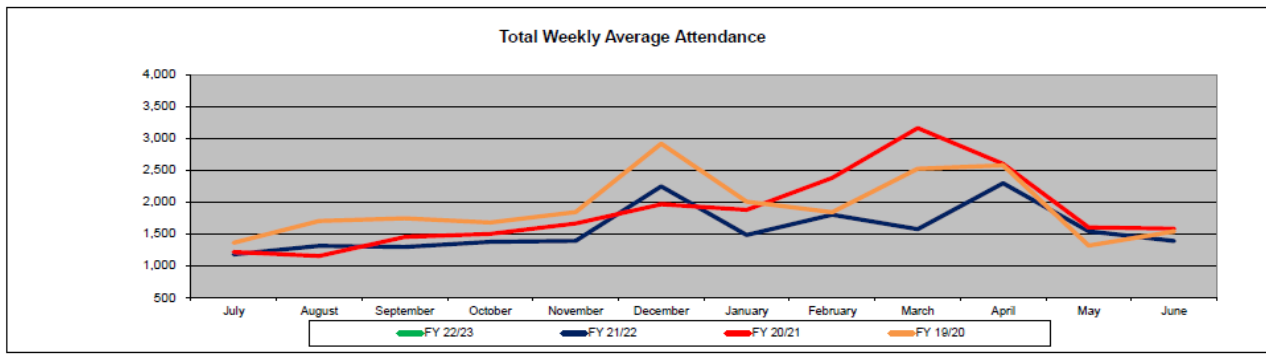
Notes:

1. Baptism Class and Getting Started are not (normally) held in July or December.
2. Kids Min begins August 21; CORE begins August 28. Summit begins August 24.
3. Our new database allows us to report FYTD Unique Participation statistics for Kids Min and Student Min much more easily. You can now expect these to be updated each month.
4. Core and Summit do not meeting in June & July.

Weekend Ministry/Worship Metrics July 2022



MISC. WORSHIP (Monthly #s & FYTD Cumulative)										
Audio Message Downloads	591	477	372	379	314	65	379	314	65	
SCHOOL OF THE ARTS										
Instructors this session	10	9	9	9	8	1	9	8	1	
Disciplines (Instruments) this session	6	6	6	6	6	0	6	6	0	
Students this session	128	75	75	75	78	(3)	75	78	(3)	
ATTENDANCE (Monthly & FYTD Averages)										
Live Stream Hits (avg/weekend)	752	680	693	642	534	108	642	534	108	
5:00 pm Saturday	281	113	110	113	93	20	113	93	20	
9:00 am Sunday	407	293	280	242	226	16	242	226	16	
10:45 am Sunday	451	286	214	260	219	41	260	219	41	
9:00 am Children's	84	82	64	12	9	3	12	9	3	
10:45 am Children's	83	75	45	5	5	0	5	5	0	



	July	August	September	October	November	December	January	February	March	April	May	June
FY 22/23	1,274											
FY 21/22	1,174	1,309	1,290	1,372	1,388	2,242	1,478	1,798	1,571	2,292	1,538	1,384
FY 20/21	1,213	1,149	1,448	1,497	1,659	1,960	1,873	2,375	3,158	2,596	1,599	1,580
FY 19/20	1,357	1,698	1,740	1,674	1,939	2,913	2,002	1,938	2,519	2,571	1,313	1,535
CY vs. PY	100	(1,309)	(1,290)	(1,372)	(1,388)	(2,242)	(1,478)	(1,798)	(1,571)	(2,292)	(1,538)	(1,384)
CY vs. PY	8.52%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%

Whole Life Board Report

August 2022

Action Teams:

Highlights:

- The week of July 24th was the final week for summer Action Teams. Feedback from both leaders and participants was very positive. Over half of the summer Action Teams will be offered again in the fall.
- Recruitment of Action Team Leaders was in full swing this month. There are five leaders from the summer that will be leading again in the fall, as well as a whole new group of leaders who stepped up – inspired by the groups they attended in the summer and/or having felt called to the mission. Our goal is to reach 30 Action Teams by the time registration for the fall season opens on August 13th.

Challenges

- Low and inconsistent attendance throughout the summer was mentioned by multiple Action Team leaders. The Whole Life team will be coming up with some fun Action Team pushes during registration and opening week to help drive up these numbers.

Prayer Requests:

- For God to move more people in the Pathfinder community to a life of wholeness and commit to registering and regularly attending Action Teams in the fall. We have a lot of leaders who have already committed and we need a proportionate number of registrations in the month of August to keep the excitement and momentum building.

Women's Ministry/Pop Ups:

Highlights:

- The women's min steering team has put together some great events for the fall: a weekend retreat, another speaker for our speaker series, Advent by Candlelight and some smaller events that will function as pop-ups.

Challenges:

- Recruiting volunteers to lead Pop Ups is difficult during the summer months.

Prayer Requests:

- For the people who will interact with our church community through Pop-Ups this coming fall, that they would connect in miraculous ways!

Missions:

Highlights:

- Over 200 people served during the 6 days we spent in St Louis volunteering. That means over 600 man hours of work were accomplished that for the most part would not get accomplished otherwise.
- One of the partnerships is with Southside Senior Center; they have a community garden for residents to grow their own produce and the director Miss Ollie May started the organization 50

years ago (she will be 90 years old this October); she regularly goes to Jefferson City and lobbies for bills that will protect and benefit seniors. She has been very successful over the years and is now the go-to person that is asked to lobby for senior rights.

- We were able to take our volunteers to both Operation Food Search and St Louis Art Works and serve with our time and abilities as well as the financial blessing we were able to give to those organizations at Easter.

Challenges:

- Last year Missions Week had a team of 5 staff planning and leading, this year it had a team of two.
- As we prepare for the fall, our partnership with Bryan Hill will adapt and adjust into the action team model so we are working on finding volunteers and a format that will help move Bryan Hill into the school year and accomplish their goals for their community.

Prayer Requests:

- For the organizations that we served at: that their mission would continue to grow and serve their communities, and for the people who served during missions week: that their hearts would continue to grow and service would be something they continue to pursue.

Stronghold Building Project:

Highlights:

- The concrete, brick and rocks have been on site for a month now.
- The construction team has had a consistent group of laborers, Jesse visits the site each day and brings the laborers cool drinks and ministers to them through his hospitality.

Challenges:

- The rainy season.

Prayer Requests:

- That the project would continue forward without any delays or injuries.

Hospitality:

Highlights:

- Ron Steinkamp has been an all-star volunteer. He leads the Sunday morning teams and has been a huge part of the continued success of our weekend hospitality team.
- We got rid of the old info desk and have a new updated space to help people orient themselves to our church on weekends.
- We also developed the patio space off the side of the sanctuary lobby to have a seating area for connecting or meeting and also a few bistro tables to enjoy a cup of coffee or lunch during the week! Fern Kaufmann is a weekend volunteer who runs the Lobby Café and she also takes care of our plants and planted some of her spider plants from home for the patio space as well!

Challenges:

- Getting hospitality ready for the school year with the café and weekend volunteers.
- Putting a parking crew back together after being off for three years.

Prayer Requests:

- That our church hospitality would continue to grow and be a blessing to those who are coming onto our campus!

Getting Started:

- We did not offer Getting Started in July.

Metrics Attached

Whole Life Metrics
July 2022

	Apr 2022	May 2022	June 2022	July 2022	Jul-21	22/23 FYTD	21/22 FYTD	FYTD TREND
ACTION TEAMS								
Total Registrations			146	146		146	0	146
# of Teams			11	10		10	0	10
POP UPS								
Total Registrations		83	5	0		0	0	0
# of Pop Ups		6	1	0		0	0	0
GETTING STARTED								
Getting Started	10	11	0	0	0	0	0	0
New Members	8	7	4	0	0	0	0	0
Guest Registrations	7	2	5	5	0	5	0	5
MISSIONS								
Mission Trips	0	0	0	0	0	0	0	0
(**) ***Local Missions (# Volunteers)	0	0	0	208	307	208	307	(99)
CARE GROUPS (Historical Info - Reported as Action Team as of June 2022)								
DivorceCare	0	0					0	1
GriefShare	22	23					0	29
Cancer Companions	22	22					0	(8)
Pre-Marital	0	2					0	12
BIBLE STUDIES (Historical Info - Reported as Action Team as of June 2022)								
Bible Study Participants	112	112						
# Bible Study Groups	7	7						

Notes:

1. We began reporting metrics for Pop-Ups in May 2022.
 2. We began reporting metrics for Action Teams in June 2022.
- ** Last year Prosper the City was counted under this, this year it's counted on a different metric.
- ***This year because of COVID this list focuses on Missions Week Volunteers

Branding, Marketing & Creative
Seth Hinz, Director
August 2022

Highlights this month:

New Team Member: Erin Hinkle joined the team as our Video Storyteller.

School – Back-to-School: Back to School Mailer for STJ completed and sent out to new and current families! It reinforces our mission, values, and personalized direction.

Church – 4th of July: July 4th event happened! Even in the midst of a busy and emotional season. Our video storyteller did a stellar job with the “We are Pathfinder” video that played leading up to the fireworks.

Church – Baptism Video: Erin Hinkle filmed the first (of many, I’m sure) baptism story videos to share with our people.

Challenges this month:

- Plenty of video projects already completed or in the works. As this position ramps up and is fully utilized, we are discovering the needs and opportunities.
- Summer is actually pretty full with events and planning. Planning can be a challenge with plenty of schedules (across departments) to coordinate.

Prayer List this Month:

- God’s hand over the upcoming season for the church (Action Teams/Whole Life/School Year/the Holidays)
- Continued comfort for our staff.
- Pockets of rest for the team.

Metrics attached

Marketing/Creative Metrics
July 2022

	Apr 2022	May 2022	June 2022	July 2022	22/23 FYTD	21/22 FYTD	FYTD TREND
Website - Pathfinder							
Total Visits (Sessions)	13,747	8,709	14,140	9,479	9,479	7,585	1,894
% Unique Visits (New Visitors)	76%	73%	79%	77%	77%	75%	2
Referral Traffic	4%	2%	5%	3%	3%	4%	(1)
Direct Traffic	38%	41%	30%	37%	37%	44%	(7)
Search Traffic	35%	35%	38%	42%	42%	38%	(4)
Website - School							
Total Visits (Sessions)	2,527	2,499	1,895	2,275	2,275	2,479	(204)
% Unique Visits (New Visitors)	83%	76%	82%	77%	77%	77%	0
Referral Traffic	25%	37%	8%	6%	6%	25%	(19)
Direct Traffic	42%	28%	56%	47%	47%	33%	14
Search Traffic	20%	21%	25%	30%	30%	23%	7
Social Media - Pathfinder							
Facebook Total Followers	2,485	2,496	2,557	2,560	2,560	2,118	442
Instagram Followers	1,116	1,126	1,168	1,169	1,169	1,022	147
Twitter - Followers	458	458	461	462	462	458	4
YouTube Subscribers	6,461	3,147	3,210	3,236	3,236	2,853	383
YouTube Views	6,004	5,807	5,807	5,472	5,472	4,622	850
Social Media - School							
Facebook Total Followers	781	787	797	802	802	579	223
Instagram Followers	443	440	443	442	442	433	9
Twitter - Followers	143	143	144	145	145	144	1

Operations & Finance Board Report

Tracy Dunn

August 2022



Celebrations this month:

- The Cornerstone roof has been replaced and the HVAC units are almost finished with the installation and provisioning! The teams have battled both intense rain and heat during this installation, so we are thankful that all went well. This has been a work in progress for 13 months with so many supply chain delays. Here's a photo of the new roof and the 10 new HVAC units in place.
- For the fiscal year 21/22, we had 142 new givers with a peak of 27 givers in the month of April 2022. This is a 21% growth in the number of new givers in the last two years. Our electronic giving grew to 73% with an average of 484 givers using this method and \$126,189 in recurring basis from 317 givers.

Challenges:

- We are feeling the strain of not having a dedicated staff member for the recruiting and HR functions yet, especially with the onboarding of new employees in the school.
- We saw an unexpected drop in giving in July.

Prayer Request:

- For God to bring the right new staff members to our ministry and for the generosity of our congregation.

Highlights:

Accounting & Human Resources & IT:

- The accounting team is preparing for the audit for 21/22 fiscal year happening in mid-August.
- As part of the infrastructure investments as approved by the congregation, we completed the installation of a new phone system across the whole campus. Our church staff have moved to web-based soft-phone system with headsets, which allows them the ability to take a call anywhere they have their laptop or through their cell phone.
- Supported several bulk mailings for both the church and the school.
- My time at Pathfinder is being extended by two months through the end of December 2022, with the number of openings we felt this could provide a better transition for Pathfinder.

Facilities:

- We purchased a new truck to replace the truck that served us well for the last 10 years for snow plowing. We have finished the add-ons with a bed liner, tool box, and the new plow and salt spreader. This has us prepped for the upcoming snow season.
- Carpeting in Early Childhood hallways and in the hallways around the school office have been replaced. The lobby and vestibule of Early Childhood have been painted and it all looks great!

Metrics attached

Operations/Finance Metrics
July 2022

	Apr 2022	May 2022	June 2022	July 2022	22/23 FYTD	21/22 FYTD	FYTD TREND
GENERAL FUND DONOR SUPPORT							
Total Unique Giving Units*	687	627	615	617	617	555	62
Donors \$500 to \$1,000*	118	124	106	114	114	91	23
Donors \$1,000 plus*	69	58	62	62	62	59	3
New Donors	27	1	21	12	12	4	8
HUMAN RESOURCES *							
Unique online givers *	530	483	522	476	476	419	57
Percentage Given Electronic*	81%	80%	83%	75%	75%	57%	18
Total Electronic Giving \$	332,476	239,993	305,900	214,512	214,512	184,337	30,175
Electronic Recurring Gifts \$	127,428	139,394	123,756	134,476	134,476	109,622	24,854
Unique Electronic Recurring givers *	336	344	332	333	333	295	38
TECHNOLOGY							
Workstations in service *	104	105	114	99	99	106	(7)
Helpdesk tickets	28	48	44	42	42	40	2
FOOD SERVICE							
Café number of tickets	363	462	305	235	235	216	19
FACILITIES							
Number of work orders received	65	57	59	62	62	41	21
Number of work orders completed	66	47	53	58	58	38	20
Number of work orders outstanding	11	21	17	21			

* FYTD is an average

School Team Board Report

Doug Mauss, Derek Scott, Rachel Bausch
August 2022

K-8

Highlights:

- The new school is nearly upon us. Here are some important dates:
 - 8/11 – New Family Orientation
 - 8/15 – Kidstock (An evening of fun and fellowship for the St. John community).
 - 8/17 – First day of school. This is a half day and we celebrate the kick off to the new school year with our first chapel service of the school year!

Challenges:

- We have a part time middle school position posted that we have, as of yet, been unable to fill which is causing a strain on our middle school schedule.

Requests for prayer/involvement:

- Continued prayer for clarity of thought as we make decisions on how best to structure our schedule and staffing for the middle school this school year.

EC

Highlights:

- God has blessed us with amazing new EC staff members; not only are all lead teacher positions filled but all of the teacher aides' positions are filled with quality, God-filled people.
- New carpet and painting occurred in the EC lobby – it feels up-to-date, open & warm for families to feel more welcome. We are also in the process of creating a room for EC teachers to have a space to go & take a moment to relax & reflect.
- Staff have been working diligently to create beautiful spaces as well as meeting to plan curriculum around social-emotional learning & academics.
- Back to school teacher professional & personal development time has been amazing as we work on re-building, renewing & defining our culture.

Challenges:

- Continuing to find energy & time to get everything done!

Requests for prayer:

- To have an amazing first day & week of school where staff and families feel loved & valued at St. John School.

Metrics attached

School Ministry
July 2022

	Apr 2022	May 2022	June 2022	July 2022	July 2021	TREND
SCHOOL MINISTRY						
Early Childhood Enrollment	159	159	159	178	176	2
Kindergarten - 8th Grade Enrollment	179	178	178	159	159	0
Total Enrollment	338	337	337	337	335	2

Pathfinder Church
Financial Notes
Period Ending June 30, 2022

Ministry Fund

Overview

The Ministry Fund ended with a \$144K deficit balance, which was \$9K unfavorable to the budget for the month. The FYTD surplus of \$169K was \$385K favorable to the budgeted deficit.

- Giving in the current month was favorable to budgeted income by \$22K. Other Income was \$20K unfavorable to budget. FYTD giving is \$87K favorable to budget.
- Monthly expenses were unfavorable to budgeted expenses by \$11K. FYTD expenses are \$353K favorable to budgeted expenses.

Fiscal Year-end Forecast

FY 21/22 actual results are \$13K unfavorable to the forecasted surplus of \$182K as presented at the May Congregational meeting. Variances were:

- \$91K unfavorable in Giving Income
- \$30K favorable in Facility Improvements
- \$14K favorable in Marketing & Creative with delay in mobile app
- \$14K favorable in Student Ministry for salaries & benefits for open position

Pastoral Office

- \$70K favorable FYTD for Pastoral Office
 - \$68K for salary & benefits for later start of associate pastor role
- \$16K favorable FYTD for Care Ministries
 - \$10K for salary & benefits for vacant visitation pastor position
 - \$4K for auto gas/repairs for vacant position
- \$48K favorable FTYD for Small Group
 - \$45K for salary & benefits for vacant position

Operations

- \$14K favorable FYTD for Facilities
 - \$31K net favorable for salaries, benefits and janitorial services
 - \$24K favorable for HVAC Maintenance
 - \$14K favorable for Engery Rebate and Grant Income
 - \$7K favorable for utilities
 - \$43K unfavorable for equipment purchases to replace the 10 year old truck used for maintenance and snow removal, this was a forecasted expense.
 - \$13K unfavorable for Capital Improvement for ADA doors for Sanctuary
 - \$7K unfavorable for flooring supplies delayed purchase from previous fiscal year
 - \$7K unfavorable for furniture delayed purchase from previous fiscal year
- \$30K favorable FYTD for School Tuition Assistance
- \$29K unfavorable FYTD for Technology for hardware purchases

Marketing and Creative

- \$70K favorable FTYD for Marketing & Creative
 - \$33K favorable for salaries & benefits for later start of positions

- \$32K favorable due to delay in mobile app launch
- \$36K unfavorable for FYTD for Technical-A/V/L

LIFEjourney

- \$21K unfavorable for LIFEjourney Leadership
 - \$14K unfavorable fore Employee Recruitment
- \$18K favorable for Worship
 - \$14K favorable for benefits for employee coverage change
- \$45K favorable for Missions
 - \$42K favorable for salaries & benefits

Next Generation

- \$46K favorable for Youth Administration for salaries & benefits for open position

School Fund

Overview

The School Fund ended the month with a deficit of \$140K, which was unfavorable by \$36K to the budget. The FYTD surplus of \$38K was \$40K favorable to the budgeted surplus.

- Monthly income of \$195K was favorable to budgeted income by \$18K. FYTD income is favorable to budget by \$210K.
- Monthly expenses of \$335K were unfavorable to budget by \$122K. FYTD expenses are unfavorable to budget by \$170K. A year end unbudgeted transfer of funds of \$145,000 was made to move the majority of the school surplus to the Scholarship Fund.

FY 21/22 actual results are equal to the forecast as presented at the May Congregational meeting.

FYTD Income

- \$44K favorable for all tuition accounts.
- \$17K unfavorable for Annual Fund

FYTD Expenses

- \$13K favorable net variance for School Lunch
- \$11K favorable for Conferences, Education & Development
- \$10K favorable for Bad Debt
- \$16K favorable for Salary, Wages & Benefits
- \$13K favorable Centered Care Expenses

**Variances of \$10,000 or greater for the fiscal year are noted.*

Consolidated Balance Sheet

- Cash and Investments decreased by \$199K.
- Accounts Receivable decreased by \$3K due to a decrease in the FACTS Suspense account from tuition payments in transit
- Accrued Expenses decreased by \$37K due to employee salary payout accrual changes.
- Accounts Payable increased by \$389K due accruals for maintenance improvement project invoices.
- Deferred Tuition and Revenue decreased by \$181K due to recognition of school deferred revenue in addition to VBS and After Party payments being recognized as income.

Summary of Bank Accounts

Balances shown are as of the date of the report and do not account for any deposits in transit or outstanding checks.

Type	Institution	APY	Balance
Cash	Petty Cash	N/A	800.00
Checking	First Community CU	0.1005%	2,262.38
Savings	First Community CU	0.00%	10.00
Steward Acct.	LCEF	00.500%	720,621.75
Checking	Fifth Third Bank	0.3000%**	968,293.07
			<u>1,691,987.20</u>

*** The Fifth Third Bank Checking Account earns an Interest Credit Rate to offset operating fees charged to the account.*

Budgeted Financial Statement for Period 12 - June
 21-22 Report 1: Income Statement
 Company#: 1 Name: Pathfinder Church
 Fiscal Year Beginning 7/1/2021

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND							
3 General Offerings	\$4,501,615	\$329,164	\$307,556	\$21,608	\$4,588,119	\$4,501,615	\$86,504
MINISTRY FUND INCOME	\$4,501,615	\$329,164	\$307,556	\$21,608	\$4,588,119	\$4,501,615	\$86,504
PASTORAL OFFICE							
5 Pastoral Office	(\$507,533)	(\$49,818)	(\$58,431)	\$8,613	(\$437,058)	(\$507,533)	\$70,475
6 Stewardship	(\$21,156)	(\$1,054)	(\$350)	(\$704)	(\$15,943)	(\$21,156)	\$5,213
7 Care Ministries	(\$20,648)	(\$1,556)	(\$1,372)	(\$184)	(\$4,410)	(\$20,648)	\$16,238
8 Adult Ministries	(\$4,486)	(\$280)	(\$105)	(\$175)	(\$2,431)	(\$4,486)	\$2,055
9 Small Groups	(\$75,270)	(\$2,476)	(\$6,634)	\$4,158	(\$27,247)	(\$75,270)	\$48,023
TOTAL PASTORAL OFFICE	(\$629,093)	(\$55,184)	(\$66,892)	\$11,708	(\$487,089)	(\$629,093)	\$142,004
OPERATIONS							
11 Facilities	(\$932,642)	(\$159,160)	(\$116,259)	(\$42,901)	(\$919,088)	(\$932,642)	\$13,554
12 Finance & Administration	(\$483,083)	(\$43,934)	(\$44,107)	\$173	(\$476,975)	(\$483,083)	\$6,108
13 Mortgage/Debt	(\$642,664)	(\$51,899)	(\$55,248)	\$3,349	(\$649,335)	(\$642,664)	(\$6,671)
14 School Tuition Assistance	(\$234,276)	(\$17,000)	(\$19,523)	\$2,523	(\$204,000)	(\$234,276)	\$30,276
15 Technology	(\$90,517)	(\$21,617)	(\$5,855)	(\$15,762)	(\$119,814)	(\$90,517)	(\$29,297)
16 Food Service	(\$37,012)	(\$4,166)	(\$3,455)	(\$711)	(\$29,952)	(\$37,012)	\$7,060
TOTAL OPERATIONS	(\$2,420,194)	(\$297,776)	(\$244,447)	(\$53,329)	(\$2,399,164)	(\$2,420,194)	\$21,030
MARKETING & CREATIVE							
18 Marketing & Creative	(\$567,513)	(\$44,005)	(\$46,010)	\$2,005	(\$496,650)	(\$567,513)	\$70,863
19 Technical - A/V/L	(\$72,205)	(\$3,523)	(\$1,619)	(\$1,904)	(\$107,935)	(\$72,205)	(\$35,730)
TOTAL MARKETING & CREATIVE	(\$639,718)	(\$47,528)	(\$47,629)	\$101	(\$604,584)	(\$639,718)	\$35,134
LIFEJOURNEY							
21 LIFEjourney Leadership	(\$282,255)	(\$19,774)	(\$24,570)	\$4,796	(\$303,160)	(\$282,255)	(\$20,905)
22 Community Engagement	(\$11,322)	(\$1)	(\$32)	\$31	(\$2,654)	(\$11,322)	\$8,668
23 Worship	(\$204,169)	(\$16,824)	(\$15,181)	(\$1,643)	(\$185,914)	(\$204,169)	\$18,255
24 Missions	(\$157,087)	(\$4,755)	(\$11,543)	\$6,788	(\$112,042)	(\$157,087)	\$45,045
TOTAL LIFEJOURNEY	(\$654,833)	(\$41,354)	(\$51,326)	\$9,972	(\$603,770)	(\$654,833)	\$51,063
NEXT GENERATION							
27 Children's Ministry	(\$186,464)	(\$26,344)	(\$19,695)	(\$6,649)	(\$185,964)	(\$186,464)	\$500
28 Youth Administration	(\$179,474)	(\$6,983)	(\$15,084)	\$8,101	(\$133,464)	(\$179,474)	\$46,010
29 Student Ministry	(\$7,168)	\$1,562	\$2,467	(\$905)	(\$4,905)	(\$7,168)	\$2,263
TOTAL NEXT GENERATION	(\$373,106)	(\$31,765)	(\$32,312)	\$547	(\$324,333)	(\$373,106)	\$48,773
TOTAL MINISTRY FUND	(\$215,329)	(\$144,443)	(\$135,050)	(\$9,393)	\$169,178	(\$215,329)	\$384,507
SCHOOL FUND							
31 Income	\$2,339,554	\$195,199	\$177,035	\$18,164	\$2,549,619	\$2,339,554	\$210,065
32 Expenses	(\$2,342,110)	(\$335,109)	(\$212,878)	(\$122,231)	(\$2,512,173)	(\$2,342,110)	(\$170,063)
TOTAL SCHOOL FUND	(\$2,556)	(\$139,910)	(\$35,843)	(\$104,067)	\$37,446	(\$2,556)	\$40,002

Budgeted Financial Statement for Period 12 - June
21-22 Report 2: Income Statement (Income Detail)
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2021

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND INCOME							
MINISTRY GIVING INCOME							
3 Ministry Offerings	\$4,501,615	\$329,164	\$307,556	\$21,608	\$4,588,119	\$4,501,615	\$86,504
TOTAL MINISTRY GIVING INCOME	\$4,501,615	\$329,164	\$307,556	\$21,608	\$4,588,119	\$4,501,615	\$86,504
PASTORAL OFFICE							
7 Care Ministries	\$9,125	\$775	\$0	\$775	\$7,647	\$9,125	(\$1,478)
8 Adult Ministries	\$20,150	\$0	\$0	\$0	\$3,178	\$20,150	(\$16,973)
TOTAL PASTORAL OFFICE	\$29,275	\$775	\$0	\$775	\$10,825	\$29,275	(\$18,450)
OPERATIONS							
11 Facilities	\$250	\$0	\$0	\$0	\$13,957	\$250	\$13,707
12 Finance & Administration	\$5,326	\$0	\$0	\$0	\$6,452	\$5,326	\$1,126
13 Investment Income	\$1,878	\$297	\$84	\$213	\$2,404	\$1,878	\$526
14 Technology	\$0	\$60	\$0	\$60	\$60	\$0	\$60
15 Food Service	\$11,855	\$1,472	\$910	\$562	\$17,872	\$11,855	\$6,017
TOTAL OPERATIONS	\$19,309	\$1,829	\$994	\$835	\$40,745	\$19,309	\$21,436
MARKETING & CREATIVE							
17 Marketing & Creative	\$31,625	\$2,023	\$1,675	\$348	\$26,752	\$31,625	(\$4,873)
18 Technical A/V/L	\$3,500	\$0	\$0	\$0	\$10,098	\$3,500	\$6,598
TOTAL MARKETING & CREATIVE	\$35,125	\$2,023	\$1,675	\$348	\$36,850	\$35,125	\$1,725
LIFEJOURNEY							
20 LIFEjourney Leadership	\$4,600	\$0	\$0	\$0	\$0	\$4,600	(\$4,600)
21 Community Engagement	\$3,500	\$0	\$0	\$0	\$3,064	\$3,500	(\$436)
22 Worship	\$14,000	\$0	\$0	\$0	\$12,806	\$14,000	(\$1,194)
23 Missions	\$56,375	\$3,576	\$7,400	(\$3,824)	\$15,812	\$56,375	(\$40,563)
TOTAL LIFEJOURNEY	\$78,475	\$3,576	\$7,400	(\$3,824)	\$31,682	\$78,475	(\$46,793)
NEXT GENERATION							
26 Children's Ministry	\$38,150	\$26,505	\$37,000	(\$10,495)	\$34,297	\$38,150	(\$3,853)
28 Student Ministry	\$46,510	\$17,144	\$25,000	(\$7,856)	\$37,674	\$46,510	(\$8,836)
TOTAL NEXT GENERATION	\$84,660	\$43,649	\$62,000	(\$18,351)	\$71,971	\$84,660	(\$12,689)
TOTAL MINISTRY FUND INCOME	\$4,748,459	\$381,016	\$379,625	\$1,391	\$4,780,192	\$4,748,459	\$31,733
SCHOOL INCOME							
30 Tuition K-8	\$1,329,440	\$119,476	\$111,348	\$8,128	\$1,393,713	\$1,329,440	\$64,273
31 Tuition ECE	\$841,910	\$67,839	\$70,187	(\$2,348)	\$823,119	\$841,910	(\$18,791)
32 Tuition - Childcare	\$92,283	\$866	\$0	\$866	\$91,165	\$92,283	(\$1,118)
33 Annual Fund	\$75,000	\$2,525	\$3,000	(\$475)	\$57,860	\$75,000	(\$17,140)
36 Grant Income	\$22,000	\$0	\$0	\$0	\$24,500	\$22,000	\$2,500
37 Athletics	\$17,559	\$125	\$460	(\$335)	\$17,230	\$17,559	(\$329)
38 Learning Center Fees	\$4,500	\$0	\$0	\$0	\$5,025	\$4,500	\$525
39 Chapel/Mission Offerings	\$2,602	\$0	\$0	\$0	\$4,284	\$2,602	\$1,682
40 Field Trips	\$7,090	\$30	\$0	\$30	\$3,773	\$7,090	(\$3,317)
41 Other Income	\$14,993	\$1,441	\$729	\$712	\$16,890	\$14,993	\$1,897
42 Budgeted Adjusted Income	(\$131,467)	\$0	(\$8,689)	\$8,689	\$0	(\$131,467)	\$131,467
43 School Lunch Income	\$0	\$2,896	\$0	\$2,896	\$43,865	\$0	\$43,865
44 Online Enrollment/Registrations	(\$63,644)	\$0	\$0	\$0	(\$68,194)	(\$63,644)	(\$4,550)
TOTAL SCHOOL INCOME	\$2,339,554	\$195,199	\$177,035	\$18,164	\$2,549,619	\$2,339,554	\$210,065

**Budgeted Financial Statement for Period 12 - June
21-22 Report 3: Income Statement (Expense Detail)
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2021**

<u>Acct #</u> <u>Description</u>	<u>Budget</u> <u>Annual</u>	<u>Actual for</u> <u>Period</u>	<u>Budget for</u> <u>Period</u>	<u>Variance</u> <u>for Period</u>	<u>Actual</u> <u>YTD</u>	<u>Budget</u> <u>YTD</u>	<u>Var. Actual</u> <u>to YTD</u> <u>Budget Dollar</u>
MINISTRY FUND EXPENSES							
PASTORAL OFFICE							
3 Pastoral Office	(\$507,533)	(\$49,818)	(\$58,431)	\$8,613	(\$437,058)	(\$507,533)	\$70,475
4 Stewardship	(\$21,156)	(\$1,054)	(\$350)	(\$704)	(\$15,943)	(\$21,156)	\$5,213
5 Care Ministries	(\$29,773)	(\$2,331)	(\$1,372)	(\$959)	(\$12,058)	(\$29,773)	\$17,715
TOTAL PASTORAL OFFICE	(\$558,462)	(\$53,203)	(\$60,153)	\$6,950	(\$465,059)	(\$558,462)	\$93,403
OPERATIONS							
7 Facilities	(\$932,892)	(\$159,160)	(\$116,259)	(\$42,901)	(\$933,045)	(\$932,892)	(\$153)
8 Finance & Administration	(\$488,409)	(\$43,934)	(\$44,107)	\$173	(\$483,427)	(\$488,409)	\$4,982
9 Mortgage/Debt	(\$644,542)	(\$52,195)	(\$55,332)	\$3,137	(\$651,739)	(\$644,542)	(\$7,197)
10 School Tuition Assistance	(\$234,276)	(\$17,000)	(\$19,523)	\$2,523	(\$204,000)	(\$234,276)	\$30,276
11 Technology	(\$90,517)	(\$21,677)	(\$5,855)	(\$15,822)	(\$119,874)	(\$90,517)	(\$29,357)
12 Food Service	(\$48,867)	(\$5,638)	(\$4,365)	(\$1,273)	(\$47,824)	(\$48,867)	\$1,043
TOTAL OPERATIONS	(\$2,439,503)	(\$299,604)	(\$245,441)	(\$54,163)	(\$2,439,909)	(\$2,439,503)	(\$406)
MARKETING & CREATIVE							
14 Marketing & Creative	(\$599,138)	(\$46,028)	(\$47,685)	\$1,657	(\$523,401)	(\$599,138)	\$75,737
15 Technical - A/V/L	(\$75,705)	(\$3,523)	(\$1,619)	(\$1,904)	(\$118,033)	(\$75,705)	(\$42,328)
TOTAL MARKETING & CREATIVE	(\$674,843)	(\$49,551)	(\$49,304)	(\$247)	(\$641,434)	(\$674,843)	\$33,409
LIFEJOURNEY							
17 LIFEJourney Leadership	(\$286,855)	(\$19,774)	(\$24,570)	\$4,796	(\$303,160)	(\$286,855)	(\$16,305)
18 Community Engagement	(\$14,822)	(\$1)	(\$32)	\$31	(\$5,718)	(\$14,822)	\$9,104
19 Worship	(\$218,169)	(\$16,824)	(\$15,181)	(\$1,643)	(\$198,720)	(\$218,169)	\$19,449
20 Missions	(\$213,462)	(\$8,331)	(\$18,943)	\$10,612	(\$127,854)	(\$213,462)	\$85,608
TOTAL LIFEJOURNEY	(\$733,308)	(\$44,930)	(\$58,726)	\$13,796	(\$635,452)	(\$733,308)	\$97,856
NEXT GENERATION							
23 Children's Ministry	(\$224,614)	(\$52,849)	(\$56,695)	\$3,846	(\$220,261)	(\$224,614)	\$4,353
24 Youth Administration	(\$179,474)	(\$6,983)	(\$15,084)	\$8,101	(\$133,464)	(\$179,474)	\$46,010
25 Youth Ministry	(\$53,678)	(\$15,582)	(\$22,533)	\$6,951	(\$42,579)	(\$53,678)	\$11,099
TOTAL NEXT GENERATION	(\$457,766)	(\$75,414)	(\$94,312)	\$18,898	(\$396,305)	(\$457,766)	\$61,461
TOTAL MINISTRY FUND EXPENSES	(\$4,863,882)	(\$522,703)	(\$507,936)	(\$14,767)	(\$4,578,159)	(\$4,863,882)	\$285,723
SCHOOL EXPENSES							
27 School Salary, Wages & Benefits	(\$1,947,997)	(\$139,588)	(\$151,383)	\$11,795	(\$1,931,687)	(\$1,947,997)	\$16,310
28 Classroom Supplies, Materials & Equipment	(\$48,033)	(\$10,312)	(\$4,700)	(\$5,612)	(\$41,966)	(\$48,033)	\$6,067
29 Conferences, Education & Development	(\$16,308)	(\$1,277)	\$0	(\$1,277)	(\$4,877)	(\$16,308)	\$11,431
30 Technology Services, Hardware & Software	(\$91,742)	(\$7,746)	(\$11,833)	\$4,087	(\$85,368)	(\$91,742)	\$6,374
31 Centered Care Expenses	(\$108,780)	(\$3,516)	(\$1,189)	(\$2,327)	(\$95,409)	(\$108,780)	\$13,371
32 Athletic Events	(\$16,508)	(\$175)	(\$500)	\$325	(\$16,547)	(\$16,508)	(\$39)
33 Field Trips	(\$7,437)	\$0	(\$1,000)	\$1,000	(\$2,872)	(\$7,437)	\$4,565
34 Copier Expense	(\$12,303)	(\$120)	(\$100)	(\$20)	(\$10,243)	(\$12,303)	\$2,060
35 Bad Debt	(\$10,000)	\$0	(\$10,000)	\$10,000	\$0	(\$10,000)	\$10,000
36 Missions	(\$2,550)	\$0	\$0	\$0	(\$2,395)	(\$2,550)	\$155
37 Fundraising Expense	(\$500)	\$0	\$0	\$0	(\$117)	(\$500)	\$383
38 Other Expenses	(\$154,509)	(\$171,909)	(\$5,089)	(\$166,820)	(\$271,756)	(\$154,509)	(\$117,247)
39 Budgeted Adjustment Expenses	\$92,165	\$0	(\$27,084)	\$27,084	\$0	\$92,165	(\$92,165)
40 School Lunch Expenses	(\$17,608)	(\$208)	\$0	(\$208)	(\$48,676)	(\$17,608)	(\$31,068)
TOTAL SCHOOL EXPENSES	(\$2,342,110)	(\$334,850)	(\$212,878)	(\$121,972)	(\$2,511,913)	(\$2,342,110)	(\$169,803)

Statement of Financial Position for Period 12 - June
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2021

<u>Account</u>	<u>YTD</u> <u>Current</u>	<u>Prior</u> <u>Period</u>	<u>FYE</u> <u>20-21</u>	<u>FYE</u> <u>19-20</u>
Assets				
Current Assets - Unrestricted				
Cash and Investments	\$1,681,853	\$1,880,870	\$1,891,968	\$1,727,223
Accounts Receivable	\$36,474	\$39,750	\$10,596	\$28,386
Inventory	\$2,757	\$3,079	\$3,172	\$2,965
Prepaid Expenses	\$93,979	\$94,847	\$56,807	\$69,760
Total Current Assets - Unrestricted	\$1,815,063	\$2,018,545	\$1,962,544	\$1,828,334
Fixed Assets				
Land	\$2,440,780	\$2,440,780	\$2,440,780	\$2,425,582
Buildings	\$24,305,568	\$24,305,568	\$24,305,568	\$24,629,588
Furniture/Fixtures/Technology	\$1,700,886	\$1,700,886	\$1,700,886	\$2,000,055
Capitalized Interest	\$46,465	\$46,465	\$46,465	\$46,465
Construction in Progress	\$1,468,575	\$1,175,372	\$0	\$0
Less Accumulated Depreciation	(\$17,109,665)	(\$17,109,665)	(\$17,109,665)	(\$17,148,009)
Total Fixed Assets	\$12,852,609	\$12,559,406	\$11,384,034	\$11,953,681
Other Assets				
Deferred Financing Costs	\$36,022	\$36,022	\$38,314	\$51,500
Other Assets	\$245,917	\$247,069	\$215,038	\$204,965
Total Other Assets	\$281,940	\$283,092	\$253,352	\$256,466
Total Assets	\$14,949,612	\$14,861,042	\$13,599,930	\$14,038,480
Liabilities and Net Assets				
Liabilities				
Current Liabilities				
Accounts Payable	\$492,385	\$103,480	\$100,334	\$112,608
Accrued Expenses	\$145,213	\$181,970	\$149,560	\$161,232
Deferred Tuition and Revenue	\$114,014	\$295,230	\$75,917	\$97,183
Current Maturities of LT Debt	\$485,000	\$485,000	\$420,000	\$420,000
Total Current Liabilities	\$1,236,612	\$1,065,679	\$745,810	\$791,023
Long-Term Liabilities				
Bonds, Less Current Maturities	\$0	\$0	\$4,270,000	\$4,690,000
Swap Contract Liability	\$42,530	\$42,530	\$42,530	\$116,754
Paycheck Protection Program	\$0	\$0	\$0	\$805,400
Long Term Loan Payable	\$4,500,000	\$4,500,000	\$0	\$0
Total Long-Term Liabilities	\$4,542,530	\$4,542,530	\$4,312,530	\$5,612,154
Total Liabilities	\$5,779,143	\$5,608,210	\$5,058,341	\$6,403,177
Net Assets				
Ministry Fund Operating	\$761,315	\$905,758	\$592,137	(\$5,416)
School Fund Operating	(\$76,294)	\$63,616	(\$113,740)	(\$414,846)
Building Fund	\$8,087,876	\$8,047,376	\$7,616,876	\$7,748,523
Launch	\$27,500	\$33,750	\$161,944	\$208,194
Unrealized Derivative Gain(Loss)	(\$42,530)	(\$42,530)	(\$42,530)	(\$116,754)
All Others	\$412,603	\$244,863	\$326,902	\$215,601
Total Net Assets	\$9,170,470	\$9,252,833	\$8,541,589	\$7,635,303
Total Liabilities and Net Assets	\$14,949,612	(\$14,861,042)	(\$13,599,930)	(\$14,038,480)

21-22 Detail 5: Cash and Liquidity Position Summary
Company#: 1 Name: Pathfinder Church
Fiscal Year Beginning 7/1/2021

	FY 21-22 June	FY 21-22 May	FY 20/21 June	FY 19/20 June
Cash and Investments				
Total Cash and Investments *	\$ 1,681,853	\$ 1,880,870	\$ 1,891,968	\$ 1,727,223
Less: PPP Loan				(805,400)
Adjusted Cash and Investments	1,681,853	1,880,870	1,891,968	921,823
Temp. Restricted Funds (Internally Managed)				
Launch	27,500	33,750	161,944	208,194
NEXT CapX Available for Expenditure		-		28,144
School Scholarship Fund	169,941	34,679	107,539	-
Parent Teachers League	63,445	67,270	67,491	43,888
Chris Toomey Student Mission Fund	38,134			
MF Temporarily Restricted	5,731	7,477	3,629	13,164
Christ In Action		-	23,799	45,106
School of the Arts	6,087	9,094	4,047	10,540
Endowment Fund	43,195	43,195	41,007	38,509
Other	207	207	207	357
	354,240	195,672	409,663	387,902
Excess/(Underfunded) Balance pre Affiliate Funds	1,327,613	1,685,198	1,482,305	533,921
Temp. Restricted Funds (Affiliate Controlled)				
Boy Scout Troop #782	17,282	18,788	21,410	26,409
MOPS	32,182	30,604	29,676	27,669
Soccer Association	27,275	24,080	18,684	13,998
Illuminations - Puppet Ministry	8,406	8,356	7,806	7,256
All Other	717	1,114	717	617
Total Ongoing Fund Balances	85,862	82,942	78,293	75,949
Excess/(Underfunded) Core Cash Balance	\$ 1,241,751	\$ 1,602,256	\$ 1,404,012	\$ 457,972
Analysis of Monthly Fluctations in Core Cash Balance				
Increase / (Decrease) in Month End Core Cash	\$ (360,505)	\$ (81,165)	\$ (188,210)	\$ (1,840)
Components Driving Change in Core Cash				
Monthly Surplus / (Deficit) Ministry Fund	(144,443)	(60,519)	(42,336)	(84,321)
Monthly Surplus / (Deficit) School Fund	(139,910)	12,401	(104,489)	29,149
#	(284,353)	(48,118)	(146,825)	(55,172)
Ministry Fund: noncash expense for Debt Principal	40,500	40,500	38,000	35,000
Payment of Annual Debt Principal from Core Cash				
School Grant Received				
School Grant: noncash revenue				(9,032)
Increase / (Decrease) in A/P Accrual for NEXT Capex				28,280
Increase / (Decrease) in Prepaid School Tuition	(157,307)	(47,945)	(138,815)	(71,621)
NEXT CapX: Monthly (Increase)/Decrease in Kitty				27,323
*** Decrease / (Increase) in Other Working Capital	40,655	(25,602)	59,430	43,382
Total Incr. / (Decr.) in Month End Core Cash	(360,505)	(81,165)	(188,210)	(1,840)
*** - This amount is an aggregation of all other increases and decreases not separately identified				
	in balance?-->	TRUE	TRUE	TRUE
Working Capital Change Detail				
Current Month Deferred Tuition Liability**	40,290	198,647	15,055	13,149
Prior Month Deferred Tuition Liability	198,647	248,911	155,370	86,116
Source of Cash / (Use of Cash): Deferred Tuition	(158,357)	(50,264)	(140,315)	(72,967)
Current Month Deferred Registration Fees Liability	59,144	58,094	51,006	39,235
Prior Month Deferred Registration Fees Liability	58,094	55,775	49,506	37,889
Source of Cash / (Use of Cash): Deferred Tuition	1,050	2,319	1,500	1,346
Additional Liquidity Information				
Sources:				
Line of Credit Availability	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
Borrowings Outstanding				
Available Liquidity	1,000,000	1,000,000	1,000,000	1,000,000

* Per General Ledger

Cash Liquidity Position - Model Periods
As of June 30, 2022

	Forecasted Quarter Ending				Actuals at			
	June-23	March-23	December-22	September-22	June-22	June-21	June-20	June-19
Cash and Investments								
Total Cash and Investments *	\$ 637,768	\$ 1,098,519	\$ 1,143,482	\$ 1,297,951	\$ 1,681,853	\$ 1,891,968	\$ 1,727,223	\$ 1,450,007
Less: Insurance claim proceeds to be expended	-	-	-	-	-	-	-	-
Less: PPP Loan	-	-	-	-	-	-	(805,400)	-
Bond principle pymt consistency adj.	-	-	-	-	-	-	-	-
Adjusted Cash and Investments	637,768	1,098,519	1,143,482	1,297,951	1,681,853	1,891,968	921,823	1,450,007
Days Cash on Hand - Total Cash¹	33.8	58.3	60.7	68.9	96.9	119.7	56.6	90.9
Temp. Restricted Funds (Internally Managed)								
Launch	7,500	11,250	15,000	21,250	27,500	161,944	208,194	305,844
NEXT CapX Available for Expenditure	-	-	-	-	-	-	28,144	570,160
School Scholarship Fund	89,901	109,911	129,921	149,931	169,941	107,539	-	-
Parent Teachers League	19,642	78,299	99,230	62,511	63,445	67,491	43,888	5,938
Chris Toomey Student Mission Fund	-	-	38,134	38,134	-	-	-	-
MF Temporarily Restricted	10,007	9,991	10,523	10,899	5,731	3,729	13,164	20,798
Missions Designated Gifts	-	-	-	-	-	-	-	20,798
Christ In Action	-	-	-	-	-	23,799	45,106	18,395
School of the Arts	8,183	10,613	8,698	7,727	6,087	4,047	10,540	6,295
Endowment Fund	44,495	44,495	44,495	44,495	43,195	41,007	38,509	36,523
Other	207	207	207	207	207	207	357	367
	179,934	264,766	346,208	335,153	354,240	409,763	387,902	985,118
Excess/(Underfunded) Balance pre Affiliate Funds	457,834	833,753	797,274	962,798	1,327,613	1,482,205	533,921	464,889
Temp. Restricted Funds (Affiliate Controlled)								
Boy Scout Troop #782	18,000	17,994	17,944	18,051	17,282	21,410	20,282	18,656
Cub Scout Pack #782	-	-	-	-	-	-	6,127	6,943
MOPS	28,069	27,716	27,379	27,605	32,182	29,676	27,669	25,953
Soccer Association	17,656	18,909	17,335	16,737	27,275	18,684	13,998	7,621
Illuminations - Puppet Ministry	8,222	8,239	8,221	8,175	8,406	7,806	7,256	6,528
All Other	-	-	-	-	-	717	617	(147)
Total Ongoing Fund Balances	71,946	72,859	70,879	70,567	85,862	78,293	75,949	65,554
Excess/(Underfunded) Core Cash Balance	\$ 385,888	\$ 760,894	\$ 726,396	\$ 892,230	\$ 1,241,751	\$ 1,403,912	\$ 457,972	\$ 399,335
Days Cash on Hand - Core Cash¹	20.5	40.4	38.5	47.3	71.6	88.9	28.1	25.0
Analysis of Monthly Fluctuations in Core Cash Balance								
Increase / (Decrease) in Month End Core Cash	\$ (375,006)	\$ 34,498	\$ (165,835)	\$ (349,521)	\$ (162,161)	\$ 945,940	\$ 58,637	\$ 179,534
Components Driving Change in Core Cash								
Monthly Surplus / (Deficit) Ministry Fund	(204,803)	(192,352)	350,643	(247,192)	169,177	594,004	(322,941)	553,355
Monthly Surplus / (Deficit) School Fund	(8,330)	58,189	(66,629)	28,034	37,447	301,206	(66,386)	42,582
Total Surplus / (Deficit) for the Month	(213,133)	(134,163)	284,014	(219,158)	206,624	895,210	(389,327)	595,937
Deferred Spending - GF	-	-	-	-	(33,542)	-	-	-
Deferred Spending - School	-	-	-	-	-	-	-	-
Ministry Fund: noncash expense for Debt Principal	131,250	131,250	121,250	121,250	469,500	438,000	405,000	390,000
Payment of Annual Debt Principal from Core Cash	-	-	(485,000)	-	(455,000)	(420,000)	(390,000)	(390,000)
Additional Debt Principal ²	-	-	-	-	750,000	-	-	-
Campus Stewardship Capital Expenditures	-	-	-	(214,092)	(1,489,075)	-	-	-
LEAD School Grant Received	-	-	-	-	-	-	80,000	108,000
LEAD School Grant: noncash revenue	-	-	-	-	-	(25,402)	(85,301)	(78,731)
Increase / (Decrease) in AP Accrual for Capex	-	-	-	(389,000)	389,000	(28,280)	28,280	(397,527)
Increase / (Decrease) in Prepaid School Tuition	(307,509)	(29,412)	15,263	331,327	33,373	13,677	(17,911)	(53,360)
NEXT CapX: Monthly (Increase)/Decrease in Kitty	-	-	-	-	-	28,144	542,016	83,785
** Decrease / (Increase) in Other Working Capital	14,385	66,824	(101,362)	20,152	(33,041)	44,591	(114,120)	(78,570)
Total Incr. / (Decr.) in Month End Core Cash	(375,006)	34,498	(165,835)	(349,521)	(162,161)	945,940	58,637	179,534
in balance?-->	\$ -	\$ 0.00	\$ 0.00	\$ -	\$ -	\$ -	\$ -	\$ -
** - This amount is an aggregation of all other increases and decreases not separately identified								
Working Capital Change Detail								
Current Month Deferred Tuition Liability	49,960	362,587	446,024	430,761	40,290	15,055	13,149	28,392
Prior Month Deferred Tuition Liability	246,322	384,488	348,404	433,164	198,647	155,370	86,116	141,275
Source of Cash / (Use of Cash): Deferred Tuition	(196,363)	(21,901)	97,620	(2,403)	(158,357)	(140,315)	(72,967)	(112,883)
Current Month Deferred Registration Fees Liability	59,144	54,025	-	-	59,144	51,006	39,235	41,903
Prior Month Deferred Registration Fees Liability	58,094	49,875	-	-	58,094	49,506	37,888	40,803
Source of Cash / (Use of Cash): Deferred Tuition	1,050	4,150	-	-	1,050	1,500	1,347	1,101

* Per General Ledger

¹ Days Cash on Hand of \$15,947 for FY19, \$16,300 for FY20, \$15,800 for FY21, \$17,350 for FY22 and \$18,845 for FY23 calculated as budgeted MF net operating expense plus school operating expense less debt principal payment divided by 365 days.

² FY23 Cash Forecast does not include additional draws of principal on debt. \$1.5M in principal draws was approved by the Congregation while \$750k was drawn in FY22. The impact to unrestricted cash on hand and days cash on hand of additional principal draws in FY23 would be:
 \$450k drawn, increase of 24 days unrestricted cash on hand, for a total of 45 days at June 30, 2023
 \$550k drawn, increase of 29 days unrestricted cash on hand, for a total of 50 days at June 30, 2023
 \$650k drawn, increase of 35 days unrestricted cash on hand, for a total of 56 days at June 30, 2023
 \$750k drawn, increase of 40 days unrestricted cash on hand, for a total of 61 days at June 30, 2023

Pathfinder Church
Launch Reconciliation
6/30/22

Contributions	
Contributions FY10/11	\$ 136,601.48
Contributions FY11/12	155,936.56
Contributions FY12/13	118,195.95
Contributions FY13/14	43,380.56
Total Contributions	\$ 454,114.55
Expenses	
Contributions to LCMS Ablaze! For Cambodia FY10/11	\$ (101,678.65)
Funding in Belize FY11/12	(10,000.00)
Contributions to LCMS Ablaze! For Cambodia FY11/12	(110,671.51)
Contributions to LCMS Ablaze! For Cambodia FY12/13	(91,173.89)
Reimbursement of funds from LCMS Ablaze! FY13/14	273,171.54
Angel Dormitory Expenses FY13/14	(6,000.00)
Angel Dormitory Expenses FY14/15	(1,872.00)
Stronghold Cambodia Expenses FY16/17	(29,157.33)
Reimbursement of unused fund from Camb. Legal Counsel	3,195.00
Stronghold Cambodia Expenses FY17/18	(59,050.00)
Stronghold Cambodia Expenses FY18/19	(20,812.50)
Stronghold Cambodia Expenses FY19/20	(97,650.00)
Stronghold Cambodia Expenses FY20/21	(41,250.00)
Balance from St. John Missions FY20/21	778.97
Correction	0.13
Stronghold Cambodia Building Fund Match - 09/21	(106,944.31)
Stronghold Cambodia Expenses FY21/22	<u>(27,500.00)</u>
Total Expenses	\$ (426,614.55)
Fund Balance	<u><u>\$ 27,500.00</u></u>
Future Commitments	
FY21/22 for Stronghold Cambodia	0.00
FY22/23 for Stronghold Cambodia	(20,000.00)
FY23/24 for Stronghold Cambodia	<u>(7,500.00)</u>
Total Committed	<u><u>(27,500.00)</u></u>

17% of total contributions are designated to this objective.

LCMS Ablaze! will receive quarterly payments from St. John for use in Cambodia. These payments will equal 20% of total Launch contributions during the quarter. LCMS will then refund to St. John 30% of that payment to use for missions that St. John chooses. Of the 30% refunded, half will go to this objective and half will go to the St. John Missions objective.

Original Launch Presentation

\$850k to be distributed to current mission projects in the city of St. Louis and Belize and through the mission efforts of the LCMS Ablaze! Campaign. Pastor Garrett and the Strategic Leaders will work closely with LCMS national leaders to ensure that two to four mission projects are adopted that reflect the mission and values of SJ's congregation. These projects will be specific mission efforts with which we can form an ongoing association over the course of the campaign and hopefully beyond.

Additional Cambodia Funding

In the fall of 2011 an option to give directly to the efforts in Cambodia was created. The primary purpose of this option is to engage our community and other churches in our mission efforts in Cambodia. It also allows people within our ministry to give directly to Cambodia, over and above their commitment to Launch. This money will go directly to our efforts in Cambodia. UPDATE: JAN 2019 \$20K donation for land purchase that was directed to Stronghold in January 2020.